

# A Theory of Structural Change That Can Fit the Data

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*We study structural change in historical consumption expenditure of the United States, the United Kingdom, Canada, and Australia over more than a century. We characterize the most general class of preferences in a time-additive setting that admits aggregation of the saving decision and allows to identify preference parameters from aggregate data. We parametrize and estimate such intertemporally aggregable (IA) preferences and discuss their properties in a dynamic general equilibrium framework with sustained growth. Our preference class is considerably more flexible than the Gorman form or PIGL, giving rise to a good fit of the non-monotonic pattern of structural change.*

*JEL: O11, O14, L16, E21*

As countries develop, the consumption expenditure and value-added shares of the agricultural sector tends to decline steadily, the share of manufacturing first increases and then decreases, and eventually services become the dominant sector. Qualitatively, this is a robust pattern across time and space. In this paper, we make three contributions to the structural change literature: (i) we document this robust pattern of structural transformation in the United States (USA), the United Kingdom (GBR), Canada (CAN), and Australia (AUS) with new consumption expenditure data covering over a century; (ii) we analyze structural change in a multi-sector growth model and characterize the most general class of preferences for which aggregate expenditure and saving are independent of inequality—a property that we call *intertemporal aggregation*; (iii) we show that this demand structure allows us to consistently estimate the preference parameters from aggregate sectoral expenditure data and that its flexibility is required to fit the data.

Although the pattern of structural change is well documented in other data, the empirical literature has come to different conclusions on whether stable preferences are consistent with this pattern. Herrendorf, Rogerson and Valentinyi (2013) find that the standard generalized Stone-Geary preferences can match the USA's structural change in

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the post-war era—using both the final consumption expenditure and the consumption component of value added. In contrast, Buera and Kaboski (2009) show, for historical value added data starting in 1870, that the same preferences struggle to fit the data for the USA. However, as constructing the consumption component of value added requires input-output tables that are not available for the pre-war period, the results in Buera and Kaboski (2009) and Herrendorf, Rogerson and Valentinyi (2013) are not directly comparable.

In this paper, we focus on structural change from the perspective of final consumption expenditure, where sectoral consumption data for both the pre- and post-war periods are directly available for the USA, GBR, CAN, and AUS. Three strong and robust regularities emerge from the data across all four countries: (i) a continued decline of the expenditure share for agriculture, (ii) a hump-shaped manufacturing share, and (iii) an accelerating rise of the service share, both over time and in real per-capita income. Most studies of structural change that quantify demand forces have restricted the analysis to the post-war period, which would not reveal regularities (ii) and (iii) in our sample, as manufacturing is steadily declining and services steadily increasing since the 1950s.

The non-monotonic pattern of the expenditure shares described above calls for non-homothetic preferences with flexible income effects, such that the marginal propensity to consume a particular good changes with income (i.e., preferences that are outside the Gorman form). This limits the tractability in dynamic general equilibrium models because inequality affects the aggregate demand structure, and there is no strict representative consumer. As a result, it is challenging to make welfare statements and to identify preference parameters from aggregate data.<sup>1</sup>

We propose a new class of preferences that combines flexible income effects with tractable aggregation. In our theoretical framework with time additive preferences, the household problem can be split into two decisions: (i) the optimal savings decision (the intertemporal problem); and (ii) how to spend total expenditure in a period on different sectors (the intratemporal problem). Our proposed class restricts preferences such that aggregate saving and expenditure are independent of inequality; we call this property intertemporal aggregation and characterize the full class of such preferences. The preferences in our class imply that the marginal utility of any household relative to the household with the average expenditure level remains constant over time. The impact of inequality on the aggregate sectoral consumption demand is then reduced to a simple scalar. As a consequence, all parameters can be estimated from aggregate data, up to one constant that can be identified from information on the expenditure distribution at one point in time. Despite this intertemporal aggregation property, the functional form allows for differences across households in the marginal propensity to consume from specific sectors within a period, i.e., inequality matters for the intratemporal expenditure structure.

The resulting class of intertemporally aggregable (IA) preferences is parsimonious and flexible. For example, at given prices, a specific good can be a luxury for low income

<sup>1</sup>A quantitatively valid framework is crucial to assess the welfare effects of structural change. For example, income effects can reinforce or dampen the productivity slowdown from the Baumol (1967) cost disease.

levels and a necessity for high levels. In cross-sectional microeconomic data, we document precisely this pattern for manufacturing.<sup>2</sup> We show that our IA class directly nests the frequently used generalized Stone-Geary and the Price-Independent Generalized Linearity (PIGL) preferences (see Muellbauer, 1975, 1976) as special cases. The additional flexibility is required to fit the non-monotonic pattern of structural change. We demonstrate that the IA specification—despite its flexibility—is consistent with a standard multi-sector growth model as put forward by Herrendorf, Rogerson and Valentinyi (2014), i.e., it supports an asymptotic balanced growth path with an arbitrary number of sectors.

In the quantitative analysis, we estimate a simple parametrization of our IA preferences for the historical sample, which includes the pre-war period, and compare its fit with the one of the nested generalized Stone-Geary and PIGL specifications. We find that IA preferences can fit the data and are able to generate the non-monotonic pattern of structural change. In particular, IA preferences have the necessary flexibility to fit the hump-shaped manufacturing share, because they allow manufacturing to be a luxury at the beginning of the sample and a necessity towards the end. Furthermore, IA preferences allow for sustained income effects, which enables agriculture to be a strong necessity throughout the sample period. In contrast, the income effects of the generalized Stone-Geary specification converge monotonically to zero as income increases. It therefore struggles to fit the strong empirical regularities (i)–(iii) outlined above.<sup>3</sup> Like the IA class, PIGL preferences permit sustained income effects, and this allows them to fit the continued decline in agriculture and the acceleration in services at high per-capita income levels. However, PIGL preferences do not allow income effects to be flexible, and consequently, they cannot fit the non-monotonic pattern as well. Overall, we find that IA preferences provide the best fit for the individual countries and the pooled sample.

The remainder of the paper is organized as follows. Section I describes the historical panel data and establishes the empirical regularities. In Section II we present the general theoretical framework, and in Section III we characterize the class of IA preferences. Section IV presents a simple parametrization of preferences and Section V contains the structural estimation and discusses the main empirical results. Section VI relates our study to the existing literature and provides practical guidance for applied users of our preferences. Section VII concludes. All proofs, and additional lemmata and estimation tables are in Appendix A. Additional material and a detailed description of the historical data are delegated to the Online Appendix.

<sup>2</sup>See also Banks, Blundell and Lewbel (1997), who show that this is generally an essential feature of microeconomic data.

<sup>3</sup>This finding is in line with the conclusion in Buera and Kaboski (2009), which is, however, based on value-added data, while we focus on final consumption expenditure. Buera and Kaboski (2009) assume that for agriculture and services, sectoral consumption corresponds to sectoral value added, because historical input-output tables are not available. Manufacturing consumption is constructed by deducting all final investment from manufacturing value-added.

## I. Historical Data on Structural Change

The distinguishing feature of our novel data set is that it provides consistent sectoral prices and consumption expenditure for four countries over more than a century. The selection of the four countries USA, GBR, CAN, and AUS is determined by the availability of historical data with sufficiently detailed expenditure and price categories including the pre-war period.

### A. Data Sources and Coverage

We obtain the data from the national statistical offices whenever available and complement them with historical data from Carter et al. (2006) for the USA, Feinstein (1972) for GBR, and Haig and Anderssen (2006) for AUS. For Canada, the single data source is Statistics Canada.<sup>4</sup> The data for USA, GBR, and AUS cover the period 1900–2014, and the data for CAN cover the period 1926–2014. We exclude years when a country was involved in World War I and II or severely affected by the Great Depression because of our focus on long-run trends. This also addresses concerns regarding the data quality during these years.

We use the detailed nominal final expenditure and price data for all four countries and aggregate the fine consumption categories to the three broad sectors agriculture, manufacturing, and services.<sup>5</sup> Roughly speaking, agriculture consists of food and beverages purchased for off-premise consumption. Manufacturing includes durable goods, clothing and footwear, gasoline and other energy goods, and other nondurable goods. Services consist of private services consumption but, in a robustness check, we also include government consumption. This categorization follows Herrendorf, Rogerson and Valentinyi (2013) and is standard in the structural change literature. The resulting sectoral price indexes are adjusted for the local currency and purchasing power parity (PPP) to ensure that the real quantities are in the same units across countries.<sup>6</sup>

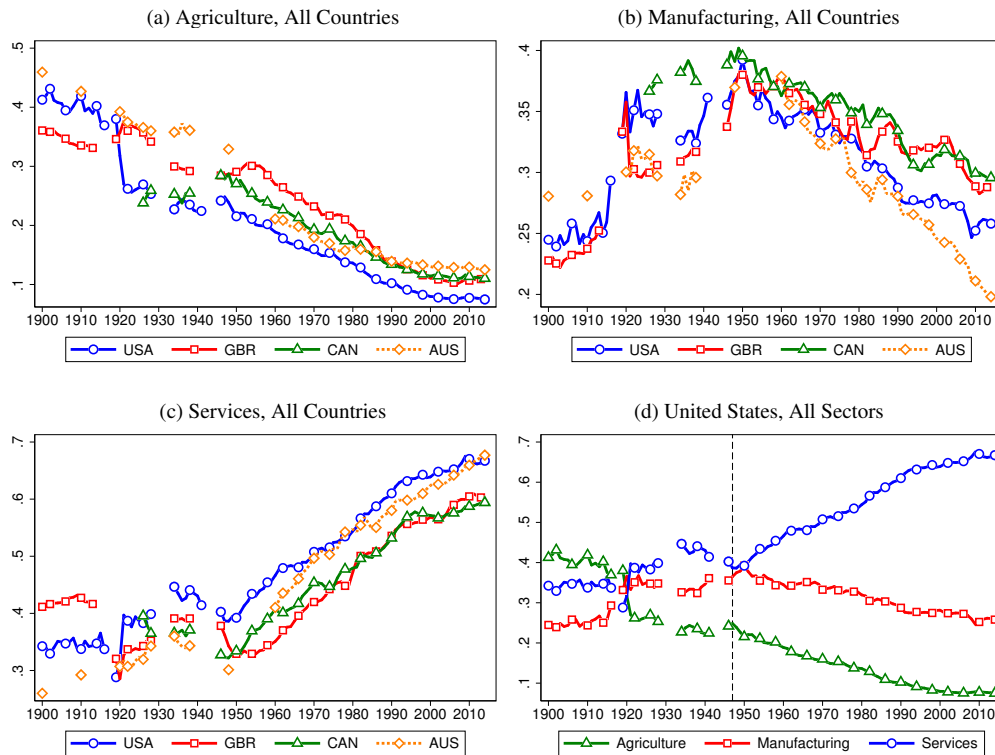
### B. Final Consumption Expenditure Shares

Figure 1 illustrates three robust regularities of structural change in the USA, GBR, CAN, and AUS since the beginning of the last century: First, panel (a) shows that there has been a steady decline in the expenditure share of agriculture. Historically, agriculture used to be the largest sector. For example, in the USA, the share of food and beverages in private consumption fell from 41% to only 7% during our sample period, as can be seen from panel (d). Second, panel (b) illustrates that the expenditure share of manufacturing consumption is hump-shaped over time. Again using the USA as an example, the share

<sup>4</sup>The data from Carter et al. (2006) is based on Lebergott (1996). All the data sources and the categorization of the sectors are described in Online Appendix C.

<sup>5</sup>We use Fisher indexes to aggregate up prices and quantities of the detailed consumption categories to the three broad sectors. The details are explained in Section C2 of the Online Appendix.

<sup>6</sup>We use the PPP conversion factors for the year 1990 provided by the World Bank (2016) in the World Development Indicators (WDI). See Section C3 of the Online Appendix for further details.



*Note:* The figure plots the final private consumption expenditure shares over time for all countries. Panels (a)–(c) plot the shares by sector, and panel (d) shows all shares for the USA separately. The years affected by WWI, WWII, and the Great Depression are excluded.

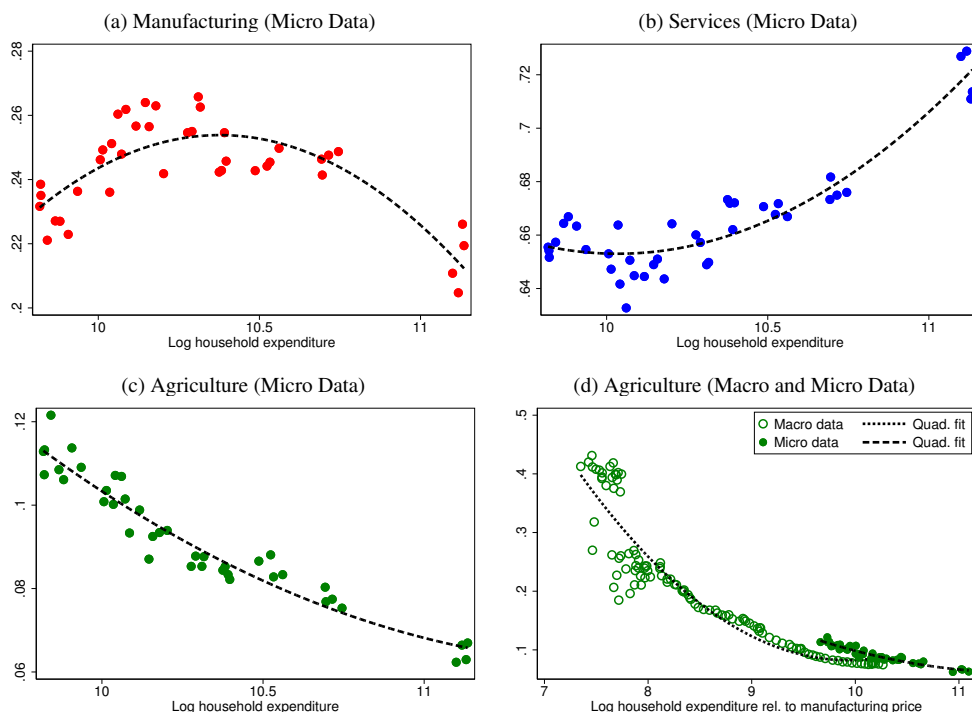
*Source:* See Online Appendix C.

Figure 1. Final Private Consumption Expenditure Shares

of manufacturing was 24% in 1900, then reached its peak of 39% in 1950, and finally declined gradually to 26% by the end of the sample. Third, panel (c) shows an accelerated rise of the service sector. The share of services increased moderately between 1900 and 1950 (from 34% to 39% in the USA), and then more rapidly (to 67%) in the second half of the sample.

Similar regularities have been documented for other countries and complementary measures of structural change (see, for example, Buera and Kaboski, 2012; Uy, Yi and Zhang, 2013; Herrendorf, Rogerson and Valentinyi, 2014; and Comin, Lashkari and Mestieri, 2020, for recent contributions). Furthermore, we see the same regularities in expenditure shares when we plot them against real per-capita GDP.<sup>7</sup>

<sup>7</sup>This is illustrated in Figure B1 of the Online Appendix, where we plot the expenditure shares against the real per-capita GDP taken from Bolt and van Zanden (2014). To test the pattern more formally, we also regressed the sector shares on log real per-capita GDP. Following Buera and Kaboski (2012), we split the sample at the real per-capita GDP level



*Note:* The figure plots the consumption expenditure shares for agriculture, manufacturing, and services against total household expenditure for the years 2014–2017 in the USA. In each year, households are grouped by income deciles and each dot in the figure represents the average household expenditure of the income group in that year. The dashed line is a quadratic fit. We adjust expenditure for differences in household size using the OECD-modified equivalence scale. Differences in the average expenditure levels across the four years are removed by controlling for year fixed effects. Panel (d) combines the microeconomic data with the macroeconomic time-series data.

*Source:* See Online Appendix C.

Figure 2. Consumption Expenditure Shares Across U.S. Households

The pattern of structural change in the aggregate is qualitatively consistent with recent microeconomic expenditure data from the U.S. Bureau of Labor Statistics (2019). Figure 2 shows the expenditure shares of the same consumption categories when plotted against the level of total household expenditure from 2014–2017 (adjusting for household size and controlling for year fixed effects). Panels (a)–(c) show that the patterns in the macro- and microeconomic data are strikingly similar. As illustrated in panel (d) for agriculture, the gradients of the expenditure shares are even quantitatively comparable.<sup>8</sup> As the cross-

that corresponds to the peak in manufacturing. The coefficients in each subsample confirm the above regularities.

<sup>8</sup>The remaining sectors are shown in Figure B2 of the Online Appendix. In panel (d) of Figure 2 and in all panels of Figure B2, we scaled the total household expenditure to match the level in 2014 when we observe both macro- and microeconomic data. Furthermore, we express total household expenditure in terms of the manufacturing price to account for price changes over time in the macroeconomic data.

sectional data isolate the income effects (at constant prices), this pattern suggests that non-homothetic preferences are necessary to fit the data. Furthermore, the income effects need to be flexible to fit the hump-shaped manufacturing share, which is an essential feature of the preference class we introduce further below. However, there are also some quantitative differences between the micro- and macroeconomic data; for example, the manufacturing share peaks at a different level. This is consistent with relative prices—besides income effects—playing a significant role for the observed structural change in the aggregate as well.

### C. Relative Prices and Per-Capita Expenditure

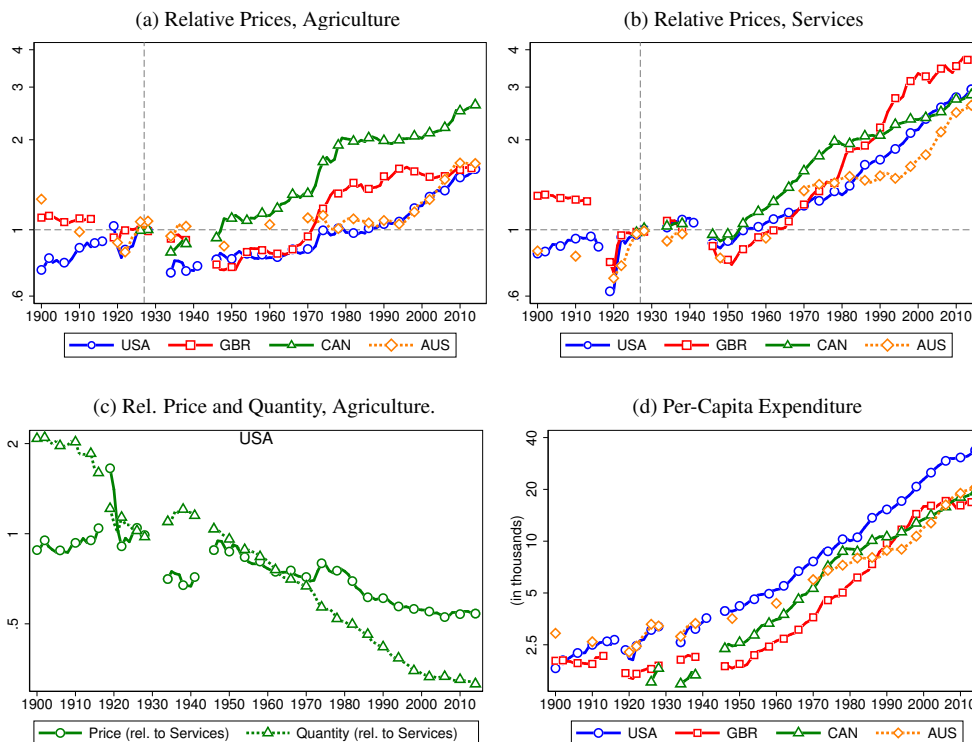
This section documents the evolution of relative prices, quantities, and per-capita expenditure in the historical data. In principle, the structural change over the last century could be completely driven by changes in relative prices. However, our data show that price effects need to be complemented with sustained and flexible income effects to account for the patterns in Figures 1 and 2.

Why are income effects needed? Figures 3(a) and (b) plot the prices of agriculture and services relative to manufacturing on a ratio scale. All relative prices are normalized to unity in the year 1927. The sectoral prices relative to manufacturing remained relatively stable in the first half of the sample and then started to increase around 1950. The price increase is more pronounced for services than for agriculture, and—if services are a sufficiently strong complement—the relative price alone could explain the late rise of the service sector documented earlier. However, for the agricultural sector both the price and the real consumption relative to services are falling over time since 1950. With homothetic preferences, not even perfect complements can explain such a positive relationship. Hence, in addition to relative price effects, income effects are needed to explain the historical structural change.<sup>9</sup>

Why are *flexible* income effects needed? Figure 3(c) shows that the price and quantity of agriculture relative to services fall together for more than 60 years in the USA, while in the first half of the sample, relative prices and quantities of agriculture are overall negatively related. Since per-capita expenditure is steadily growing at the same time, this suggests that agriculture must have a substantially lower income elasticity of demand relative to the service sector in the post-war compared to the pre-war period. Hence, it is not sufficient to have income effects; they must also be flexible. Such flexibility is also required to be consistent with the microeconomic data presented in Figure 2. The hump-shape of the manufacturing expenditure share in Figure 2(a) implies that, for given sectoral prices, manufacturing is a luxury for the poorer households while it is a necessity for the rich. Such a pattern is impossible to generate with generalized Stone-Geary or PIGL preferences, for example.

Finally, Figure 3(d) illustrates that there has been sustained per-capita expenditure growth in all four countries (with the exception of GBR and AUS between 1900 and

<sup>9</sup>A similar argument can be made with manufacturing and services, for which both the relative price and quantity have been falling (see figures 2 and 3 in Boppart, 2014).



*Note:* Panels (a) and (b) plot the prices of agriculture and services relative to manufacturing over time for all countries, and panel (d) the nominal per-capita expenditure relative to the manufacturing price. All nominal variables are based on final private consumption expenditure and expressed in PPP-adjusted 1990 international \$. In panels (a) and (b), relative prices are normalized to unity in 1927 and plotted on a ratio scale. Panel (c) shows the price and quantity of agriculture relative to services in the USA. In panel (d), per-capita expenditure is plotted on a ratio scale. The years affected by WWI, WWII, and the Great Depression are excluded.  
*Source:* See Online Appendix C.

Figure 3. Relative Prices and Private Per-Capita Consumption Expenditure

1920).<sup>10</sup> Note that per-capita expenditure is plotted on a ratio scale; thus, the slope approximates the yearly growth rate. For the USA, for example, relative per-capita expenditure has increased by more than a factor of 18 between 1900 and 2014. With income effects, the enormous increase in per-capita expenditure can potentially play an important role in explaining the pattern of structural change over the last century.

<sup>10</sup>Note that real per-capita expenditure is unobserved in the data. Thus, in the figure, we proxy real expenditure by expressing nominal expenditure relative to the price of manufacturing. The qualitative conclusions from the figure remained unchanged if we used, for example, a Fisher-index over the sectoral prices to deflate the nominal expenditure.

## II. Theoretical Framework

In this section, we present the theoretical framework in which we analyze structural change. The production side of our framework coincides with the “benchmark model” in Herrendorf, Rogerson and Valentinyi (2014). On the consumer side, however, we keep preferences general and allow for heterogeneity in consumers’ factor endowments. In Section III, we then discuss the properties of specific preference specifications in our framework.

### A. Economic Environment

We consider an infinite horizon, closed economy framework in discrete time with four production sectors. Our main focus is on the three consumption sectors called agriculture  $A$ , manufacturing  $M$ , and services  $S$ , but we also explicitly model a fourth sector that produces an investment good  $X$ . In each sector  $j \in J_+ \equiv \{A, M, S, X\}$ , output  $y_{j,t}$  is competitively produced according to the following Cobb-Douglas technology

$$(1) \quad y_{j,t} = k_{j,t}^\alpha (g_j^t n_{j,t})^{1-\alpha}.$$

Here,  $k_{j,t}$  and  $n_{j,t}$  denote capital and labor used in sector  $j$ , and  $g_j^t$  is a Harrod-neutral technology term (where  $t$  denotes time). The initial technology term is normalized to one in all sectors. We assume  $\alpha \in (0, 1)$  and  $g_j \geq 1, \forall j$ .<sup>11</sup> Firms in all sectors take the rental rate,  $R_t = r_t + \delta$ , the wage rate,  $w_t$ , and the output price,  $p_{j,t}$ , as given and then choose their capital and labor input to maximize profits. The capital and labor market clearing requires

$$(2) \quad \sum_{j \in J_+} k_{j,t} = k_t, \text{ and } \sum_{j \in J_+} n_{j,t} = n,$$

where  $k_t$  and  $n$  denote total capital and labor in the economy.

The output of agriculture, manufacturing, and services is consumed, whereas the output of sector  $X$  is invested. There is an interval of infinitely lived households indexed by  $i \in [0, N]$  with the following preferences (where  $\beta \in (0, 1)$  denotes the discount factor)

$$(3) \quad \mathcal{U}_{i,0} = \sum_{t=0}^{\infty} \beta^t v(e_{i,t}, P_t), \quad P_t \equiv (p_{A,t}, p_{M,t}, p_{S,t}).$$

The period utility function  $v(e_{i,t}, P_t)$  is given in *indirect form*, i.e., it is defined over nominal expenditure  $e_{i,t}$  and the vector  $P_t$  of prices of all consumption goods.<sup>12</sup> For our

<sup>11</sup>Furthermore, we assume that  $g_X > 1$ , such that capital can be accumulated at a sustained positive rate. All sectors produce with a Cobb-Douglas technology over capital and labor and there is no technological regress, this implies that output of all sectors can grow at a steady positive rate as well.

<sup>12</sup>We assume that this function  $v(\cdot)$  fulfills standard regularity conditions, i.e., is strictly decreasing in all prices, strictly

intertemporal application, we assume that  $v(\cdot)$  is three times continuously differentiable in  $e$  and continuously differentiable in all prices and that we have  $v_{ee}(e_{i,t}, P_t) < 0$ . We allow for heterogeneity across households in their inelastically supplied labor units  $n_i \geq 0$  and in their level of initial wealth  $a_{i,0}$ . As preferences are additively separable over time, the household's problem can be split up into an intertemporal and an intratemporal problem. The intertemporal problem deals with the optimal saving/spending decision, i.e., choosing a sequence  $\{e_{i,t}, a_{i,t+1}\}_{t=0}^{\infty}$  to maximize (3) subject to

$$(4) \quad a_{i,t+1} = a_{i,t}(1 + r_t) + w_t n_i - e_{i,t},$$

and a standard no-Ponzi game condition.<sup>13</sup> For the intratemporal problem, applying Roy's identity to the indirect utility function gives the Marshallian demands  $c_{i,j,t}$ ,  $j \in J \equiv \{A, M, S\}$  that describe how nominal expenditure,  $e_{i,t}$ , is spent on the three consumption sectors.

We choose the investment good as the numéraire,  $p_{X,t} = 1, \forall t$ . The choice of numéraire implies that  $e$ ,  $w$ , and  $r$  in this Section II should be understood as expressed in units of investment goods. In the following, we refer to this  $e$  as simply expenditure. The asset and labor market clearing conditions read

$$(5) \quad \int_0^N a_{i,t} di = k_t, \text{ and } \int_0^N n_i di = n,$$

and the law of motion of aggregate capital becomes  $k_{t+1} = k_t(1 - \delta) + y_{X,t}$ , where  $\delta \in [0, 1]$  is the depreciation rate. Clearing of the consumption sectors requires

$$(6) \quad \int_0^N c_{i,j,t} di = y_{j,t}, \forall j \in J.$$

In macroeconomic theory, it is more common to work with direct utility functions instead of the indirect formulation used here. However, as we will see below, the indirect formulation allows us to characterize the optimal saving decision as simple as in a one-sector economy. This enables us to highlight the additional restrictions that the existence of a balanced growth path imposes on preferences. Furthermore, in Section III, we characterize the most general class of preferences in a time-additive setting that admits aggregation of the saving decision, and this general class of preferences only admits a closed form for the indirect utility function (whereas the direct formulation may only be implicitly defined). We, therefore, prefer to work here with the indirect formulation. Note, however, that the empirically observed object is the implied demand system, which is identical for both the direct and indirect formulation. In general, the direct

increasing in  $e$ , quasi-convex, and homogenous of degree zero in all prices and  $e$ .

<sup>13</sup>The no-Ponzi game condition can be expressed as  $\lim_{T \rightarrow \infty} a_{i,T+1} \prod_{s=1}^T (1 + r_s)^{-1} \geq 0$ .

utility function  $u(\cdot)$  can be defined implicitly by the following system

$$(7) \quad u(c) = v(e, z(c))$$

$$(8) \quad c_j = -\frac{\partial v(e, z(c))/\partial z_j(c)}{v_e(e, z(c))}, \quad \forall j \in J,$$

where  $c = (c_A, c_M, c_S)$  and  $z(c) = (z_A(c), z_M(c), z_S(c))$  are vectors, and  $e$  can be normalized to one. For the economy above, where relative prices are entirely determined by technology, we show in Section A.A1 of the Appendix a compact way to state the planner problem. Moreover, for the parameterized class of preferences that we estimate using our historical data, we will restrict parameters such that a closed-form direct utility function exists and specify its functional form in Proposition 4.

Although we are interested in structural change between different consumption good sectors, we nevertheless model the investment good as a separate sector as opposed to, e.g., assuming that all investment comes from the manufacturing sector.<sup>14</sup>

### B. Equilibrium definition and discussion

We will, in the following, focus on the competitive outcome of our dynamic general equilibrium framework and compare its prediction to the historical consumption expenditure data of Section I.B. We define an equilibrium as a sequence of prices and quantities that is jointly consistent with utility maximization of all households, profit maximization (and perfect competition) of all firms, as well as the market clearing conditions (5) and (6).

Although the dynamic framework is, in some sense, very standard, it seems relevant to comment here on its generality. First, our focus on a decentralized market equilibrium is not central as the competitive equilibrium is Pareto efficient (and could also be characterized as the solution to a planner's problem). Second, the framework is flexible enough to allow for changing relative prices between sectors. It also explicitly models capital accumulation, and consistency with a path of sustained and balanced growth can be discussed. Third, note that the imposed restrictions on the preference side, like time additivity and discounting, are relatively mild and standard, and we keep at this point full flexibility with respect to the period utility. On the production side, however, the framework puts some simplifying structure; most importantly, it assumes identical output elasticities of capital  $\alpha$  across the three consumption sectors (as well as the investment good sector).<sup>15</sup>

<sup>14</sup>Hence, our theory can accommodate investment-specific technical change. See García-Santana, Pijoan-Mas and Villacorta (2016) and Herrendorf, Rogerson and Valentinyi (forthcoming) for theories of structural change between and in investment and consumption.

<sup>15</sup>Without identical capital intensities across the consumption sectors, already the technology side of the economy would exclude the coexistence of structural change with an exact balanced growth path. The assumption of equal factor intensities seems empirically justifiable at least for the capital-labor split across different consumption sectors. Valentinyi and Herrendorf (2008) report for the USA in the year 1997 similar labor shares of 0.34 and 0.35 for the services and for total consumption, respectively. Finally, Herrendorf, Herrington and Valentinyi (2015) argue based on a production function estimation that Cobb-Douglas technologies with identical output elasticities of capital, but different TFP growth, capture for the post-war USA the main technological forces behind structural change.

This precludes factor intensity differences as a source of relative price changes (à la Acemoglu and Guerrieri, 2008), and that shifts in the demand structure due to income effects have an impact on relative prices (see Caselli and Coleman, 2001). The Cobb-Douglas form of production could be relaxed, and the capital intensity could be allowed to differ between the consumption sectors and the investment sector. These generalizations would not affect the model's main predictions.

### C. Equilibrium Implications

As production differs only in the labor-augmenting technology terms across sectors, prices are solely pinned down by technology, and we have  $p_{j,t} = (g_X/g_j)^{(1-\alpha)t}$ ,  $\forall j \in J$ . Output in each sector can then be written as a linear function of its labor used, i.e.,  $y_{j,t} = g_j^{(1-\alpha)t} (k_t/n)^\alpha n_{j,t}$ ,  $\forall j \in J_+$ . All equilibrium conditions are formally derived in Section A.A2 of the Appendix.

Time-varying rates of technical change, in particular in the investment sector, would ex ante rule out the existence of a balanced growth path. Imposing that the rates of technical change eventually converge to a (sector-specific) constant is a relatively mild restriction. In order to discuss preferences' consistency with exact balanced growth, however, we assume constant rates of technical change not only asymptotically but throughout. This allows relative prices to change over time but restricts these changes to happen at constant rates. This is a good first-pass approximation of the post-war data, but not of the full sample period (see Section I.C). Hence, the concept of exact balanced growth should be understood as mainly bearing potential relevance post WWII. When we estimate preference parameters in Section V, we take the prices in the data as given, and the assumption of constant rates of technical change is inconsequential.

The optimal saving behavior of a household  $i$  is characterized in the following lemma.

LEMMA 1: *Solving the intertemporal household problem gives rise to the Euler equation*

$$(9) \quad \frac{v_e(e_{i,t}, P_t)}{v_e(e_{i,t+1}, P_{t+1})} = \beta(1 + r_{t+1}),$$

where  $v_e(e_{i,t}, P_t)$  is the indirect marginal utility of expenditure in a given period.

PROOF:

In Section A.A3 of the Appendix.

Jointly with the budget constraint, (4), the transversality condition, and the initial wealth  $a_{i,0}$ , this Euler equation fully characterizes the household's saving behavior. Aggregating all the household budget constraints and combining them with (5) gives

$$(10) \quad k_{t+1} = k_t(1 - \delta) + k_t^\alpha (g'_X n)^{1-\alpha} - E_t,$$

where  $E_t \equiv \int_0^N e_{i,t} di$  is aggregate expenditure. This allows us to characterize the dynamics of the capital stock and finally solve the model.

In the following, we are interested in the long-run properties of the equilibrium path. To this aim, we next define the concept of balanced growth.

**DEFINITION 1:** *A balanced growth path is an equilibrium path along which the aggregate physical capital stock  $k_t$  grows at a constant positive rate. If such a balanced growth path can be reached with a finite capital stock, then we call it an exact balanced growth path. If the balanced growth path only exists as the capital stock approaches infinity, then we call it an asymptotic balanced growth path.*

Similar to Kongsamut, Rebelo and Xie (2001) and Herrendorf, Rogerson and Valentinyi (2014), we use a generalized notion of balanced growth where sectoral variables are not restricted to grow at constant rates. The production side is potentially in line with an (exact) balanced growth path. A balanced growth path exists if the Euler equation (9) is jointly consistent with a constant interest rate,  $r_{t+1}$ , and a constant expenditure growth rate in terms of investment goods,  $e_{i,t+1}/e_{i,t}$ , either asymptotically or for a finite expenditure level. Hence, whether the economy admits a balanced growth path depends on the specified period utility function.<sup>16</sup> As long as preferences are well specified, *asymptotic balanced growth* is generally fulfilled as each expenditure share converges to a constant.

Intratemporal optimality, i.e., how to spend a given expenditure level on the different sectors, is obtained by applying Roy's identity to  $v(e_{i,t}, P_t)$  yielding the Marshallian demands. The functional form of this demand system depends on the precise formulation of the period utility function. In the next section, we ask what restriction must be imposed on the function  $v(\cdot)$  such that preferences preserve that the intertemporal problem can be aggregated. We then characterize the full class of such preferences and show that it accommodates as special cases frequently used formulations.

### III. A General Class of Preferences

Flexible demand systems typically do not admit Gorman aggregation and, in general, the preference parameters cannot be estimated from aggregate data without bias. How can we consistently retrieve preference parameters without restricting the utility class too much? Our approach is to rely on the dynamic framework in Section II, restrict preferences such that aggregation in the intertemporal dimension is preserved, and then show how this allows us to identify preference parameters from aggregate data.

#### A. Intertemporal Aggregation

We now define the class of intertemporally aggregable (IA) preferences.

**DEFINITION 2:** *Consider our framework with time-additive preferences of the form  $\mathcal{U}_{i,0} = \sum_{t=0}^{\infty} \beta^t v(e_{i,t}, P_t)$  and intertemporal optimization such that the Euler equation (9) holds for each household. We call preferences  $\mathcal{U}_{i,0}$  intertemporally aggregable (IA) if*

<sup>16</sup>In Section A.A4 of the Appendix, we formally show that if a balanced growth path exists, then its dynamics are fully determined by the exogenous rates of technical change.

average per-capita expenditure  $E_t/N$  satisfies the individual Euler equation irrespective of the cross-sectional expenditure distribution, i.e., we have

$$(11) \quad \frac{v_e(E_t/N, P_t)}{v_e(E_{t+1}/N, P_{t+1})} = \beta(1 + r_{t+1}), \quad \forall P_t, P_{t+1}, r_{t+1}.$$

The Euler equation (9) describes the law of motion of all individual expenditure levels  $e_{i,t}$  as a function of the interest rate, the rate of time preference, and prices. Aggregating all expenditure levels up then gives the path of the aggregate (and per-capita) expenditure level. As stated in Definition 2, preferences are IA if this path of average per-capita expenditure itself again satisfies the Euler equation—independent of the distribution of individual expenditure. This aggregation property implies that the economy admits *intertemporally* a representative agent.

Although IA preferences admit a representative agent for the intertemporal consumption/saving decision, they still allow for considerable flexibility of the intratemporal income effects, which is essential to match the data. Note also that the definition of IA does not restrict expenditure levels  $e_{i,t}$  to grow at identical rates; the Euler equation restricts the *marginal utility*,  $v_e(\cdot)$ , to grow at the same rate across households at a given point in time. This can be consistent with convergence or divergence in the distribution of expenditure levels.<sup>17</sup>

In the next proposition, we fully characterize the class of period utility functions that allows for intertemporal aggregation according to Definition 2.

**PROPOSITION 1:** *Preferences (3) are intertemporally aggregable if and only if the period utility  $v(e_i, P)$  takes (up to multiplicative or additive constants) one of the following forms*

$$(12) \quad v(e_i, P) = \frac{1 - \epsilon}{\epsilon} \left( \frac{e_i}{\mathbf{B}(P)} - \mathbf{A}(P) \right)^\epsilon - \mathbf{D}(P), \quad \epsilon \notin \{0, 1\},$$

$$(13) \quad v(e_i, P) = -\exp \left( - \left( \frac{e_i}{\mathbf{B}(P)} - \mathbf{A}(P) \right) \right) - \mathbf{D}(P),$$

or

$$(14) \quad v(e_i, P) = \mathbf{F}(P) \log \left( \frac{e_i}{\mathbf{B}(P)} - \mathbf{A}(P) \right),$$

where  $\mathbf{A}(P)$ ,  $\mathbf{D}(P)$ , and  $\mathbf{F}(P)$  are functions homogenous of degree zero in prices, and  $\mathbf{B}(P)$  is a linearly homogenous function of prices.

**PROOF:**

<sup>17</sup>IA is, therefore, a weaker restriction than the mean-scaling discussed in Lewbel (1989).

In Section A.A5 of the Appendix.

The proof of Proposition 1 starts by showing that IA requires  $e_{i,t+1}$  to be an affine-linear function of  $e_{i,t}$  with coefficients that may depend on prices. The intertemporal Euler equation can then be differentiated twice, rearranged, and integrated up twice to get the above restrictions on the utility function.

Given the general restriction in Definition 2, the resulting period utility function is parsimonious, fairly flexible with three non-redundant price functions, and nests (as we will show below) some well-known cases. In the special case of one commodity, we obtain the class of the “hyperbolic absolute risk aversion” (HARA) period utility function. This one-commodity HARA case is well known to be the most general form of the period utility such that overall preferences  $\mathcal{U}_0$  are part of the Gorman class in a time-additive setting.<sup>18</sup> However, the class of Gorman preferences is clearly too restrictive to fit the historical data. Proposition 1 broadens this class but still preserves a useful aggregation result in our intertemporal framework.

Proposition 1 states the necessary and sufficient conditions for intertemporal aggregation. Further restrictions need to be imposed on the price functions to satisfy the regularity conditions of the period utility function and to ensure an interior solution of the intertemporal problem. We discuss these issues when we parametrize the preferences further below. Note that Definition 2 implicitly assumes that the Euler equation characterizes the individual choice. Hence, similar to existing models of structural change, we abstract from frictions in the saving decision.

The next proposition establishes the Marshallian demand system of IA preferences.<sup>19</sup>

**PROPOSITION 2:** *If preferences are IA with period utility function (12) or (13), then the Marshallian demand of each commodity  $j$  is given by*

$$(15) \quad c_{i,j,t} = \mathbf{A}_j(P_t)\mathbf{B}(P_t) + \frac{\mathbf{B}_j(P_t)}{\mathbf{B}(P_t)} \cdot e_{i,t} + \frac{\mathbf{D}_j(P_t)}{v_e(e_{i,t}, P_t)},$$

where  $\mathbf{A}_j(P_t)$ ,  $\mathbf{B}_j(P_t)$ , and  $\mathbf{D}_j(P_t)$  denote derivatives of the corresponding functions with respect to  $p_{j,t}$ . In per-capita terms,  $C_{j,t}/N \equiv 1/N \int_0^N c_{i,j,t} di$ , the Marshallian demand of each commodity is given by

$$(16) \quad C_{j,t}/N = \mathbf{A}_j(P_t)\mathbf{B}(P_t) + \frac{\mathbf{B}_j(P_t)}{\mathbf{B}(P_t)} \cdot E_t/N + \kappa \frac{\mathbf{D}_j(P_t)}{v_e(E_t/N, P_t)},$$

<sup>18</sup>See Pollak (1971) for a proof of this result. It is easy to show that even for our multiple commodity case the coefficient of absolute risk aversion becomes a hyperbolic function in  $e_i$ .

<sup>19</sup>In Proposition 2, we focus on the IA preferences with period utility function (12) or (13). This is the demand system that we consider in the empirical application below. For completeness, we also state the Marshallian demand system of function (14) in equations (A26) and (A27) of Appendix A. All theoretical results established in this section generalize to IA preferences with the period utility function (14).

where the time-constant aggregation factor  $\kappa$  is given by

$$(17) \quad \kappa \equiv \frac{1}{N} \int_0^N \frac{v_e(E_t/N, P_t)}{v_e(e_{i,t}, P_t)} di.$$

PROOF:

In Section A.A6 of the Appendix.

The IA demand system in equation (15) contains three distinct additive functions of expenditure  $e_{i,t}$ .<sup>20</sup> This implies flexible income effects, i.e., a non-monotonic relationship between  $e_{i,t}$  and the expenditure shares. For instance, the demand system can generate hump-shaped expenditure shares in  $e_{i,t}$ . Banks, Blundell and Lewbel (1997) establish that matching microeconomic data typically requires this flexibility. Our class nests several standard preferences often used in the literature, but these lack the flexibility to generate non-monotonic expenditure shares.<sup>21</sup>

Proposition 2 also establishes that up to a constant  $\kappa$ , which scales the last term in (16), the individual demand and the aggregate per-capita demand take an identical structure. In the presence of heterogeneity in individual expenditure,  $\kappa$  differs from one. Working under a representative agent assumption would then lead to an aggregation bias as the individual demand evaluated at  $e_{i,t} = E_t/N$  differs from (16).<sup>22</sup> We formalize this property in the following corollary that generalizes theorem 7 in Muellbauer (1975) to IA preferences.

**COROLLARY 1:** *If the distribution of  $v_e(E_t/N, P_t)/v_e(e_{i,t}, P_t)$  is constant over time, then IA is the most general preference specification for which, given knowledge of the distribution of  $e_{i,t}$  at one point in time, there is no aggregation bias from using per-capita expenditure  $E_t/N$  as the relevant expenditure variable.*

PROOF:

In Section A.A7 of the Appendix.

The key implication of Proposition 2 and Corollary 1 is that the per-capita demand can be expressed as a function of the prices, per-capita expenditure, as well as an index of inequality in relative marginal utilities. This allows us to empirically identify all the preference parameters from aggregate data except the scale of the function  $\mathbf{D}(P)$ . Therefore, if the goal is to retrieve preference parameters from aggregate data, then the IA preference class is a natural starting point. The aggregation factor  $\kappa$  and the scale of  $\mathbf{D}(P)$  can then be calculated using distributional expenditure data from one period.

<sup>20</sup>Lewbel (1991) refers to the number of such additive terms as the rank of the demand system.

<sup>21</sup>Our IA class of preferences encompasses the homothetic, the quasi-homothetic, and the PIGL/PIGLOG cases. This can easily be verified from theorem 1 in Lewbel (1987).

<sup>22</sup>In the proposition, we follow the terminology of Blundell, Pashardes and Weber (1993), who call  $\kappa$  an aggregation factor.

#### IV. IA Preferences: A Simple Parametrization

In this section, we propose a flexible yet simple parametrization of IA preferences that is both suitable for empirical applications and consistent with our dynamic multi-sector framework. To this aim, we focus on the case in (12), which implies aggregate expenditure shares,  $\eta_{j,t} \equiv p_{j,t}C_{j,t}/E_t$ , of the form

$$(18) \quad \eta_{j,t} = \mathbf{A}_j(P_t)p_{j,t} \frac{\mathbf{B}(P_t)}{E_t/N} + \frac{\mathbf{B}_j(P_t)p_{j,t}}{\mathbf{B}(P_t)} + \kappa \frac{\mathbf{D}_j(P_t)}{1-\epsilon} p_{j,t} \left( \frac{E_t/N}{\mathbf{B}(P_t)} - \mathbf{A}(P_t) \right)^{1-\epsilon} \frac{\mathbf{B}(P_t)}{E_t/N}.$$

We consider the power form of the class in Proposition 1 since it nests—as we will show further below—both the generalized Stone-Geary and the PIGL preferences.

We parametrize the price function  $\mathbf{B}(P_t)$  with a CES aggregator

$$(19) \quad \mathbf{B}(P_t) = \left( \sum_{j \in J} \omega_j p_{j,t}^{1-\sigma} \right)^{1/(1-\sigma)},$$

where  $\sigma > 0$ ,  $\sum_{j \in J} \omega_j = 1$ , and  $\omega_j \geq 0$ . Next, for the function  $\mathbf{A}(P_t)$  we choose the form

$$(20) \quad \mathbf{A}(P_t) = \mathbf{B}(P_t)^{-1} \sum_{j \in J} p_{j,t} \bar{c}_j,$$

where  $\bar{c}_j \leq C_{j,t}/N$ ,  $\forall j \in J$ .<sup>23</sup> Finally, the price function  $\mathbf{D}(P_t)$  is parametrized by

$$(21) \quad \mathbf{D}(P_t) = \frac{(1-\epsilon)v}{\kappa\gamma} \left[ (\mathbf{B}(P_t)^{-1} \tilde{\mathbf{D}}(P_t))^\gamma - 1 \right], \quad \tilde{\mathbf{D}}(P_t) = \left( \sum_{j \in J} \theta_j p_{j,t}^{1-\varphi} \right)^{1/(1-\varphi)},$$

where  $v \geq 0$ ,  $\varphi > 0$ ,  $\sum_{j \in J} \theta_j = 1$ , and  $\theta_j \geq 0$ .<sup>24</sup> We have scaled  $\mathbf{D}(P_t)$  with the inverse of the (constant) aggregation factor, such that  $\kappa$  cancels in the aggregate expenditure share (18). These functions and parameter restrictions ensure that the expenditure shares add up to unity and that the Slutsky matrix is symmetric. For the intertemporal problem, we additionally restrict  $\epsilon < 1$  to ensure that  $v(\cdot)$  is strictly increasing and concave in expenditure.

Let  $g_{\mathbf{B}}$  and  $g_{\tilde{\mathbf{D}}}$  denote the asymptotic gross growth rates of the corresponding price

<sup>23</sup>Under additional restrictions outlined below, the parameters  $\bar{c}_j$  can be interpreted as subsistence ( $\bar{c}_j > 0$ ) or endowment levels ( $\bar{c}_j < 0$ ) of real sectoral consumption.

<sup>24</sup>When  $\sigma \rightarrow 1$  or  $\varphi \rightarrow 1$ , then the CES aggregators in (19) and (21) approach the Cobb-Douglas forms  $\prod_{j \in J} (p_{j,t})^{\omega_j}$  and  $\prod_{j \in J} (p_{j,t})^{\theta_j}$ . With  $\gamma \rightarrow 0$  the function  $\mathbf{D}(P)$  approaches  $(1-\epsilon)v/\kappa \log(\mathbf{B}(P)^{-1} \tilde{\mathbf{D}}(P))$ .

functions in (19) and (21). Then, the asymptotic behavior of the economy is characterized by the following proposition.

**PROPOSITION 3:** *In our intertemporal framework, the period utility function (12) with price functions (19)–(21) supports (i) an asymptotic balanced growth path, and (ii) non-negative expenditure shares as  $t \rightarrow \infty$  if  $(g_X/g_B)^\epsilon > (g_{\bar{B}}/g_B)^\gamma$ .*

**PROOF:**

In Section A.A8 of the Appendix.

The proposition shows that, within our framework, the above IA specification is consistent with an asymptotic balanced growth path, and it establishes a sufficient condition under which the expenditure shares remain non-negative. Other flexible demand systems, such as the Almost Ideal Demand (AID) and the Quadratic AID (QAID), would violate the asymptotic non-negativity condition in the presence of sustained growth. In general, the condition in part (ii) of the proposition depends on the rates of technical change, but restricting  $0 < \gamma \leq \epsilon < 1$  guarantees the condition without further assumptions on these rates.<sup>25</sup> In addition, this simple restriction will allow us to provide a closed form for the direct utility function (see Proposition 4 below), and we will, therefore, impose it in the empirical application of Section V. It is, however, important to stress that the regularity conditions of our preferences do not necessarily require  $0 < \gamma \leq \epsilon < 1$ , and this restriction could be relaxed when estimating the demand system.

**SPECIAL CASE I: PIGL PREFERENCES.** — With  $\mathbf{A}(P_t) = 0$ , the IA preferences in (12) nest the PIGL class defined in Muellbauer (1975, 1976). The aggregate expenditure shares of PIGL preferences take the form

$$(22) \quad \eta_{j,t} = \frac{\mathbf{B}_j(P_t)p_{j,t}}{\mathbf{B}(P_t)} + \kappa \frac{\mathbf{D}_j(P_t)}{1 - \epsilon} p_{j,t} \mathbf{B}(P_t)^\epsilon (E_t/N)^{-\epsilon},$$

where  $\kappa = 1/N \int_0^N [(E_t/N)/e_{i,t}]^{\epsilon-1} di$ . While the PIGL demand system is less flexible than IA, the former has several noteworthy properties. First, the aggregation factor  $\kappa$  is independent of prices and only depends on the parameter  $\epsilon$ . Second, the parameter  $\epsilon$  also determines the elasticity of intertemporal substitution (EIS), which is for the PIGL equal to  $1/(1 - \epsilon)$ .<sup>26</sup> In contrast, the EIS of the IA specification equals  $1/(1 - \epsilon) \cdot [1 - \mathbf{A}(P_t)\mathbf{B}(P_t)/e_{i,t}]$ , and thus varies across households and over time. Finally, when  $\mathbf{B}(P)$  is of the Cobb-Douglas form (i.e., when  $\sigma \rightarrow 1$ ), the PIGL specification is consistent with an *exact* balanced growth path.<sup>27</sup>

<sup>25</sup>With identical rates of technical change across all consumption sectors, only  $\epsilon \in (0, 1)$  is required to guarantee the asymptotic non-negativity of the shares.

<sup>26</sup>We use the definition of Browning (2005), where the EIS is given by  $-v_\epsilon(e_{i,t}, P_t)/[v_{ee}(e_{i,t}, P_t)e_{i,t}]$ .

<sup>27</sup>In the PIGL case, only the price function  $\mathbf{B}(P)$  enters the Euler equation. See Boppart (2014) for such a PIGL specification that permits an exact balanced growth path.

SPECIAL CASE II: GENERALIZED STONE-GEARY PREFERENCES. — The generalized Stone-Geary specification is nested in (12) with price functions (19)–(21) when  $\nu = 0$ .<sup>28</sup>

This specification is part of the Gorman class. Aggregate expenditure shares are unaffected by the dispersion of  $e_{i,t}$  (inequality) and only depend on the per-capita expenditure level:

$$(24) \quad \eta_{j,t} = \frac{\omega_j p_{j,t}^{1-\sigma}}{\mathbf{B}(P_t)^{1-\sigma}} + \left[ p_{j,t} \bar{c}_j - \frac{\omega_j p_{j,t}^{1-\sigma}}{\mathbf{B}(P_t)^{1-\sigma}} \sum_{l \in J} p_{l,t} \bar{c}_l \right] (E_t/N)^{-1}.$$

The parameter  $\sigma$  controls the (asymptotic) price elasticity of demand. The income elasticities are mainly driven by the subsistence levels  $\bar{c}_j$ . However, with sustained growth,  $e$  outgrows all prices, and all terms involving  $\bar{c}_j$ —and the income elasticities of the shares—converge asymptotically to zero. Note that the key parameter for the EIS,  $\epsilon$ , drops out of (24) and cannot be identified from the expenditure shares. Finally, as emphasized in the literature, generalized Stone-Geary preferences are only consistent with exact balanced growth for a narrow set of parameterizations (Plyabha Kongsamut, Sergio Rebelo and Danyang Xie, 2001; Rachel Ngai and Christopher A. Pissarides, 2007).

DIRECT FORM OF PREFERENCES. — In general, the IA class defined in Proposition 1 does not admit a closed-form solution for the direct utility function. In many cases, however, it can be interpreted as a simple generalization of well-known direct forms. For a simple (homothetic) example, think of utility being a Cobb-Douglas function of two commodity bundles, where each bundle is a potentially distinct CES aggregator of the three sectors. The indirect utility can then be written as  $\log(e) - (1-\nu) \log \mathbf{B}(P) - \nu \log \tilde{\mathbf{D}}(P)$ , with the CES indices  $\mathbf{B}(P)$  and  $\tilde{\mathbf{D}}(P)$  as specified above. Whereas in general, the direct utility function over the three sectors cannot be specified in closed form, an alternative is to write the direct form as a function of six commodities—the three sectoral outputs used in the two bundles—as

$$\frac{(1-\nu)\sigma}{\sigma-1} \log \left( \sum_{j \in J} \omega_j^{1/\sigma} (c_j^1)^{(\sigma-1)/\sigma} \right) + \frac{\nu\varphi}{\varphi-1} \log \left( \sum_{j \in J} \theta_j^{1/\varphi} (c_j^2)^{(\varphi-1)/\varphi} \right),$$

where the demand of a particular good in both bundles should be understood as total demand, i.e.,  $c_j = c_j^1 + c_j^2$ . As stated in the next proposition, the same approach works for our parametrized class as well.<sup>29</sup>

<sup>28</sup>The direct form of the generalized Stone-Geary function is given by

$$(23) \quad u(c) = \frac{1-\epsilon}{\epsilon} \left( \sum_{j \in J} \omega_j^{1/\sigma} (c_j - \bar{c}_j)^{(\sigma-1)/\sigma} \right)^{\epsilon\sigma/(\sigma-1)}.$$

<sup>29</sup>The homothetic example above can indeed be viewed as the limit case of our parametrized class with  $\epsilon \rightarrow 0$ ,  $\gamma \rightarrow 0$ , and  $\mathbf{A}(P) = 0$ .

**PROPOSITION 4:** *With  $0 < \gamma \leq \epsilon < 1$ , the direct utility of (12) with price functions (19)–(21) can be expressed as*

$$(25) \quad \frac{1-\epsilon}{\epsilon} (\mathbf{X}_1^{\mathbf{B}}(c^1))^\epsilon \left( 1 - \frac{v\epsilon}{\kappa\gamma} \left[ \left( \frac{v\epsilon}{\kappa\gamma} (1-\gamma/\epsilon) \right)^{1-\gamma/\epsilon} \left( \frac{v/\kappa}{\mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3)} \right)^{\gamma/\epsilon} \right]^{\epsilon/(1-\epsilon)} \right)^{1-\epsilon} + \frac{(1-\epsilon)v}{\kappa\gamma},$$

where  $c^k = (c_A^k, c_M^k, c_S^k)$ ,  $k = 1, 2, 3$  is a vector, we have  $c_j^k \geq \bar{c}_j^k$ ,  $\forall k, j$ , and  $c_j = \sum_{k=1}^3 c_j^k$ ,  $\bar{c}_j = \sum_{k=1}^3 \bar{c}_j^k$ , and the generalized Stone-Geary bundles are given by

$$\mathbf{X}_l^{\mathbf{B}}(c^l) = \left( \sum_{j \in J} \omega_j^{\frac{1}{\sigma}} (c_j^l - \bar{c}_j^l)^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}} \quad \text{and} \quad \mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3) = \left( \sum_{j \in J} \theta_j^{\frac{1}{\varphi}} (c_j^3 - \bar{c}_j^3)^{\frac{\varphi-1}{\varphi}} \right)^{\frac{\varphi}{\varphi-1}},$$

where  $l = 1, 2$ .

**PROOF:**

In Section A.A9 of the Appendix.

The proposition establishes that the household problem can be viewed as maximizing (25) over the nine commodities  $c_A^k, c_M^k, c_S^k$ ,  $k = 1, 2, 3$  subject to the constraint  $p_A \sum_{k=1}^3 c_A^k + p_M \sum_{k=1}^3 c_M^k + p_S \sum_{k=1}^3 c_S^k \leq e$ . The direct form in (25) is essentially a nested function over three generalized Stone-Geary bundles. Whereas the bundles  $\mathbf{X}_2^{\mathbf{B}}$  and  $\mathbf{X}_3^{\tilde{\mathbf{D}}}$  enter in a Cobb-Douglas way, their nesting with  $\mathbf{X}_1^{\mathbf{B}}$  is slightly more complicated.<sup>30</sup> The restriction  $0 < \gamma \leq \epsilon < 1$  ensures the concavity of (25) and that the demand for each commodity is well-behaved. In the next section, we estimate the preference parameters under this restriction, such that the direct nine-commodities perspective can indeed be taken.

## V. Empirical application

In this section, we estimate the expenditure system of the parametrized IA preferences and compare its fit with the one of the nested PIGL and generalized Stone-Geary specifications. We impose  $0 < \gamma \leq \epsilon < 1$  on the parameters to ensure consistency with Propositions 3 and 4. To identify the preference parameters, we use the variation in the historical data on sectoral prices and nominal final consumption expenditure per capita for the USA, GBR, CAN, and AUS over the period 1900 to 2014.<sup>31</sup> Following Herren-

<sup>30</sup>In some cases, when  $\gamma = \epsilon$  and the sectors in the bundles are mutually exclusive (e.g.,  $\omega_S = 1$  and  $\theta_S = 0$ ), (25) gives the closed-form direct utility over three sectors.

<sup>31</sup>Knowing the value of the constant aggregation factor  $\kappa$  is not required for evaluating the prediction of the aggregate expenditure shares and elasticities. However, we also quantify  $\kappa$  using cross-sectional consumption expenditure data for the USA, as explained in Section V.D below.

dorf, Rogerson and Valentinyi (2013), we report the feasible generalized nonlinear least squares (FGNLS) estimator with robust standard errors.<sup>32</sup> As the expenditure shares of the three sectors are collinear, we drop one of the sectors (agriculture). The estimation results do not depend on which sector we leave out.

#### A. Estimation of Preference Parameters

We establish our main estimation results using the expenditure shares of final private consumption, but we also show results when including government consumption. Tables 1–2 show the main results for the USA, GBR, CAN, and AUS individually, while Table 3 contains the results when we pool the data from all four countries and run the estimation with and without country-sector fixed effects.<sup>33</sup> The columns labeled “IA” show the results for our flexible IA parametrization in (18), those labeled “PIGL” show the results for the PIGL specification in (22), and “SG” stands in for the generalized Stone-Geary specification in (24).

For some specifications, the best model fit occurs when a restricted parameter is at its bound. In such instances, we set the parameter equal to the boundary value (with missing standard error) and report standard errors only for the remaining parameters.

Tables 1–3 show that for the IA specification, the parameter  $\epsilon$  is precisely estimated with values ranging between 0.37 and 0.72. The result that  $\epsilon$  is significantly below one reinforces our earlier discussion that sustained income effects are important to fit the historical data. The parameter  $\epsilon$  is also a key determinant of the IA preferences’ EIS, which for the USA—evaluated at per-capita consumption expenditure—ranges between one and two. This is illustrated in Figure 4(a), which shows the predicted EIS of the USA for both the individual and the pooled estimations. Given the slight increase in the predicted EIS, the Euler equation suggests that a roughly constant consumption expenditure growth over time, as observed in the data, is consistent with a moderately decreasing real interest rate. In comparison, the PIGL, which implies a constant EIS of  $1/(1 - \epsilon)$ , predicts an elasticity slightly above three for the USA.

The tables further show that the point estimate of  $\sigma$ , which enters the IA’s elasticity of substitution, is positive for GBR (0.43) and in the pooled sample without fixed effects (0.42). In all other cases, the best fit occurs when the parameter is close to zero.<sup>34</sup> Despite these differences, the predicted Allen-Uzawa Elasticities of Substitution (AES) are quite similar.<sup>35</sup> In Figure 4(b), we plot the AES of the USA based on the pooled estimation with fixed effects. The pairwise AES are systematically estimated below one,

<sup>32</sup>The GNLS estimator accounts for the error correlation between sectoral expenditure shares in a given year. The estimated error correlation matrix is updated iteratively until convergence, which terms the GNLS estimator feasible. If the conditional moments of the errors are stationary, this is equivalent to maximum likelihood estimation with multivariate normal disturbances. A detailed description of the FGNLS estimator, the underlying assumptions, and robust inference is provided in Stata’s documentation of the *nlsur* routine.

<sup>33</sup>The parameter estimates not shown in Tables 1–3 are reported in Tables A1–A3 of the Appendix.

<sup>34</sup>In Tables B1 and B2 of the Online Appendix, we report the estimation results when the positivity constraint on  $\sigma$  is removed (along with the constraints on  $\varphi$  and  $\gamma$  that are also occasionally binding) for the IA and the PIGL specification. This yields a further improvement of the IA’s empirical fit, in particular for the USA, GBR, and CAN, but comes at the cost that asymptotically the Slutsky restrictions are violated.

<sup>35</sup>The AES between good  $i$  and  $j$  is symmetric and given by  $[\partial C_{i,t}/\partial p_{j,t} + C_{j,t} \cdot \partial C_{i,t}/\partial E_t] \cdot E_t/[C_{i,t}C_{j,t}]$ .

Table 1—Estimation, Private Consumption: USA and GBR

	USA			GBR		
	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)
$\sigma$	0.00 (·)	0.22 (0.03)	0.13 (0.03)	0.43 (0.03)	0.46 (0.03)	0.47 (0.03)
$\bar{c}_A$	714 (·)		714 (·)	481 (159)		897 (·)
$\bar{c}_M$	-463 (315)		-1474 (347)	446 (·)		248 (34)
$\bar{c}_S$	1289 (·)		-3001 (705)	1292 (·)		953 (68)
$\epsilon$	0.37 (0.02)	0.71 (0.03)		0.72 (0.04)	0.61 (0.01)	
$\gamma$	0.37 (0.02)	0.71 (0.03)		0.00 (·)	0.00 (·)	
Obs	104	104	104	97	97	97
AIC	-1068	-1003	-1000	-1219	-1186	-1058
RMSE <sub>A</sub>	0.032	0.032	0.033	0.009	0.011	0.019
RMSE <sub>M</sub>	0.022	0.026	0.027	0.012	0.012	0.013
RMSE <sub>S</sub>	0.017	0.017	0.017	0.015	0.016	0.022

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Robust standard errors are reported in parenthesis.

indicating the relatively strong complementarity across sectors. In comparison, for the pooled estimation without fixed effects, the predicted AES for the USA range between 0 and 0.5 across sectors and over time. A pairwise AES below one implies that the substitution effect raises the expenditure share of the good with the relative price increase. Figure 4(b) also highlights the flexibility of the demand system to allow two sectors to be net complements (i.e., a negative AES for agricultural and manufacturing consumption after 1950).<sup>36</sup>

The subsistence or endowment parameters  $\bar{c}_j$  remain important to fit the data when using the IA specification. For example,  $\bar{c}_S$  is estimated to be positive in all samples, and the best fit occurs when the parameter is at its upper bound, i.e., the minimum per-capita service consumption in the data. Note, however, that  $\bar{c}_S > 0$  does not directly imply that services are a necessity because the income elasticity of demand also depends on the parameters in  $\mathbf{D}(P)$  and on the expenditure level. The flexibility of the income effects is indeed an important feature of the IA preferences: Figures 7(c) and (d) below

<sup>36</sup>For homothetic CES preferences (i.e., when  $\mathbf{A}(P) = \mathbf{D}(P) = 0$ ) the pairwise AES would be equal to  $\sigma > 0$ , thus all sectors must be net substitutes. In contrast, for the considered IA, PIGL, and generalized Stone-Geary specifications, the AES can be negative and generally differs across sector pairs because  $\sigma$  is no longer the sole determinant of the AES.

Table 2—Estimation, Private Consumption: CAN and AUS

	CAN			AUS		
	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)
$\sigma$	0.00 (·)	0.55 (0.1)	0.65 (0.03)	0.00 (·)	0.09 (0.11)	0.15 (0.1)
$\bar{c}_A$	517 (171)		721 (·)	947 (·)		947 (·)
$\bar{c}_M$	556 (·)		-145 (118)	-329 (322)		-2180 (681)
$\bar{c}_S$	1089 (·)		-1229 (420)	1353 (·)		-6891 (1637)
$\epsilon$	0.49 (0.06)	0.34 (0.04)		0.49 (0.25)	0.90 (0.02)	
$\gamma$	0.49 (0.06)	0.34 (0.04)		0.49 (0.25)	0.90 (0.02)	
Obs	77	77	77	63	63	63
AIC	-982	-878	-801	-692	-656	-670
RMSE <sub>A</sub>	0.012	0.020	0.029	0.018	0.018	0.017
RMSE <sub>M</sub>	0.009	0.011	0.013	0.015	0.019	0.017
RMSE <sub>S</sub>	0.018	0.028	0.038	0.018	0.019	0.018

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Robust standard errors are reported in parenthesis.

show that service consumption is initially predicted to be a necessity (negative elasticity of the expenditure share) and in later periods a luxury (positive elasticity) for the USA and GBR. Panel (c) of the same figure shows that U.S. manufacturing consumption is predicted to be a luxury until the 1970s and then turns into a necessity.

The Akaike Information Criterion (AIC) and Mean Squared Error (RMSE) reported at the bottom of Tables 1–3 indicate that the fit of the historical expenditure shares with IA improves substantially in all samples relative to the generalized Stone-Geary and the PIGL specification.<sup>37</sup> For GBR and CAN reported in columns (4)–(6) of Table 1 and columns (1)–(3) of Table 2, respectively, IA provides a good fit of the agriculture and services shares, for which the difference in the sector-specific RMSE is the largest compared to the Stone-Geary. These differences are confirmed visually in Figure 5, which plots the predicted along with the actual expenditure shares. Finally, while the IA specification with fixed effects naturally yields a better fit than without fixed effects (see Table 3), the differences in the RMSEs between the IA, PIGL, and generalized Stone-

<sup>37</sup>For instance, in Table 1 for the USA, IA achieves the lowest AIC with -1068 and the Stone-Geary is merely  $\exp([-1068 - (-1000)]/2) \approx 0$  times as probable to minimize the information loss.

Table 3—Estimation, Private Consumption: Pooled Sample

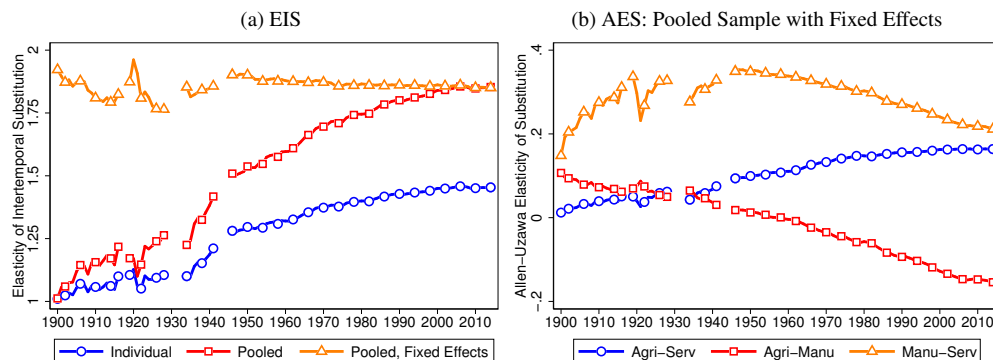
	Pooled Sample (AUS, CAN, GBR, and USA)					
	IA		PIGL		SG	
	(1)	(2)	(3)	(4)	(5)	(6)
$\sigma$	0.42 (0.07)	0.00 (·)	0.26 (0.05)	0.00 (·)	0.17 (0.03)	0.00 (·)
$\bar{c}_A$	714 (·)	714 (·)			714 (·)	714 (·)
$\bar{c}_M$	-117 (131)	-989 (478)			-1213 (152)	-2012 (2183)
$\bar{c}_S$	1089 (·)	1089 (·)			-2199 (297)	-6622 (8306)
$\epsilon$	0.51 (0.03)	0.49 (0.12)	0.71 (0.01)	0.70 (0.05)		
$\gamma$	0.51 (0.03)	0.49 (0.12)	0.71 (0.01)	0.70 (0.05)		
Obs	341	341	341	341	341	341
AIC	-3017	-3188	-2971	-3119	-2929	-3093
RMSE <sub>A</sub>	0.026	0.027	0.026	0.025	0.028	0.027
RMSE <sub>M</sub>	0.027	0.023	0.029	0.025	0.029	0.024
RMSE <sub>S</sub>	0.032	0.026	0.035	0.028	0.036	0.029
Fixed Effects	No	Yes	No	Yes	No	Yes

*Note:* All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>*j*</sub> is the root mean squared error for sector *j*. Columns (2), (4), and (6) include country-sector fixed effects. Robust standard errors are reported in parenthesis.

Geary remain similar.

PUBLIC CONSUMPTION EXPENDITURE. — We have repeated the same estimations using the shares of total consumption expenditure, where the service sector also includes government expenditure.<sup>38</sup> Tables B3 and B4 of the Online Appendix show that the results remain very similar. For the IA preferences, the parameter estimates of  $\epsilon$  are significantly below one in all samples. Furthermore, the sectoral subsistence consumption is sizeable and for agriculture and services often at its upper bound. Across all samples, the IA specification fits the data better than the generalized Stone-Geary or PIGL, with the exception of the pooled estimation without fixed effects where the fit of the PIGL is similar.

<sup>38</sup>Due to the limited data availability of government expenditure for the USA prior to 1929 (Carter et al. (2006) report numbers for 1902, 1913, 1922, 1927), the number of data points in the USA and the pooled sample reduces by 23 when we consider final total consumption expenditure.



Note: Panel (a) shows the predicted Elasticity of Intertemporal Substitution (EIS) and panel (b) the pairwise Allen-Uzawa Elasticity of Substitution (AES) for the USA based on the IA preference estimates. In panel (a) circles indicate the prediction of the individual estimation in column (1) of Table 1, squares the prediction of the pooled estimation in column (1) of Table 3, and triangles the prediction of the pooled estimation with fixed effects in column (2) of Table 3. All predictions in panel (b) are based on the estimates in column (2) of Table 3.

Figure 4. Predicted EIS and AES of the IA preferences, USA

GENERALIZED STONE-GEARY. — Due to its prominence in the existing literature, we also briefly discuss the generalized Stone-Geary's estimation results. The second row of Tables 1–3 show that the best fit to the data occurs for all samples when the estimated subsistence level of food is at its upper bound; a  $\bar{c}_A$  above food consumption observed in the data would be required to generate strong income effects towards the end of the sample period when per-capita expenditure levels are high. As a consequence, the fall in the expenditure share for agriculture predicted by the generalized Stone-Geary is generally not steep enough to fit the data.<sup>39</sup>

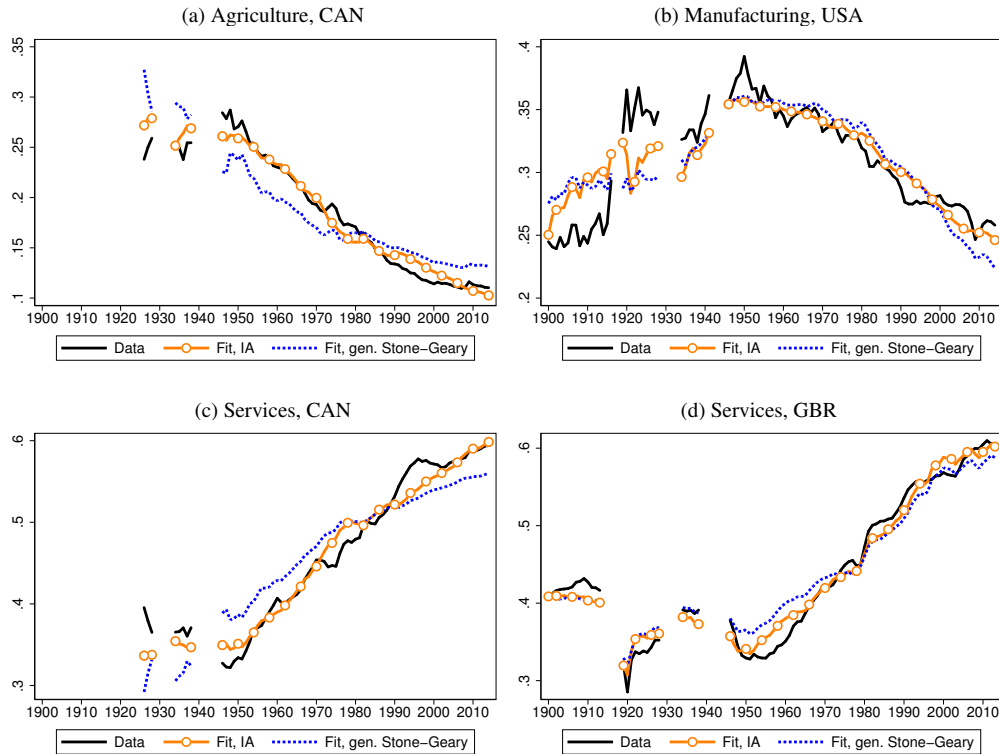
We also find that the point estimate of  $\bar{c}_M$  is sizeable and improves the fit of the generalized Stone-Geary specification significantly. For comparison, Table A4 in the Appendix shows the estimation results when  $\bar{c}_M$  is restricted to zero—a restriction that is commonly imposed in the literature. Relative to the unrestricted estimations in Tables 1–3, the fit to the data, as measured by the AICs and the RMSEs reported at the bottom of the table, worsens considerably.

### B. Predicted Expenditure Shares

The predicted nominal expenditure shares of the country-specific estimations in Tables 1–2 are shown in Figure 5. For simplicity, we focus on the IA and generalized Stone-Geary specification and plot the predictions along with the actual shares observed in the

<sup>39</sup>This is most visible for the case of CAN shown in Figure 5(a).

data.<sup>40</sup>



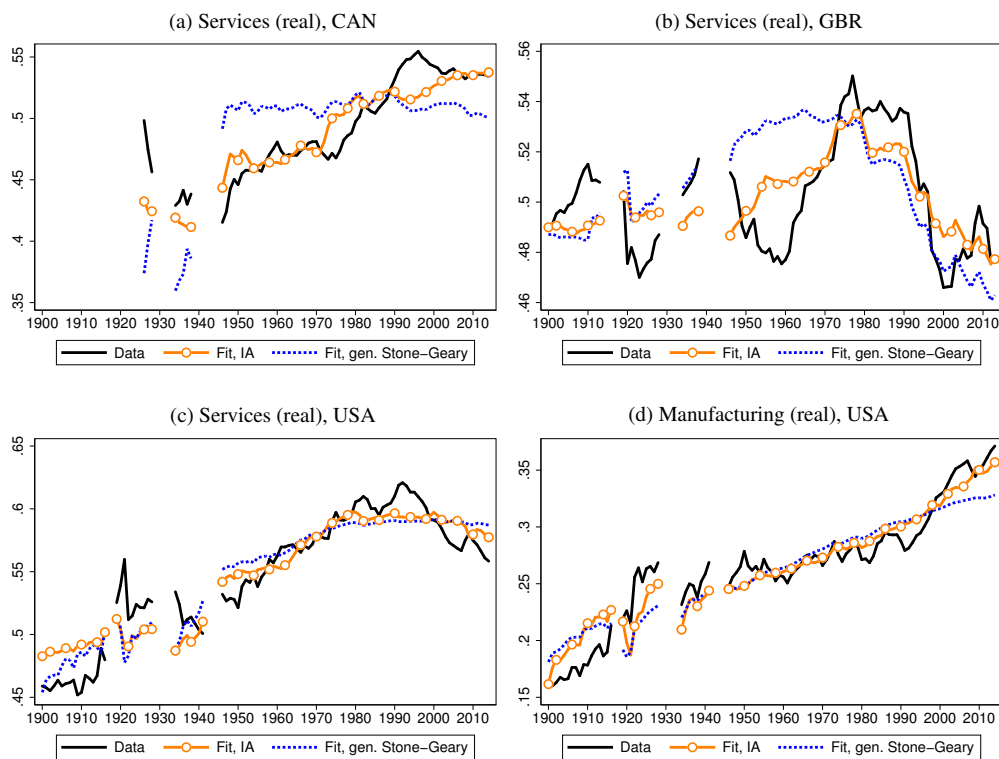
*Note:* The figure plots the predicted final private nominal consumption expenditure shares based on the country-specific estimates in Tables 1 and 2. In each panel, the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary.

Figure 5. Predicted Final Private Nominal Consumption Expenditure Shares

Using CAN as an example, panel (a) of Figure 5 illustrates our earlier result that the generalized Stone-Geary specification underpredicts the sustained decline of the agricultural share because its income effects vanish quickly as per-capita expenditure grows. In contrast, IA predicts the decline well because it can generate sustained income effects.<sup>41</sup> Panel (b) shows that the generalized Stone-Geary underpredicts the increase in the USA's manufacturing sector until 1950, while it overpredicts the decline toward the end of the

<sup>40</sup>The residuals of the predicted expenditure shares corresponding to Figure 5 are illustrated in Figure B3 of the Online Appendix. The predictions for all sectors, countries, and the PIGL specification can be found in Figures B4–B6 of the Online Appendix.

<sup>41</sup>From 1950–2014 the actual share of agriculture fell by 16.0 percentage points, while the fall predicted by generalized Stone-Geary is merely 10.5. The IA predicts a reduction of 15.6 percentage points.



*Note:* The figure plots the predicted final private real consumption expenditure shares for services based on the country-specific estimates in Tables 1 and 2. In each panel, the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary.

Figure 6. Predicted Final Private Real Consumption Expenditure Shares in Services

sample period. IA provides a better fit of the hump shape.<sup>42</sup> Panels (c) and (d) show for CAN and GBR that the generalized Stone-Geary underpredicts the accelerated increase in the service sector, while IA matches the increase well.<sup>43</sup>

An alternative to the nominal shares is to visualize the data as “real shares”, as for instance suggested by Herrendorf, Rogerson and Valentinyi (2014). To this aim, we calculate the predicted and actual real sectoral quantities and express each sector’s quantity as a share of the sum of quantities.<sup>44</sup> Figure 6 plots the predicted real expenditure shares

<sup>42</sup>The prediction with generalized Stone-Geary is initially too high (26.4 instead of 24.5 percent) and then too low at the end of the sample (24.0 vs 25.8).

<sup>43</sup>The actual service share in CAN increases by 26.0 percentage points between 1950 and 2014. IA predicts an increase of 24.7 percentage points. In GBR, the actual share of services increases by 27.4 percentage points from 1950–2013. IA matches this the best and predicts an increase of 26.1 percentage points.

<sup>44</sup>More precisely, the share of real consumption of good  $j$  is expressed as a share of the sum of real consumption across all goods, i.e.,  $c_j / (c_A + c_M + c_S)$ , for  $j = A, M, S$ .

based on the estimates in Tables 1 and 2.<sup>45</sup> Panels (a)–(c) show that the generalized Stone-Geary struggles to match the pronounced hump shape in the real quantity share of services in CAN, GBR, and the USA, and the fit of IA is generally much better. The difference is starkest in panel (a), which shows that in CAN, the real service share increased substantially in the second half of the century and then decreases again, although less than in the USA. IA correctly predicts the strong initial increase and subsequent flattening out, while generalized Stone-Geary yields a relatively constant share in the second half of the century. Furthermore, panel (d) illustrates that IA predicts the recent rise of real manufacturing in the USA well, while the generalized Stone-Geary underpredicts it.

Overall, the IA preference specification can, due to the more flexible income effects, generate the non-monotonic pattern of structural change the most accurately. We document the role and importance of the flexible income effects in more detail in the next section.

### C. Predicted Income Elasticities

In this section, we present the predicted income elasticities of the sectoral expenditure shares using the parameter estimates in Tables 1 and 2.<sup>46</sup> For all the considered specifications, the income effects of the sectoral expenditure shares depend on the per-capita expenditure level and the sectoral prices, and therefore change over time. When the income elasticity of the expenditure share is positive, the corresponding sector has a luxury character: when income increases, a luxury sector absorbs a larger fraction of total expenditure. Sectors with a negative elasticity of the share have the character of a necessity.

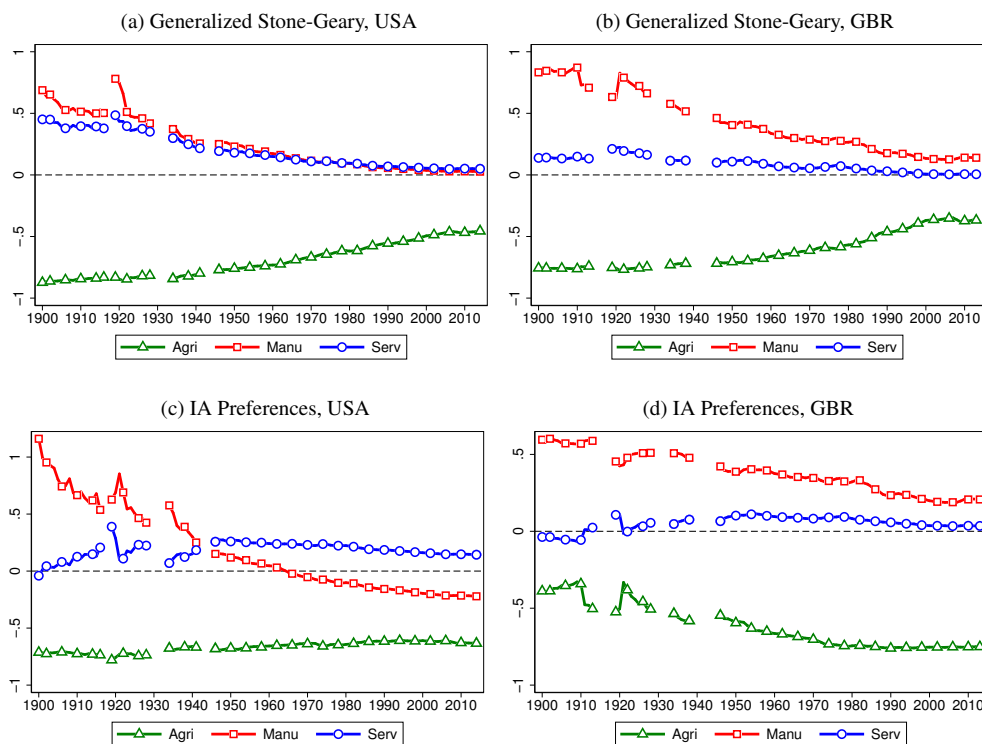
Figure 7 shows the income elasticities of the shares predicted by the IA and generalized Stone-Geary specifications for the USA and GBR.<sup>47</sup> Panels (a) and (b) confirm that generalized Stone-Geary predicts income effects that are monotonically converging to zero as the per-capita expenditure level increases. This makes it difficult for the specification to match the continued decline in the agricultural sector towards the end of the sample.

For the IA preference specification shown in the lower panels of Figure 7, the predicted income effects are more flexible and sustained. The income elasticity of the agriculture share is substantially below zero over the considered period, which is essential to fit its continued decline. The manufacturing sector starts out as a clear luxury with a high income elasticity. This helps to generate the increasing part of its hump shape. The income elasticity of the manufacturing share then decreases over time and turns even negative for the USA. Thus, in the later years of the U.S. sample, flexible income effects are crucial to fit the falling expenditure share of manufacturing. Finally, the service expenditure share's income elasticity starts out slightly negative for both countries and is then predicted to be a luxury for most of the later sample period.

<sup>45</sup>For completeness, we report in Figures B7–B9 of the Online Appendix the analog predictions for the remaining sectors, countries, and the PIGL specification.

<sup>46</sup>The income elasticity is given by  $\partial \log(\eta_{j,t}) / \partial \log(E_t/N)$ .

<sup>47</sup>The further elasticities are shown in Figures B10–B11 of the Online Appendix.



*Note:* The figure plots the predicted income elasticities of the sectoral expenditure shares for the USA and GBR based on the estimates in Table 1. Panels (a) and (b) show the elasticities predicted by the generalized Stone-Geary specification, and panels (c) and (d) the elasticities predicted by the IA preferences.

Figure 7. Predicted Income Elasticities of the Expenditure Shares in the USA and GBR

#### D. Slutsky Restrictions and the Aggregation Factor

When working with the IA and PIGL specification, parameter restrictions have to ensure the symmetry (SM) and negative semi-definiteness (NSD) of the Slutsky matrix.<sup>48</sup> We enforce the Slutsky restrictions by imposing prohibitive penalties for preference parameters that yield violations of NSD in the standard FGNLS estimation procedure. Thus, all point estimates reported in the tables of the main text and the appendixes satisfy SM and NSD point-wise, i.e., when the Slutsky matrix of the household is evaluated at the per-capita expenditure and prices observed in each sample.

At the household level, we quantify the constant aggregation factor  $\kappa$  using distribu-

<sup>48</sup>See Hosoya (2017, Corollary 1), for example. Formally, the Slutsky matrix is given by the Hessian of the household's expenditure function. Since we have already imposed functional forms that guarantee SM, we only need to impose restrictions that ensure the eigenvalues of the Slutsky matrix are non-positive (to check NSD).

tional data from the U.S. Consumer Expenditure Survey for the years 1984–2014.<sup>49</sup> The following iterative procedure is applied to compute  $\kappa$ : (i) we guess a value for  $\kappa$ , (ii) we estimate the preference parameters for the USA that satisfy the NSD restriction, (iii) based on the point estimates and the distributional data, we compute the updated value of  $\kappa$  as the average value of (17) over the period 1984–2014, (iv) we go back to step (ii) until we reach a fixed point for  $\kappa$ . The resulting  $\kappa$  for the USA is 0.964 for the IA and 0.980 for the PIGL. We then use the U.S. values of  $\kappa$  to estimate the IA and PIGL preference parameters in all other samples.<sup>50</sup>

## VI. Relation to Preferences Used in the Literature

In this section, we briefly discuss the relation to other approaches used in the literature and comment on the implications of our findings for applications and estimations of flexible demand systems in dynamic general equilibrium models.

STRUCTURAL CHANGE AND NON-HOMOTHETIC PREFERENCES. — In the macroeconomic literature, the papers closest to ours are Buera and Kaboski (2009), Herrendorf, Rogerson and Valentinyi (2013, 2014), Boppart (2014), and Comin, Lashkari and Mestieri (2020). We go beyond an analysis of the post-war USA by considering a larger data set that includes the pre-war era for the USA, GBR, CAN, and AUS. The relatively long time period allows us to study the robust regularities documented in Figure 1, including the hump-shape in the share of manufacturing. Our conclusions differ from the post-war results in Herrendorf, Rogerson and Valentinyi (2013) in important ways: a generalized Stone-Geary specification struggles to fit the historical expenditure shares for the majority of countries, including the USA, and income effects are still a very important but no longer the single main force behind structural transformation in final consumption expenditure. We also emphasize the importance of estimating a subsistence level in manufacturing consumption to fit the historical data well, which is typically set to zero in the existing literature.

The result that a generalized Stone-Geary specification is not flexible enough to match the data over a long sample period resembles the finding in Buera and Kaboski (2009). One of our main contributions is to provide a more flexible preference specification that can fit the data. We focus on domestically consumed output, whereas Buera and Kaboski (2009) run the non-homothetic specification over decennial U.S. value-added data from 1870 onwards. Isolating the domestic consumption component in the value-added data requires detailed information on import and export, as well as the input-output tables, which are unfortunately not available for the historical data.

<sup>49</sup>We consider average annual consumption expenditures by quintiles of pre-tax income from the U.S. Consumer Expenditure Survey. The data are available for the years 1984–2014 from the U.S. Bureau of Labor Statistics (2018), see Online Appendix C.

<sup>50</sup>When we impose the Slutsky restrictions on the parameter estimates, we check the Slutsky matrix at the household level and need to compute  $\kappa$ , which scales the  $\mathbf{D}(P)$  function in the PIGL and the IA period utility. Since  $\epsilon \in (0, 1)$ , higher inequality in expenditures yields lower values of  $\kappa$  and tighter restrictions for the parameters. Thus, using the  $\kappa$  of the USA—which has a relatively high expenditure inequality—for the other countries yields conservative estimates and model predictions.

As in Boppart (2014) and Comin, Lashkari and Mestieri (2020), we use a specification that allows for both sustained income and relative price effects in a standard multi-sector growth framework.<sup>51</sup> However, the IA class of preferences has the additional flexibility to generate—even at constant prices—a non-monotonic relationship between expenditure shares and the expenditure level. While Boppart (2014) considers an economy with two broad sectors for goods and services, we are splitting the goods sector further up into agriculture and manufacturing. Comin, Lashkari and Mestieri (2020) apply the non-homothetic CES specification from Hanoch (1975) in a multi-sector growth model to study structural change. The IA preferences that we characterize allows to consistently estimate parameters from historical macroeconomic data without a representative household assumption. The non-homothetic CES specification is not part of the IA class but also allows for sustained income effects. Unlike Boppart (2014) and Comin, Lashkari and Mestieri (2020), who focus on the post-war period, we provide empirical evidence for the importance of relative price and income effects for the entire 20th century.<sup>52</sup>

DEMAND ESTIMATION AND NON-HOMOTHETIC PREFERENCES. — Our paper is also related to the microeconomic literature on demand system estimation, such as Muellbauer (1975, 1976), Blundell, Pashardes and Weber (1993), and Banks, Blundell and Lewbel (1997).

The PIGL class of preferences introduced by Muellbauer (1975, 1976) yields expenditure shares that are quasi-linear in the nominal expenditure level raised to some power (or, in the PIGLOG case, the logarithm of expenditure). Banks, Blundell and Lewbel (1997) established the QAID system that results from the quadratic generalization of the AID system, which is itself a special case of PIGLOG. Like our IA preferences, the QAID specification allows the expenditure shares to be a non-monotonic function in the expenditure level, as observed for manufacturing in Figure 2. However, there are two important differences to our IA preferences. First, the general QAID specification does not allow for constant aggregation factors as discussed in Blundell, Pashardes and Weber (1993). In contrast, IA preferences imply a single constant aggregation factor and allow to identify all preference parameters from aggregate data with cross-sectional information from only one period. Second, the QAID system cannot be used in multi-sector growth models, because demand becomes negative with sustained growth in per-capita expenditure.

APPLICATIONS AND PRACTICAL GUIDANCE. — For empirical applications with macroeconomic data, IA preferences are a natural choice because they are the most general class

<sup>51</sup>Kongsamut, Rebelo and Xie (2001), Ngai and Pissarides (2007), and Foellmi and Zweimüller (2008) shut down either the relative price or the income effect to be consistent with an exact balanced growth path. Like Comin, Lashkari and Mestieri (2020), we consider specifications consistent with an asymptotic balanced growth path, while Boppart (2014) establishes structural change along an exact balanced growth path.

<sup>52</sup>Leon-Ledesma and Moro (forthcoming) use the PIGL preferences of Boppart (2014) to analyze the U.S. post-war period. Eckert and Peters (2018) apply PIGL preferences to study structural change between the agricultural and the non-agricultural sector in a spatial equilibrium model.

that allows estimating preference parameters without aggregation bias. It is straightforward to extend the framework to more than three sectors if a finer good categorization is required. Researchers who prefer to work with the direct form of preferences, e.g., to state and solve the planner problem, can use the function (25) or a special case of it.

IA preferences do not impose the income effects to vanish as the income level increases. On the contrary, our preferences allow a good to switch, for example, from being a luxury at low income levels to becoming a necessity at high income levels—even at constant prices. This flexibility of IA preferences, which is not present in the nested PIGL and generalized Stone-Geary forms, is particularly valuable when expenditure shares follow a non-monotonic pattern. Such a pattern—like the hump-shaped manufacturing share—is common in data sets with large variations in income levels, and we illustrate this in our long-run time series and in the cross-sectional microeconomic data. Besides the flexible income effects, IA preferences have flexible elasticities of substitution, where different sectors can be net complements or substitutes.

Since the IA class nests the generalized Stone-Geary as a special case, an applied user can straightforwardly compare the significance of the difference in the fit. In some contexts with relatively small variations in the income level, a Stone-Geary might indeed suffice. However, in our application, we found that even simple parametrizations of the IA preferences—with a closed-form solution of the direct utility function and the same number of parameters—achieve a substantially better fit than the Stone-Geary specification.<sup>53</sup> When such simple cases do not provide sufficient flexibility to fit the given data, the specification can easily be expanded by considering more general parametrizations within the IA class.

## VII. Conclusion

Structural transformation is a stylized fact of modern economic development over the past century, but the existing literature has struggled to provide a theory of consumer demand within a multi-sector growth model that can fit this long-run reallocation across sectors. We characterize the most general class of intertemporally aggregable preferences that allow for tractable aggregation and admit to consistently estimate the preference parameters from aggregate data. Based on a novel data set of historical consumption expenditures of four countries over more than 100 years, we show that our preferences provide a better fit of the historical consumption expenditure data than existing theories. One reason is that the standard preferences used in the literature lack the flexibility to fit the non-monotonic pattern in the expenditure shares, which is an essential feature of structural change. Furthermore, our findings have important implications for the exter-

<sup>53</sup>In the U.S. sample, for instance, the IA specification in (25) with  $\gamma = \epsilon$ ,  $\omega_S = 1$ , and  $\theta_S = 0$  has only seven free parameters, yields the closed-form direct utility function

$$u(c) = \frac{1-\epsilon}{\epsilon} (c_S - \bar{c}_S)^\epsilon \left( 1 - \left(\frac{v}{\kappa}\right)^{\frac{1}{1-\epsilon}} \left[ \sum_{j \in \{A, M\}} \theta_j^{\frac{1}{\varphi}} (c_j - \bar{c}_j)^{\frac{\varphi-1}{\varphi}} \right]^{\frac{\varphi\epsilon}{(\varphi-1)(\epsilon-1)}} \right)^{1-\epsilon} + \frac{(1-\epsilon)v}{\kappa\epsilon},$$

and achieves a much lower AIC of -1059 compared to -1000 for the generalized Stone-Geary.

nal validity of structural transformation in the development process. The observation that the generalized Stone-Geary preferences imply subsistence levels in agriculture that are binding for (not unreasonably) low income levels, limits the ability to apply it to contexts with large variation in incomes across time, countries, or households. We expect that IA preferences avoid this problem and will provide a useful basis for the analysis of structural change in a wide development context. We therefore plan to consider in future work a broader sample of countries. There is an inherent need for a dynamic multi-sector general equilibrium framework and an empirically robust parametrization of preferences that can be used for welfare analyses of structural change and potential policies, as illustrated by the prominent debate on the effects of deindustrialization (see for example Rodrik, 2016).

Because of the lack of historical data on home production, we focused exclusively on market expenditure. It would be interesting to extend our analysis and consider how endogenous labor supply and home production interact with the structural change in market expenditure.<sup>54</sup> Finally, another potentially interesting application of IA preferences is to study the cyclical properties of different sectors.<sup>55</sup>

<sup>54</sup>See Moro, Moslehi and Tanaka (2017) for such an analysis of home production in the post-war period in combination with generalized Stone-Geary preferences.

<sup>55</sup>See Storesletten, Zhao and Zilibotti (2019) for a unified framework of business cycles and structural change with a nested CES production structure over modern agriculture, subsistence agriculture, and non-agriculture.

## APPENDIX: LEMMATA, PROOFS AND ADDITIONAL TABLES

## A1. Planner Problem

LEMMA 2: Let  $\mu^i > 0$  be the planner's weight on household  $i$ . Then, the planner problem in the economy of Section II can be written as

$$\max_{c_{i,j,t}, k_{j,t}, n_{j,t}} \int_0^N \mu^i v \left( \sum_{j \in J} \tilde{p}_{j,t} c_{i,j,t}, (\tilde{p}_{A,t}, \tilde{p}_{M,t}, \tilde{p}_{S,t}) \right) di$$

subject to the resource constraints

$$(A1) \quad \int_0^N c_{i,j,t} di \leq k_{j,t}^\alpha (g_j^t n_{j,t})^{1-\alpha}, \quad \forall j \in J$$

$$(A2) \quad \sum_{j \in J_+} [k_{j,t+1} - (1 - \delta)k_{j,t}] \leq k_{X,t}^\alpha (g_X^t n_{X,t})^{1-\alpha}$$

$$(A3) \quad \sum_{j \in J_+} n_{j,t} \leq n,$$

for given  $k_0 = \sum_{j \in J_+} k_{j,0} > 0$ ,  $\tilde{p}_{j,t} \equiv (g_X/g_j)^{(1-\alpha)t} \forall j \in J$ .

PROOF:

The planner problem is given by

$$(A4) \quad \max_{c_{i,j,t}, k_{j,t}, n_{j,t}} \int_0^N \mu^i u(c_{i,A,t}, c_{i,M,t}, c_{i,S,t}) di$$

subject to (A1)–(A3) and a given  $k_0 = \sum_{j \in J_+} k_{j,0} > 0, \forall j \in J_+$ . Here,  $u(\cdot)$  represents the direct utility function defined in (7) and (8). Since  $v\left(\sum_{j \in J} \tilde{p}_{j,t} c_{i,j,t}, (\tilde{p}_{A,t}, \tilde{p}_{M,t}, \tilde{p}_{S,t})\right) = u(c_{i,A,t}, c_{i,M,t}, c_{i,S,t})$ , we have

$$\partial u(c_{i,A,t}, c_{i,M,t}, c_{i,S,t}) / \partial c_{i,j,t} = v_e \left( \sum_{j \in J} \tilde{p}_{j,t} c_{i,j,t}, (\tilde{p}_{A,t}, \tilde{p}_{M,t}, \tilde{p}_{S,t}) \right) \tilde{p}_{j,t}, \quad \forall j \in J.$$

Note that  $\tilde{p}_{j,t}$  is the planner's shadow price of producing good  $j$  in terms of investments (i.e., the Lagrange multiplier of (A1) divided by the one of (A2)). It is then straightforward to verify that the necessary and sufficient optimality conditions of the problem in (A4) coincides with the ones of the problem in Lemma 2.

## A2. Production Side: Equilibrium Conditions

LEMMA 3: The capital-labor ratio is equalized across all sectors, i.e.,

$$(A5) \quad \frac{k_{j,t}}{n_{j,t}} = \frac{k_t}{n}, \quad \forall t, j \in J_+.$$

Furthermore, the prices are given by

$$(A6) \quad p_{j,t} = g_j^{-(1-\alpha)t} \left( \frac{w_t}{1-\alpha} \right)^{1-\alpha} \left( \frac{r_t + \delta}{\alpha} \right)^\alpha = \left( \frac{g_X}{g_j} \right)^{(1-\alpha)t}, \quad \forall j \in J,$$

where the choice of numéraire  $p_{X,t} = 1 = g_X^{-(1-\alpha)t} [w_t/(1-\alpha)]^{1-\alpha} [(r_t + \delta)/\alpha]^\alpha$  has been used for the second equality. The equilibrium rental rate and wage rate are given by

$$(A7) \quad r_t + \delta = \alpha \left( \frac{g_X^t n}{k_t} \right)^{1-\alpha},$$

and

$$(A8) \quad w_t = (1-\alpha) g_X^t \left( \frac{k_t}{g_X^t n} \right)^\alpha.$$

Finally, under optimal production, output can be expressed as

$$(A9) \quad y_{j,t} = g_j^{(1-\alpha)t} \left( \frac{k_t}{n} \right)^\alpha n_{j,t}, \quad \forall j \in J_+.$$

PROOF:

In each period  $t$ , the representative firm in each sector  $j \in J_+$  solves

$$\min_{k_{j,t}, n_{j,t}} k_{j,t}(r_t + \delta) + n_{j,t}w_t,$$

subject to an exogenously given output level  $\bar{y}_{j,t} = k_{j,t}^\alpha (g_j^t n_{j,t})^{1-\alpha}$ . The first-order conditions of the firms' problems are

$$\lambda_{j,t} \alpha \bar{y}_{j,t} / k_{j,t} = r_t + \delta,$$

and

$$\lambda_{j,t} (1-\alpha) \bar{y}_{j,t} / n_{j,t} = w_t,$$

where  $\lambda_{j,t}$  denotes the multiplier attached to the constraint. These first-order conditions

directly imply

$$(A10) \quad \frac{k_{j,t}}{n_{j,t}} = \frac{w_t}{r_t + \delta} \cdot \frac{\alpha}{1 - \alpha},$$

which together with (5) implies (A5). Furthermore, this allows us to write output as (A9). Note that  $\lambda_{j,t}$  can be interpreted as marginal cost and will be equal to the sectoral price  $p_{j,t}$ . Solving the first-order conditions for  $\lambda_{j,t}$  and combining them with (A10) gives (A6). Finally, with our choice of the numéraire the first-order conditions of the investment sector imply (A7) and (A8) and establish the lemma.

### A3. Proof of Lemma 1

The Lagrangian of the household problem can be written as

$$\mathcal{L} = \sum_{t=0}^{\infty} \beta^t v(e_{i,t}, P_t) + \sum_{t=0}^{\infty} \lambda_{i,t} \beta^t (a_{i,t}(1 + r_t) + w_t n_i - e_{i,t} - a_{i,t+1}).$$

The first-order conditions are then given by

$$v_e(e_{i,t}, P_t) = \lambda_{i,t},$$

$$\lambda_{i,t} = \lambda_{i,t+1} \beta (1 + r_{t+1}),$$

and

$$a_{i,t}(1 + r_t) + w_t n_i - e_{i,t} = a_{i,t+1}.$$

The increasing but diminishing marginal utility, i.e.,  $v_e(\cdot) > 0$  and  $v_{ee}(\cdot) < 0$ , guarantees an interior solution. Combining the first two first-order conditions then establishes the lemma.

### A4. Characterization of a balanced growth path

LEMMA 4: *Along a balanced growth path, expressed in terms of the investment numéraire, the aggregate capital stock,  $k_t$ , aggregate output,  $y_t = k_t^\alpha (g_X^t n)^{1-\alpha}$ , aggregate expenditure,  $E_t$ , and the wage rate,  $w_t$ , all grow at constant gross rate  $g_X$ , and the interest rate,  $r_t$ , is constant.*

PROOF:

Positive capital growth requires positive savings and investments. Hence, along a balanced growth path, we must have  $k_t^\alpha (g_X^t n)^{1-\alpha} > E_t$ . Then, the resource constraint (10) implies that a constant capital growth rate requires  $k_{t+1}/k_t = g_X$ . It is then straightforward to see that along this path, output,  $y_t$ , and expenditure,  $E_t$ , grow at the same gross rate  $g_X$ . Finally, (A7) and (A8) imply that the interest rate is constant and that the wage rate grows at gross rate  $g_X$  as well.

## A5. Proof of Proposition 1

We start the proof of the proposition with a lemma.

LEMMA 5: Preferences  $\mathcal{U}_{i,0}$  are intertemporally aggregable if and only if there exists a function  $z : R \rightarrow R$  such that

$$v_e(e, P) = z \left( \frac{e}{\mathcal{B}(P)} - \mathcal{A}(P) \right),$$

where  $\mathcal{B}(P)$  and  $\mathcal{A}(P)$  are functions of prices only.

PROOF OF LEMMA 5:

The marginal utility function must be homogenous of degree minus one, i.e.,  $v_e(e, P) = x v_e(xe, xP)$ , for any  $x > 0$ . Thus, (9) can be expressed as

$$(A11) \quad v_e(e_{i,t}, P_t) = v_e(x_{t+1}e_{i,t+1}, x_{t+1}P_{t+1}),$$

where  $x_{t+1} \equiv [\beta(1 + r_{t+1})]^{-1}$ . Consider a degenerated expenditure distribution with  $e_{i,t} = E_t/N$ ,  $\forall i$ , where the Euler equation trivially holds at the averages  $e_{i,t} = E_t/N$  and  $e_{i,t+1} = E_{t+1}/N$ . Any mean-preserving cross-sectional distribution can be generated by sequentially redistributing  $\Delta$  from some household  $j$  to another household  $l$ . After redistribution, (A11) continues to hold at the average if and only if the marginal impact of current expenditure on future spending is the same for both households,  $\partial e_{j,t+1}/\partial(e_{j,t} - \Delta) = \partial e_{l,t+1}/\partial(e_{l,t} + \Delta)$  such that  $E_{t+1}/N$  remains unchanged as well. Since the function  $v_e(\cdot)$  is time invariant, this is satisfied if and only if  $e_{i,t+1}$  is affine-linearly related to  $e_{i,t}$  in the following way:

$$(A12) \quad \frac{e_{i,t}}{\mathcal{B}(P_t)} - \mathcal{A}(P_t) = \frac{x_{t+1}e_{i,t+1}}{\mathcal{B}(x_{t+1}P_{t+1})} - \mathcal{A}(x_{t+1}P_{t+1}).$$

Applying the transformation  $z : R \rightarrow R$  to both sides of the above equation yields the individual Euler equation

$$(A13) \quad z \left( \frac{e_{i,t}}{\mathcal{B}(P_t)} - \mathcal{A}(P_t) \right) = v_e(e_{i,t}, P_t) = v_e(x_{t+1}e_{i,t+1}, x_{t+1}P_{t+1}).$$

This establishes Lemma 5.

Based on Lemma 5, we can now prove Proposition 1. We have

$$(A14) \quad v_e(\hat{e}_{i,t}) = x_{t+1}^{-1} v_e(\hat{e}_{i,t+1}),$$

where  $\hat{e}_{i,t} \equiv e_{i,t}/\mathcal{B}(P_t) - \mathcal{A}(P_t)$  and  $\hat{e}_{i,t+1} \equiv e_{i,t+1}/\mathcal{B}(P_{t+1}) - \mathcal{A}(P_{t+1})$ . Using (A13),

(A14) can be expressed as

$$(A15) \quad z(\hat{e}_{i,t}) = x_{t+1}^{-1} z(\hat{e}_{i,t+1}).$$

Furthermore, we know from (A12) that  $e_{i,t}$  is affine-linearly related to  $e_{i,t+1}$  and this property is inherited by  $\hat{e}_{i,t}$  and  $\hat{e}_{i,t+1}$ . Thus, we can write

$$\hat{e}_{i,t+1} = q_0 + q_1 \hat{e}_{i,t},$$

where the terms  $q_0 \equiv [\mathcal{A}(x_{t+1} P_{t+1}) \mathcal{B}(x_{t+1} P_{t+1})] / [x_{t+1} \mathcal{B}(P_{t+1})] - \mathcal{A}(P_{t+1})$  and  $q_1 \equiv \mathcal{B}(x_{t+1} P_{t+1}) / [x_{t+1} \mathcal{B}(P_{t+1})]$  are functions of  $x_{t+1}$  and prices in the two periods. Since (A15) needs to hold for all  $\hat{e}_{i,t}$ , we can differentiate twice with respect to it and arrive at

$$(A16) \quad z'(\hat{e}_{i,t}) = x_{t+1}^{-1} z'(\hat{e}_{i,t+1}) q_1,$$

$$(A17) \quad z''(\hat{e}_{i,t}) = x_{t+1}^{-1} z''(\hat{e}_{i,t+1}) (q_1)^2.$$

We can then use equations (A15)–(A17) to get

$$(A18) \quad \frac{z''(\hat{e}_{i,t}) z(\hat{e}_{i,t})}{[z'(\hat{e}_{i,t})]^2} = \frac{z''(\hat{e}_{i,t+1}) z(\hat{e}_{i,t+1})}{[z'(\hat{e}_{i,t+1})]^2} = Z.$$

Hence, the second derivative with respect to  $\hat{e}_{i,t}$  times the function itself divided by the first derivative squared needs to be equal to a constant (independent of prices,  $x_{t+1}$ , and the expenditure level), which we define as  $Z$ . We can drop the time index and rewrite (A18) as

$$\frac{z''(\hat{e}_i)}{z'(\hat{e}_i)} = Z \frac{z'(\hat{e}_i)}{z(\hat{e}_i)}.$$

Hence, we have

$$(A19) \quad z'(\hat{e}_i) = \mathcal{F} [z(\hat{e}_i)]^Z,$$

where  $\mathcal{F}$  is a constant. Now we have to distinguish two cases, (i)  $Z = 1$  and (ii)  $Z \neq 1$ .

Case  $Z = 1$ : The solution to (A19) is

$$z(\hat{e}_i) = \mathcal{G} \exp(\mathcal{F} \hat{e}_i),$$

where  $\mathcal{G} > 0$  is some positive constant to ensure positive marginal utility. Hence, Lemma 5 requires that

$$(A20) \quad v_e(e_i, P) = \mathcal{G} \exp\left(\mathcal{F} \left(\frac{e_i}{\mathcal{B}(P)} - \mathcal{A}(P)\right)\right).$$

We then integrate (A20) with respect to  $e_i$  to yield the indirect utility function

$$(A21) \quad v(e_i, P) = \frac{\mathcal{G}\mathcal{B}(P)}{\mathcal{F}} \exp\left(\mathcal{F}\left(\frac{e_i}{\mathcal{B}(P)} - \mathcal{A}(P)\right)\right) + \mathcal{D}(P),$$

where  $\mathcal{D}(P)$  is a new arbitrary function of prices. Since the strict concavity of (A21) in  $e_i$  requires that  $\mathcal{B}(P)/\mathcal{F} < 0$ , a straightforward redefinition of the price functions yields the exponential form of the period utility function in (13).

Case  $Z \neq 1$ : In this case, the solution to (A19) is

$$(A22) \quad z(\hat{e}_i) = v_e(\hat{e}_i) = [(1 - Z)\mathcal{F}\hat{e}_i + \mathcal{G}]^{1/(1-Z)},$$

where  $\mathcal{F}$  and  $\mathcal{G}$  are constants and  $(1 - Z)\mathcal{F}\hat{e}_i + \mathcal{G} > 0$ . When  $Z \neq 2$ , integration with respect to  $e_i$  yields the indirect utility function

$$(A23) \quad v(e_i, P) = \frac{\mathcal{B}(P)}{\mathcal{F}(2 - Z)} [(1 - Z)\mathcal{F}\hat{e}_i + \mathcal{G}]^{\frac{2-Z}{1-Z}} + \mathcal{D}(P),$$

where  $\mathcal{D}(P)$  is a new arbitrary function of prices. Defining  $\epsilon \equiv (2 - Z)/(1 - Z)$  in (A23), then gives

$$(A24) \quad v(e_i, P) = -\frac{\mathcal{B}(P)}{\mathcal{F}} \frac{1 - \epsilon}{\epsilon} \left(\frac{1}{1 - \epsilon}(-\mathcal{F})\hat{e}_i + \mathcal{G}\right)^\epsilon + \mathcal{D}(P).$$

Since  $v_{ee}(e_i, P) < 0$  requires that  $-\mathcal{B}(P)/\mathcal{F} > 0$ , we can redefine the price functions in (A24) in an obvious way to yield (12).

Similarly, when  $Z = 2$ , we can rewrite (A22) as

$$z(\hat{e}_i) = v_e(\hat{e}_i) = [-\mathcal{F}\hat{e}_i + \mathcal{G}]^{-1},$$

where  $\mathcal{F}$  and  $\mathcal{G}$  are constants and  $-\mathcal{F}\hat{e}_i + \mathcal{G} > 0$ . Integration with respect to  $e_i$  yields the indirect utility function

$$(A25) \quad v(e_i, P) = -\frac{\mathcal{B}(P)}{\mathcal{F}} \log[-\mathcal{F}\hat{e}_i + \mathcal{G}] + \mathcal{D}(P),$$

where  $\mathcal{D}(P)$  is a new function of prices. Since we could add an arbitrary constant to (A25), we can assume without loss of generality that  $\mathcal{D}(P) = \log(\tilde{\mathcal{D}}(P)) > 0$ . Redefining the price functions, (A25) can then be expressed as (14).

Finally, the homogeneity restrictions on the price functions are required to ensure the zero homogeneity of the indirect utility functions in prices and nominal expenditure. This concludes the proof of the proposition.

## A6. Proof of Proposition 2

The Marshallian demand (15) follows immediately from applying Roy's identity to (12) and (13). Equation (16) is derived by substituting

$$v_e(e_{i,t}, P_t) = v_e(E_t/N, P_t) \frac{v_e(e_{i,t}, P_t)}{v_e(E_t/N, P_t)}$$

in (15), aggregating over all households, and rearranging terms. Finally, the aggregation factor  $\kappa$  is constant because IA preferences imply that both  $v_e(e_{i,t}, P_t)$  and  $v_e(E_t/N, P_t)$  grow with the same gross rate  $\beta(1 + r_{t+1})$  over time for all households  $i$ .

For completeness, as mentioned in the text, we also state here the Marshallian demand system of the remaining IA preference specification (14). Applying Roy's identity to (14) yields the individual demand system

$$(A26) \quad c_{i,j,t} = \mathbf{A}_j(P_t)\mathbf{B}(P_t) + \frac{\mathbf{B}_j(P_t)}{\mathbf{B}(P_t)} \cdot e_{i,t} + \mathbf{F}_j(P_t) \frac{\log\left(v_e(e_{i,t}, P_t) \frac{\mathbf{B}(P)}{\mathbf{F}(P)}\right)}{v_e(e_{i,t}, P_t)}.$$

In per-capita terms, the Marshallian demand of each commodity can be written as

$$(A27) \quad C_{j,t}/N = \mathbf{A}_j(P_t)\mathbf{B}(P_t) + \frac{\mathbf{B}_j(P_t)}{\mathbf{B}(P_t)} \cdot E_t/N + \mathbf{F}_j(P_t) \frac{\log\left(v_e(E_t/N, P_t) \frac{\mathbf{B}(P)}{\mathbf{F}(P)} \tilde{\kappa}\right)}{v_e(E_t/N, P_t)},$$

where the time-constant aggregation factor is given by

$$(A28) \quad \tilde{\kappa} \equiv \exp\left(\frac{1}{N} \int_0^N \log\left(\frac{v_e(e_{i,t}, P_t)}{v_e(E_t/N, P_t)}\right) \frac{v_e(E_t/N, P_t)}{v_e(e_{i,t}, P_t)} di\right).$$

This completes the proof of Proposition 2.

## A7. Proof of Corollary 1

Since  $v_e(e_{i,t}, P_t)$  satisfies the individual Euler equation, the distribution of relative marginal utilities  $v_e(E_t/N, P_t)/v_e(e_{i,t}, P_t)$  is constant if and only if preferences are IA. With aggregate data on per-capita expenditure and sectoral prices only, (16) allows to identify all parameters of the IA preferences up to the scale of the function  $\mathbf{D}(P)$ , and in (A27) all parameters are identified up to a common scalar for  $\mathbf{A}(P)$  and  $\mathbf{B}(P)^{-1}$ . Furthermore, the aggregation factors  $\kappa$  and  $\tilde{\kappa}$  only depend on parameters that can be identified with aggregate data alone, as can be seen from (17) and (A28), respectively. Since the aggregation factors do not depend on the unknown scaling, when distributional data for  $e_{i,t}$  is available at some point in the data period, then the unknown scales of  $\mathbf{D}(P)$  or  $\mathbf{A}(P)$  and  $\mathbf{B}(P)^{-1}$ , respectively, can easily be separated from the corresponding aggregation factors, which are determined by (17) and (A28).

## A8. Proof of Proposition 3

We start the proof by showing part (i) of the proposition. Let  $e_t \equiv E_t/N$ . Along a balanced growth path (BGP),  $e_t$  grows at rate  $g_X > 1$ , which is strictly greater than any price's growth rate  $(g_X/g_j)^{1-\alpha}$ . Thus, along a BGP,

$$(A29) \quad \lim_{t \rightarrow \infty} p_{j,t}/e_t = 0, \quad \forall j \in J.$$

Consequently, since  $\mathbf{A}(P_t)[e_t/\mathbf{B}(P_t)]^{-1} = \sum_{j \in J} (p_{j,t}/e_t)\bar{c}_j$ , (A29) implies that along a BGP

$$(A30) \quad \lim_{t \rightarrow \infty} \mathbf{A}(P_t)[e_t/\mathbf{B}(P_t)]^{-1} = 0.$$

Next, the price function  $\mathbf{B}(P_t)$  grows at the rate

$$g_{\mathbf{B},t} = \left( \frac{\sum_{j \in J} \frac{\omega_j p_{j,t}^{1-\sigma}}{\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma}} \left( \frac{g_X}{g_j} \right)^{(1-\alpha)(1-\sigma)}}{\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma}} \right)^{1/(1-\sigma)}.$$

This growth rate is constant for finite  $t$  in the special cases  $\sigma \rightarrow 1$  or  $g_j = g_t \forall j, l \in J$ . In all other cases, the growth rate only approaches a constant with  $\lim_{t \rightarrow \infty} g_{\mathbf{B},t} = \max_{j \in J} (g_X/g_j)^{1-\alpha}$  if  $\sigma < 1$  or  $\lim_{t \rightarrow \infty} g_{\mathbf{B},t} = \min_{j \in J} (g_X/g_j)^{1-\alpha}$  if  $\sigma > 1$ . We define this constant growth rate as  $g_{\mathbf{B}} \equiv \lim_{t \rightarrow \infty} g_{\mathbf{B},t}$ . The Euler equation can be expressed as

$$\left( \frac{1 - \mathbf{A}(P_t)[e_t/\mathbf{B}(P_t)]^{-1}}{1 - \mathbf{A}(P_{t+1})[e_{t+1}/\mathbf{B}(P_{t+1})]^{-1}} (e_t/e_{t+1})g_{\mathbf{B},t} \right)^{\epsilon-1} g_{\mathbf{B},t} = \beta(1 + r_{t+1}).$$

Using (A30), it is easy to see that along an asymptotic BGP, the left-hand side of the Euler equation approaches the constant  $(g_{\mathbf{B}}/g_X)^{\epsilon-1}g_{\mathbf{B}}$  and supports a constant interest rate on the right-hand side. In summary, we have shown that the period utility function in (12) with price functions (19)–(21) supports an asymptotic balanced growth path.

Next, we prove part (ii) of the proposition. We can start from the generic form of the expenditure shares in (18) with three additive terms. Given the CES form for  $\mathbf{B}(P_t)$ , the second term can be expressed as a share  $\omega_j p_{j,t}^{1-\sigma} / (\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma})$ , which is bounded between zero and one. Given (20), the first term can be expressed as

$$\mathbf{A}_j(P_t)p_{j,t} \left( \frac{e_t}{\mathbf{B}(P_t)} \right)^{-1} = \frac{p_{j,t}\bar{c}_j}{e_t} - \frac{\omega_j p_{j,t}^{1-\sigma}}{\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma}} \mathbf{A}(P_t) \left( \frac{e_t}{\mathbf{B}(P_t)} \right)^{-1}.$$

Using (A29) and (A30), it is easy to see that  $\lim_{t \rightarrow \infty} \mathbf{A}_j(P_t)p_{j,t}[e_t/\mathbf{B}(P_t)]^{-1} = 0$ . Fi-

nally, the third term can be written as

$$\frac{\mathbf{D}_j(P_t)p_{j,t}}{v_e(e_t, P_t)\mathbf{B}(P_t)} \left( \frac{e_t}{\mathbf{B}(P_t)} \right)^{-1} \kappa = v \frac{[\tilde{\mathbf{D}}(P_t)/\mathbf{B}(P_t)]^\gamma}{[e_t/\mathbf{B}(P_t)]^\epsilon} \left[ \frac{\theta_j p_{j,t}^{1-\varphi}}{\sum_{l \in J} \theta_l p_{l,t}^{1-\varphi}} - \frac{\omega_j p_{j,t}^{1-\sigma}}{\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma}} \right] \times (1 - \mathbf{A}(P_t) [e_t/\mathbf{B}(P_t)]^{-1})^{1-\epsilon}.$$

The growth rate of  $\tilde{\mathbf{D}}(P_t)$ , is a weighted average of the growth rates of goods prices, such that  $g_{\tilde{\mathbf{D}}} < g_X$ . Asymptotically, the term  $[\tilde{\mathbf{D}}(P_t)/\mathbf{B}(P_t)]^\gamma / [e_t/\mathbf{B}(P_t)]^\epsilon$  grows at the gross rate  $(g_{\tilde{\mathbf{D}}}/g_{\mathbf{B}})^\gamma / (g_X/g_{\mathbf{B}})^\epsilon$ , which is smaller than one under the condition stated in the proposition. Using (A30), we can therefore conclude that

$$\lim_{t \rightarrow \infty} \frac{\mathbf{D}_j(P_t)p_{j,t}}{v_e(e_t, P_t)\mathbf{B}(P_t)} \left( \frac{e_t}{\mathbf{B}(P_t)} \right)^{-1} \kappa = 0.$$

In summary, we have shown that  $\lim_{t \rightarrow \infty} \eta_{j,t} = \omega_j p_{j,t}^{1-\sigma} / (\sum_{l \in J} \omega_l p_{l,t}^{1-\sigma}) \in [0, 1]$ . This concludes the proof of Proposition 3.

#### A9. Proof of Proposition 4

For the proof, we assume parameter values such that the Slutsky matrix is negative semi-definite and the demands  $c = (c_A, c_M, c_S)$  are non-negative. Then, the direct utility function  $u$  is implicitly defined by the indirect utility function and the demands, i.e., by the following system of equations

$$u(c) = v(e, P(c)) = \frac{1 - \epsilon}{\epsilon} \left( \frac{e - \sum_{j \in J} p_j(c) \bar{c}_j}{\mathbf{B}(P(c))} \right)^\epsilon - \frac{(1 - \epsilon)v}{\kappa \gamma} \left[ \left( \frac{\tilde{\mathbf{D}}(P(c))}{\mathbf{B}(P(c))} \right)^\gamma - 1 \right],$$

$$c_j = - \frac{\partial v(e, P(c)) / \partial p_j(c)}{v_e(e, P(c))}, \quad \forall j \in J.$$

As the indirect utility function and all Marshallian demands are homogeneous of degree zero in  $e$  and all prices, we can normalize  $e$  to some positive constant. Then, the three demands define a system in the vector  $c$  and the three prices  $p_A$ ,  $p_M$  and  $p_S$ . In general, as this system of three equations cannot explicitly be solved for the prices, there is generally no closed form of the direct utility function (in the three quantities). The crux of Proposition 4, however, is that there exists such a closed form when defined over nine commodities instead. Hence, this proof shows that the utility function in (25) defined over nine commodities yields utility  $v(e, P)$  given the same budget and prices.

To this aim, we split each sectoral demand into three commodities  $c_j = c_j^1 + c_j^2 + c_j^3$  with equal prices  $p_j = p_j^k$ ,  $k = 1, 2, 3$ . We then consider the following indirect utility function  $\tilde{v}$  that generates the direct utility function  $\tilde{u}$  defined over nine commodities

$\tilde{c} = (c_A^1, c_A^2, c_A^3, c_M^1, c_M^2, c_M^3, c_S^1, c_S^2, c_S^3)$  through the following system of equations

$$\begin{aligned} \tilde{u}(\tilde{c}) &= \tilde{v}(e, (P^1(\tilde{c}), P^2(\tilde{c}), P^3(\tilde{c}))) \\ &= \frac{1 - \epsilon}{\epsilon} \left( \frac{e - \sum_{j \in J} \sum_{k=1}^3 p_j^k(\tilde{c}) \tilde{c}_j^k}{\mathbf{B}(P^1(\tilde{c}))} \right)^\epsilon \\ &\quad - \frac{(1 - \epsilon)v}{\kappa\gamma} \left[ \left( \frac{\mathbf{B}(P^2(\tilde{c}))^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3(\tilde{c}))^{\gamma/\epsilon}}{\mathbf{B}(P^1(\tilde{c}))} \right)^\epsilon - 1 \right] \\ (A31) \quad c_j^k &= - \frac{\partial \tilde{v}(e, (P^1(\tilde{c}), P^2(\tilde{c}), P^3(\tilde{c}))) / \partial p_j^k(\tilde{c})}{\tilde{v}_e(e, (P^1(\tilde{c}), P^2(\tilde{c}), P^3(\tilde{c})))}, \quad \forall j \in J, k = 1, 2, 3 \end{aligned}$$

$$(A32) \quad P^k(\tilde{c}) = P(c), \quad k = 1, 2, 3,$$

where  $P^k(\tilde{c}) = (p_A^k(\tilde{c}), p_M^k(\tilde{c}), p_S^k(\tilde{c}))$  is a three-dimensional subvector of the entire price vector,  $\sum_{k=1}^3 \tilde{c}_j^k = \tilde{c}_j$ , and  $\tilde{c}_j^k \leq c_j^k$ . Here,  $e$  can again be normalized to some constant. To ease the notation, we suppress the argument  $\tilde{c}$  of all prices for the remainder of the proof. Condition (A32) ensures that the direct utility is indeed the same as for the three sector formulation

$$\tilde{v}(e, (P^1, P^2, P^3)) = \tilde{v}(e, (P, P, P)) = v(e, P).$$

We first solve for  $\tilde{u}$  and verify in a second step that  $\tilde{u}$  is concave in  $\tilde{c}$ . In the first step, we normalize  $e - \sum_{j \in J} \sum_{k=1}^3 p_j^k \tilde{c}_j^k = 1$ , such that (A31) yields

$$(A33) \quad c_j^1 - \tilde{c}_j^1 = \frac{\omega_j (p_j^1)^{-\sigma}}{\sum_{l \in J} \omega_l (p_l^1)^{1-\sigma}} \left( 1 - \frac{v\epsilon}{\kappa\gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon \right), \quad \forall j \in J,$$

$$(A34) \quad c_j^2 - \tilde{c}_j^2 = \frac{\omega_j (p_j^2)^{-\sigma}}{\sum_{l \in J} \omega_l (p_l^2)^{1-\sigma}} (1 - \gamma/\epsilon) \frac{v\epsilon}{\kappa\gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon, \quad \forall j \in J,$$

$$(A35) \quad c_j^3 - \tilde{c}_j^3 = \frac{\theta_j (p_j^3)^{-\varphi}}{\sum_{l \in J} \theta_l (p_l^3)^{1-\varphi}} \frac{v}{\kappa} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon, \quad \forall j \in J.$$

Note that we assume that the  $\tilde{c}_j^k$  terms are such that all  $c_j^k$  are non-negative. As long as  $\sum_{k=1}^3 \tilde{c}_j^k = \tilde{c}_j$  and  $\tilde{c}_j^k \leq c_j^k$ , this is without loss of generality, and it is feasible because total demand  $c_j = \sum_{k=1}^3 c_j^k$  is non-negative. Equation (A33) and (A34) imply  $(\omega_l/\omega_j)(p_l^k/p_j^k)^{1-\sigma} = (\omega_l/\omega_j)^{1/\sigma} [(c_l^k - \tilde{c}_l^k)/(c_j^k - \tilde{c}_j^k)]^{(\sigma-1)/\sigma}$  for  $k = 1, 2$ . Similarly, (A35) implies that  $(\theta_l/\theta_j)(p_l^3/p_j^3)^{1-\varphi} = (\theta_l/\theta_j)^{1/\varphi} [(c_l^3 - \tilde{c}_l^3)/(c_j^3 - \tilde{c}_j^3)]^{(\varphi-1)/\varphi}$ . Thus,

(A33)–(A35) can be rearranged for the commodity prices

$$\begin{aligned}
 p_j^1 &= \frac{\omega_j^{1/\sigma} (c_j^1 - \bar{c}_j^1)^{-1/\sigma}}{\sum_{l \in J} \omega_l^{1/\sigma} (c_l^1 - \bar{c}_l^1)^{(\sigma-1)/\sigma}} \left( 1 - \frac{\nu \epsilon}{\kappa \gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon \right), \quad \forall j \in J, \\
 p_j^2 &= \frac{\omega_j^{1/\sigma} (c_j^2 - \bar{c}_j^2)^{-1/\sigma}}{\sum_{l \in J} \omega_l^{1/\sigma} (c_l^2 - \bar{c}_l^2)^{(\sigma-1)/\sigma}} (1 - \gamma/\epsilon) \frac{\nu \epsilon}{\kappa \gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon, \quad \forall j \in J, \\
 p_j^3 &= \frac{\theta_j^{1/\varphi} (c_j^3 - \bar{c}_j^3)^{-1/\varphi}}{\sum_{l \in J} \theta_l^{1/\varphi} (c_l^3 - \bar{c}_l^3)^{(\varphi-1)/\varphi}} \frac{\nu}{\kappa} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon, \quad \forall j \in J.
 \end{aligned}$$

We can now use all these equations of the prices to construct  $\mathbf{B}(P^1)$ ,  $\mathbf{B}(P^2)$  and  $\tilde{\mathbf{D}}(P^3)$  as follows

$$\begin{aligned}
 \mathbf{B}(P^1) &= \left( \sum_{j \in J} \omega_j (p_j^1)^{1-\sigma} \right)^{1/(1-\sigma)} \\
 \text{(A36)} \quad &= (\mathbf{X}_1^{\mathbf{B}}(c^1))^{-1} \left( 1 - \frac{\nu \epsilon}{\kappa \gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon \right),
 \end{aligned}$$

$$\begin{aligned}
 \mathbf{B}(P^2) &= \left( \sum_{j \in J} \omega_j (p_j^2)^{1-\sigma} \right)^{1/(1-\sigma)} \\
 \text{(A37)} \quad &= (\mathbf{X}_2^{\mathbf{B}}(c^2))^{-1} (1 - \gamma/\epsilon) \frac{\nu \epsilon}{\kappa \gamma} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon,
 \end{aligned}$$

$$\begin{aligned}
 \tilde{\mathbf{D}}(P^3) &= \left( \sum_{j \in J} \theta_j (p_j^3)^{1-\varphi} \right)^{1/(1-\varphi)} \\
 \text{(A38)} \quad &= (\mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3))^{-1} \frac{\nu}{\kappa} [\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}]^\epsilon,
 \end{aligned}$$

where the generalized Stone-Geary bundles  $\mathbf{X}_k^{\mathbf{B}}(c^k)$  and  $\mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3)$  are defined in Proposition 4. This system admits to solve for the price indices in closed form. Equations (A37) and (A38) imply that the Cobb-Douglas aggregate can be expressed as

$$\text{(A39)} \quad \mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon} = \left[ \left( \frac{\nu \epsilon (1 - \gamma/\epsilon)}{\kappa \gamma} \right)^{1-\gamma/\epsilon} \left( \frac{\nu/\kappa}{\mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3)} \right)^{\gamma/\epsilon} \right]^{1/(1-\epsilon)}.$$

Finally, under the normalization  $e - \sum_{j \in J} \sum_{k=1}^3 p_j^k \bar{c}_j^k = 1$ , the direct utility function can

be written as

$$(A40) \quad \begin{aligned} \tilde{u}(\tilde{c}) &= \frac{1-\epsilon}{\epsilon} \left( \frac{1}{\mathbf{B}(P^1)} \right)^\epsilon - \frac{(1-\epsilon)v}{\kappa\gamma} \left[ \left( \frac{\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon}}{\mathbf{B}(P^1)} \right)^\epsilon - 1 \right] \\ &= \frac{1-\epsilon}{\epsilon} \left( \frac{1}{\mathbf{B}(P^1)} \right)^\epsilon \left( 1 - \frac{v\epsilon}{\kappa\gamma} (\mathbf{B}(P^2)^{1-\gamma/\epsilon} \tilde{\mathbf{D}}(P^3)^{\gamma/\epsilon})^\epsilon \right) + \frac{(1-\epsilon)v}{\kappa\epsilon}. \end{aligned}$$

Substituting (A36) and (A39) in (A40) yields the direct utility function (25) stated in the proposition.

It remains to be verified that  $0 < \gamma \leq \epsilon < 1$  ensures that (25) is concave in  $\tilde{c}$ . First, note that the bundle  $\mathbf{X}_1^{\mathbf{B}}(c^1)$  is concave in  $c^1$  since  $\sigma > 0$ . Similarly,

$$\tilde{\mathbf{X}}(c^2, c^3) \equiv \left( \frac{\mathbf{X}_2^{\mathbf{B}}(x^2)}{\frac{v\epsilon}{\kappa\gamma}(1-\gamma/\epsilon)} \right)^{1-\gamma/\epsilon} \left( \frac{\mathbf{X}_3^{\tilde{\mathbf{D}}}(c^3)}{v/\kappa} \right)^{\gamma/\epsilon},$$

is concave in  $c^2$  and  $c^3$  since  $\sigma, \varphi > 0$  and  $0 < \gamma/\epsilon \leq 1$ . Next, since  $0 < \epsilon < 1$ , we can express the direct utility function  $\tilde{u}$  as an increasing and concave function  $h$  of the concave functions  $\mathbf{X}_1^{\mathbf{B}}(c^1)$  and  $\tilde{\mathbf{X}}(c^2, c^3)$ ,

$$\tilde{u}(\tilde{c}) = h(\mathbf{X}_1^{\mathbf{B}}(c^1), \tilde{\mathbf{X}}(c^2, c^3)) = \frac{1-\epsilon}{\epsilon} (\mathbf{X}_1^{\mathbf{B}}(c^1))^\epsilon \left( 1 - \frac{v\epsilon}{\kappa\gamma} (\tilde{\mathbf{X}}(c^2, c^3))^{-\frac{\epsilon}{1-\epsilon}} \right)^{1-\epsilon}.$$

Taken together, this implies that  $\tilde{u}$  is concave in  $\tilde{c}$  with  $0 < \epsilon < 1$ .

In summary, we have shown that if  $v(e, P) = \max_{c \geq 0} u(c)$  s.t.  $\sum_{j \in J} p_j c_j \leq e$  and  $0 < \gamma \leq \epsilon < 1$ , then  $v(e, P) = \max_{\tilde{c} \geq 0} \tilde{u}(\tilde{c})$  s.t.  $\sum_{j \in J} p_j (c_j^1 + c_j^2 + c_j^3) \leq e$ , where  $\tilde{u}$  is given by (25).

#### A10. Additional tables

In this section we report the remaining parameter estimates of the IA, PIGL, and generalized Stone-Geary specifications (the continuation of Tables 1–3 in Section V.A) for all samples in Tables A1–A3 below. Furthermore, in Table A4 we report the estimation results of the generalized Stone-Geary specification when the manufactured subsistence consumption term is restricted to be zero.

Table A1—Estimation Remaining Parameters, Private Consumption: USA and GBR

	USA			GBR		
	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)
$\omega_A$	0.000 (·)	0.000 (·)	0.047 (0.003)	0.000 (·)	0.000 (·)	0.086 (0.004)
$\omega_M$	0.059 (0.025)	0.334 (0.004)	0.322 (0.003)	0.431 (0.004)	0.458 (0.008)	0.390 (0.003)
$\omega_S$	0.941 (0.025)	0.666 (0.004)	0.632 (0.004)	0.569 (0.004)	0.542 (0.008)	0.525 (0.005)
$\theta_A$	0.159 (0.018)	0.961 (0.047)		0.895 (0.147)	0.354 (0.025)	
$\theta_M$	0.841 (0.018)	0.039 (0.046)		0.033 (0.054)	0.166 (0.013)	
$\theta_S$	0.000 (·)	0.000 (·)		0.072 (0.094)	0.480 (0.012)	
$\varphi$	1.47 (0.29)	7.32 (3.33)		0.00 (·)	0.00 (·)	
$\nu$	13.4 (3.6)	98.9 (24.2)		82.8 (57.1)	116.5 (14.2)	
Obs	104	104	104	97	97	97
AIC	-1068	-1003	-1000	-1219	-1186	-1058

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and  $RMSE_j$  is the root mean squared error for sector  $j$ . Robust standard errors are reported in parenthesis.

Table A2—Estimation Remaining Parameters, Private Consumption: CAN and AUS

	CAN			AUS		
	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)
$\omega_A$	0.000 (·)	0.000 (·)	0.077 (0.005)	0.000 (·)	0.000 (·)	0.020 (0.003)
$\omega_M$	0.286 (0.029)	0.225 (0.021)	0.325 (0.006)	0.055 (0.201)	0.315 (0.013)	0.276 (0.027)
$\omega_S$	0.714 (0.029)	0.775 (0.021)	0.598 (0.011)	0.945 (0.201)	0.685 (0.013)	0.704 (0.027)
$\theta_A$	0.344 (0.066)	0.445 (0.026)		0.009 (0.064)	0.867 (0.06)	
$\theta_M$	0.488 (0.065)	0.555 (0.026)		0.116 (0.574)	0.133 (0.06)	
$\theta_S$	0.168 (0.026)	0.000 (·)		0.875 (0.638)	0.000 (·)	
$\varphi$	2.01 (0.12)	1.41 (0.09)		0.27 (0.4)	0.00 (·)	
$\nu$	29.8 (16.7)	7.7 (2.3)		451.3 (2077)	603.7 (97.8)	
Obs	77	77	77	63	63	63
AIC	-982	-878	-801	-692	-656	-670

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and  $RMSE_j$  is the root mean squared error for sector  $j$ . Robust standard errors are reported in parenthesis.

Table A3—Estimation Remaining Parameters, Private Consumption: Pooled Sample

	Pooled Sample (AUS, CAN, GBR, and USA)					
	IA		PIGL		SG	
	(1)	(2)	(3)	(4)	(5)	(6)
$\omega_A$	0.000 (·)	0.000 (·)	0.000 (·)	0.000 (·)	0.057 (0.002)	0.020 (0.023)
$\omega_M$	0.259 (0.027)	0.068 (0.061)	0.377 (0.006)	0.237 (0.018)	0.341 (0.004)	0.206 (0.011)
$\omega_S$	0.741 (0.027)	0.932 (0.061)	0.623 (0.006)	0.763 (0.018)	0.602 (0.005)	0.774 (0.026)
$\theta_A$	0.302 (0.043)	0.107 (0.067)	0.634 (0.185)	0.431 (0.199)		
$\theta_M$	0.698 (0.043)	0.588 (0.167)	0.082 (0.076)	0.045 (0.088)		
$\theta_S$	0.000 (·)	0.305 (0.207)	0.284 (0.111)	0.523 (0.112)		
$\varphi$	0.36 (0.15)	0.15 (0.18)	0.00 (·)	0.00 (·)		
$\nu$	28.2 (6.3)	45.6 (42.8)	163.6 (53.4)	208.4 (121.9)		
Obs	341	341	341	341	341	341
AIC	-3017	-3188	-2971	-3119	-2929	-3093
Fixed Effects	No	Yes	No	Yes	No	Yes

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and  $RMSE_j$  is the root mean squared error for sector  $j$ . Columns (2), (4), and (6) include country-sector fixed effects. Robust standard errors are reported in parenthesis.

Table A4—Estimation, Private Consumption: Generalized Stone-Geary with  $\bar{c}_M = 0$ 

	USA	GBR	CAN	AUS	Pooled Sample	
	(1)	(2)	(3)	(4)	(5)	(6)
$\sigma$	0.13 (0.03)	0.37 (0.02)	0.77 (0.03)	0.19 (0.15)	0.34 (0.03)	0.00 (·)
$\bar{c}_A$	714 (·)	879 (11)	721 (·)	947 (·)	714 (·)	714 (·)
$\bar{c}_S$	-6 (55)	522 (49)	-975 (94)	-818 (396)	80 (76)	1009 (58)
$\omega_A$	0.083 (0.004)	0.077 (0.003)	0.081 (0.003)	0.047 (0.004)	0.095 (0.003)	0.000 (·)
$\omega_M$	0.303 (0.004)	0.389 (0.004)	0.324 (0.004)	0.281 (0.016)	0.330 (0.003)	0.204 (0.011)
$\omega_S$	0.614 (0.003)	0.535 (0.005)	0.594 (0.006)	0.671 (0.018)	0.575 (0.005)	0.796 (0.011)
Obs	104	97	77	63	341	341
AIC	-952	-1040	-802	-635	-2738	-2971
RMSE <sub>A</sub>	0.042	0.018	0.028	0.021	0.037	0.032
RMSE <sub>M</sub>	0.033	0.015	0.016	0.021	0.030	0.025
RMSE <sub>S</sub>	0.019	0.021	0.041	0.019	0.040	0.031
Fixed Effects	No	No	No	No	No	Yes

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Column (6) includes country-sector fixed effects. Robust standard errors are reported in parenthesis.

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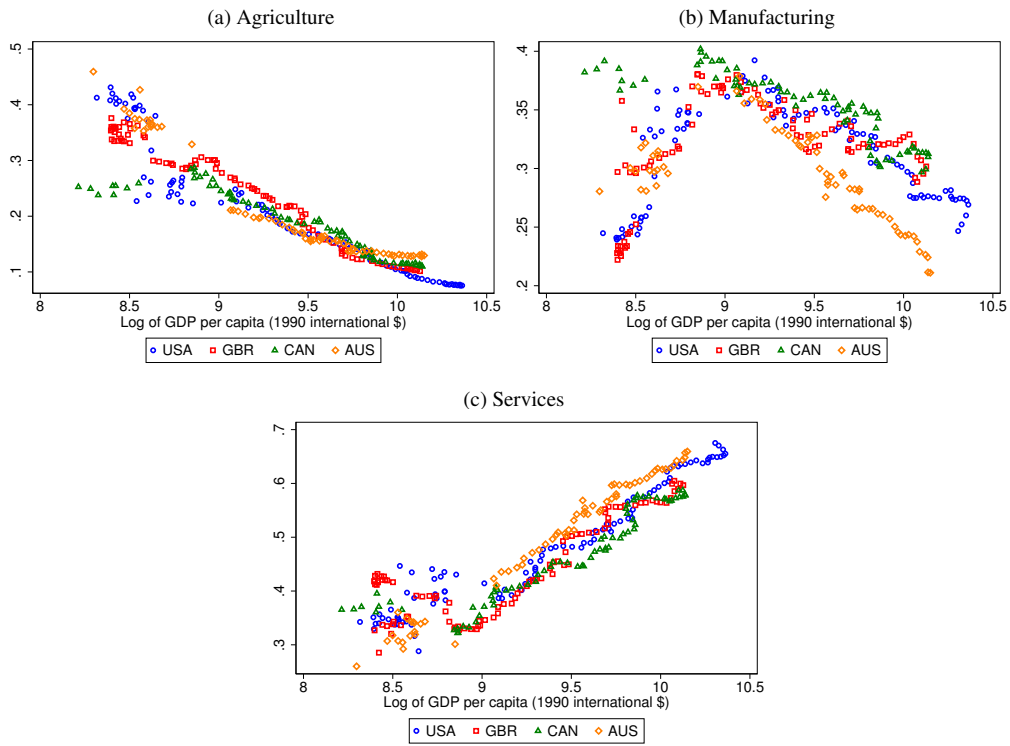
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Online Appendixes B and C of  
“A Theory of Structural Change That Can Fit the Data”

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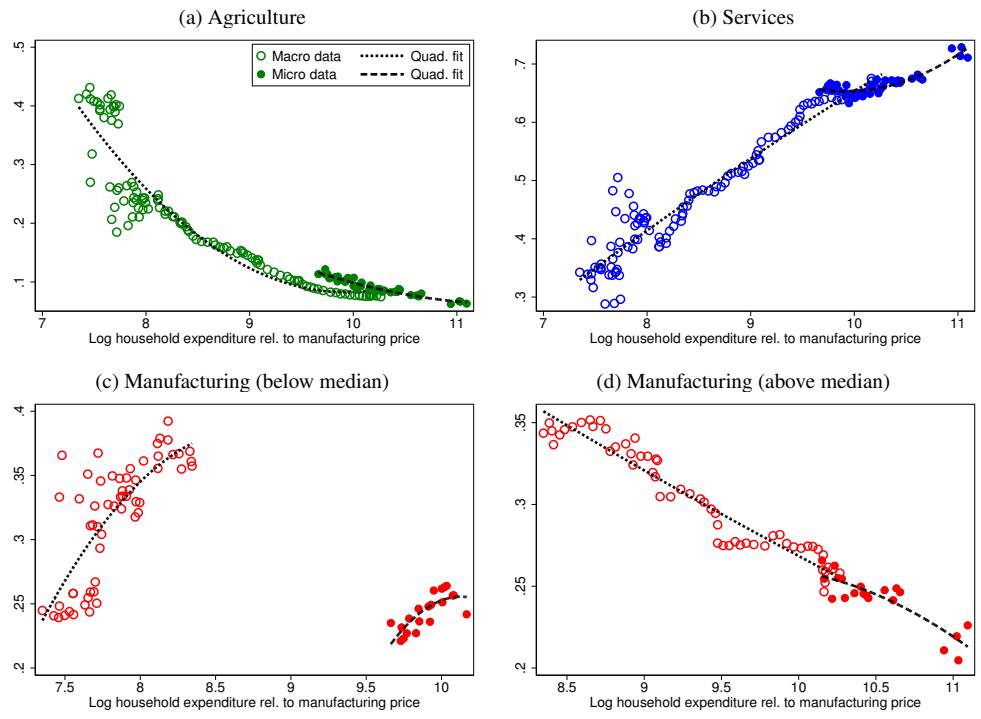
November 2, 2020

APPENDIX B: ADDITIONAL FIGURES AND TABLES



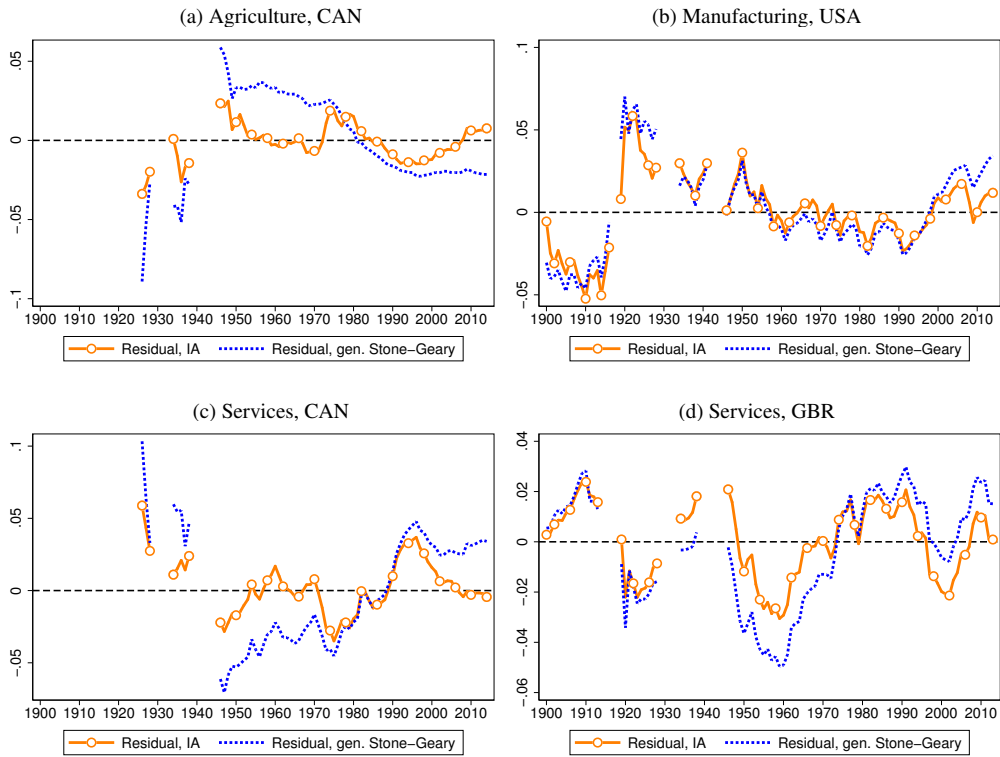
Notes: The figure plots the final private consumption expenditure shares over log GDP per capita (1990 international \$) for all countries by sector. The years affected by WWI, WWII, and the Great Depression are excluded. Source: Expenditure shares (see Online Appendix C), GDP per capita (Bolt and van Zanden, 2014).

Figure B1. Final private consumption expenditure shares



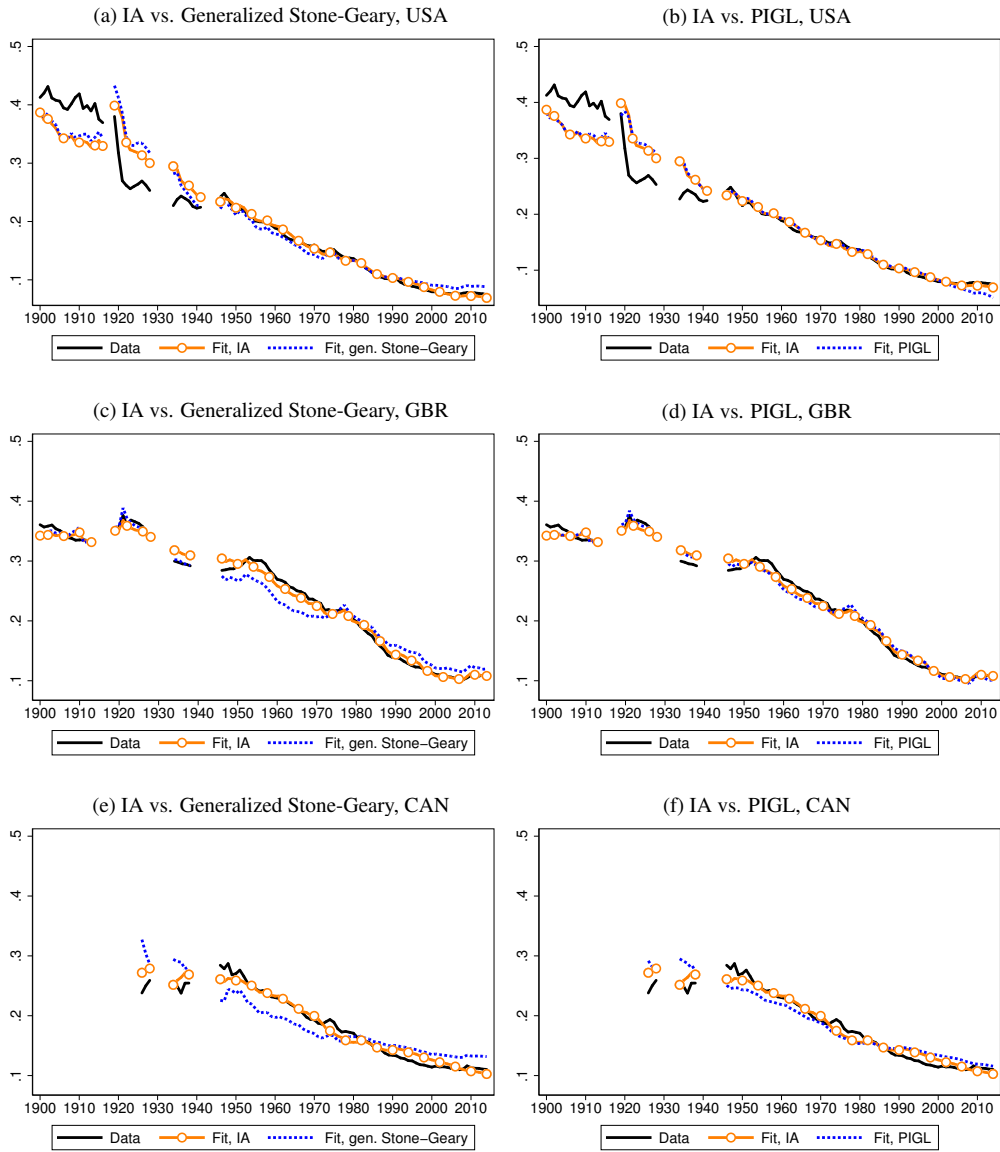
Notes: The figure plots the consumption expenditure shares for agriculture, manufacturing, and services against total household expenditure in the macroeconomic data (hollow circles) and microeconomic data (filled circles). In the microeconomic data, households are grouped by income deciles and each dot in the figure represents the average household expenditure of the income group in each year 2014-2017. We adjust microeconomic expenditure for differences in household size using the OECD-modified equivalence scale, and differences in the average expenditure levels across the four years are removed by controlling for year fixed effects. The manufacturing sector in both data sets is split at the median household expenditure level. The dashed lines are quadratic fits.

Figure B2. Consumption expenditure shares in the USA across households and time



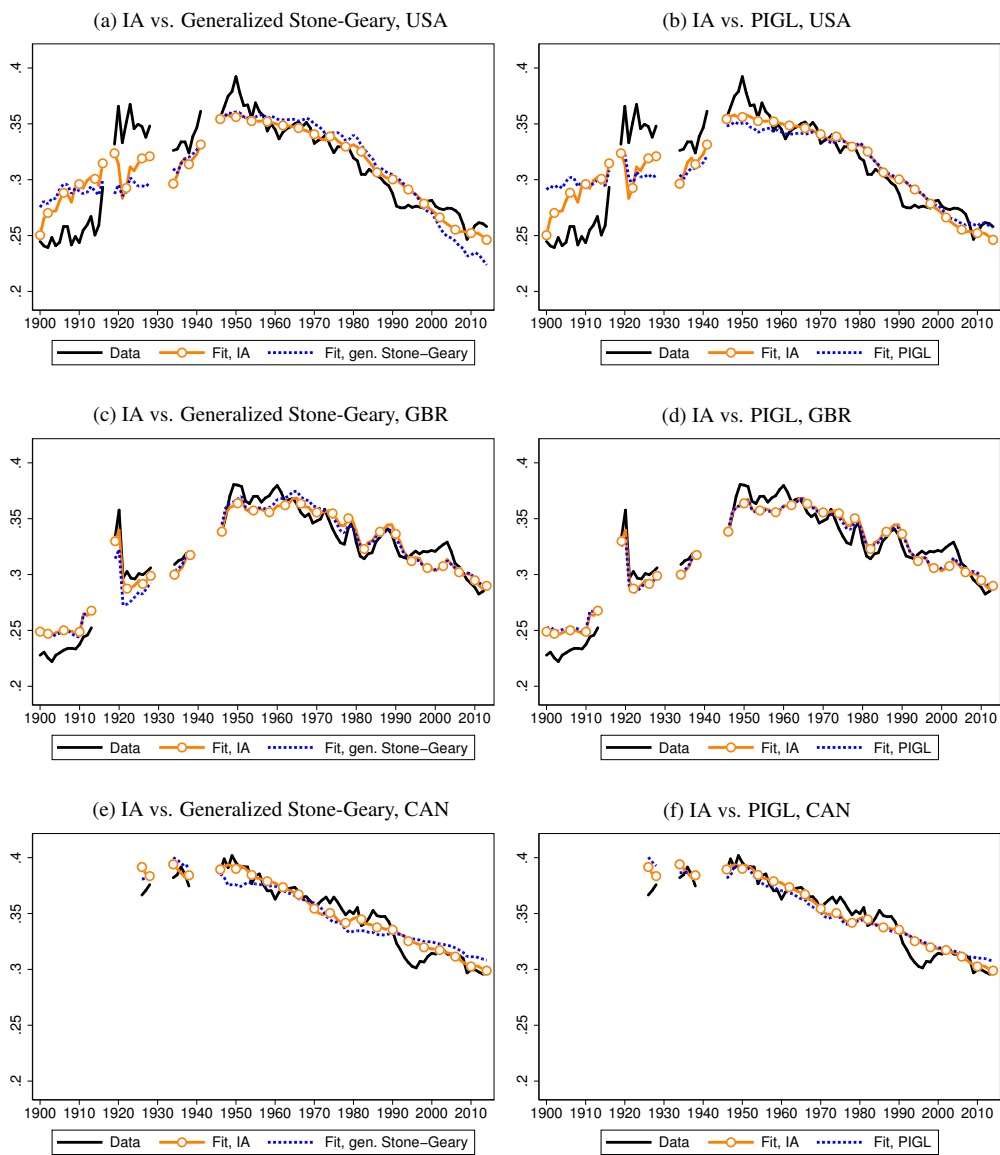
Notes: The figure plots the residuals of final private nominal consumption expenditure shares based on the country-specific estimates in Tables 1 and 2. In each panel the orange line with circles indicates the residuals of the IA preferences and the dashed blue line the residuals of the generalized Stone-Geary.

Figure B3. Residuals final private nominal consumption expenditure shares



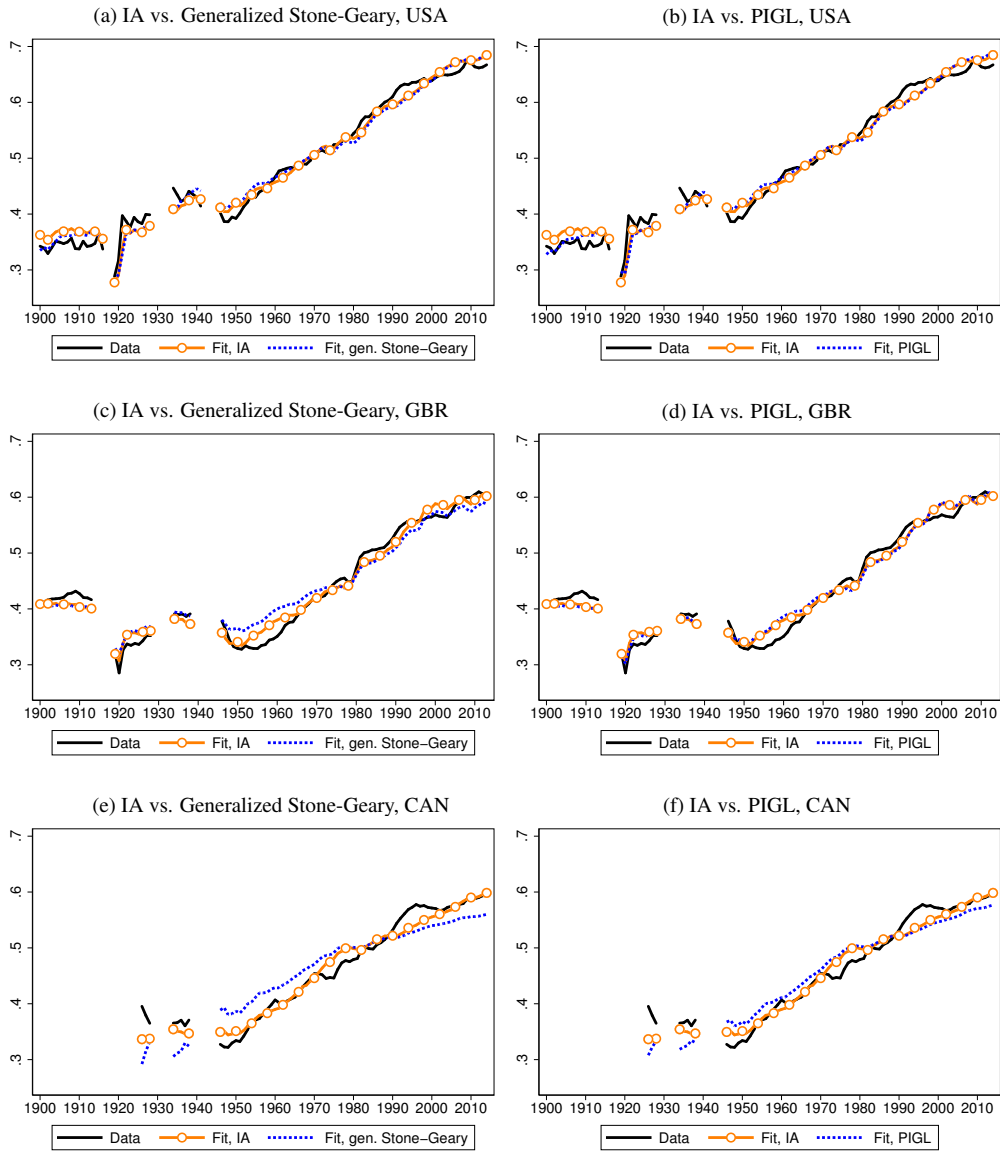
Notes: The figure plots the predicted final private nominal consumption expenditure shares in agriculture based on the estimates in Tables 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B4. Predicted final private nominal consumption expenditure shares, Agriculture



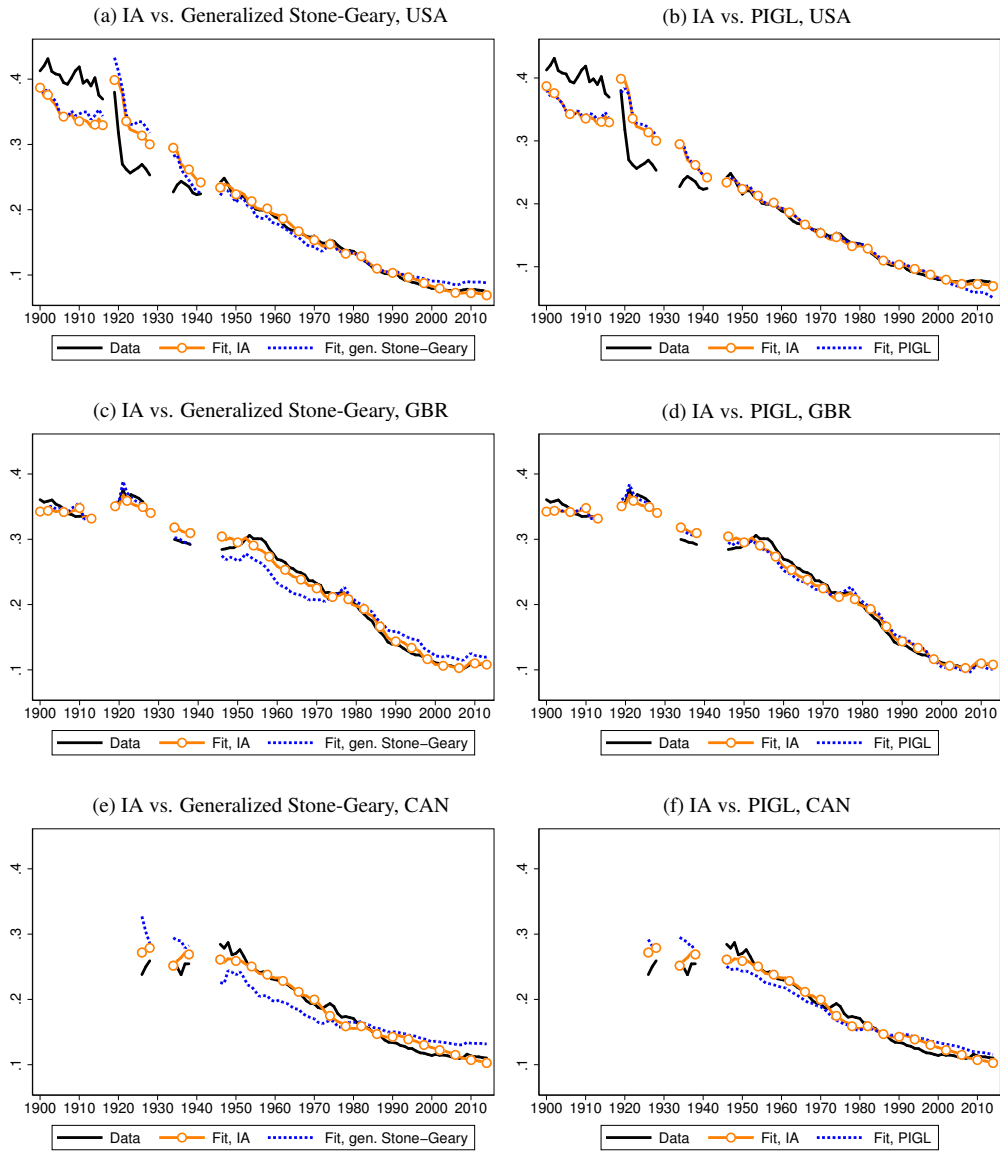
Notes: The figure plots the predicted final private nominal consumption expenditure shares in manufacturing based on the estimates in Tables 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B5. Predicted final private nominal consumption expenditure shares, Manufacturing



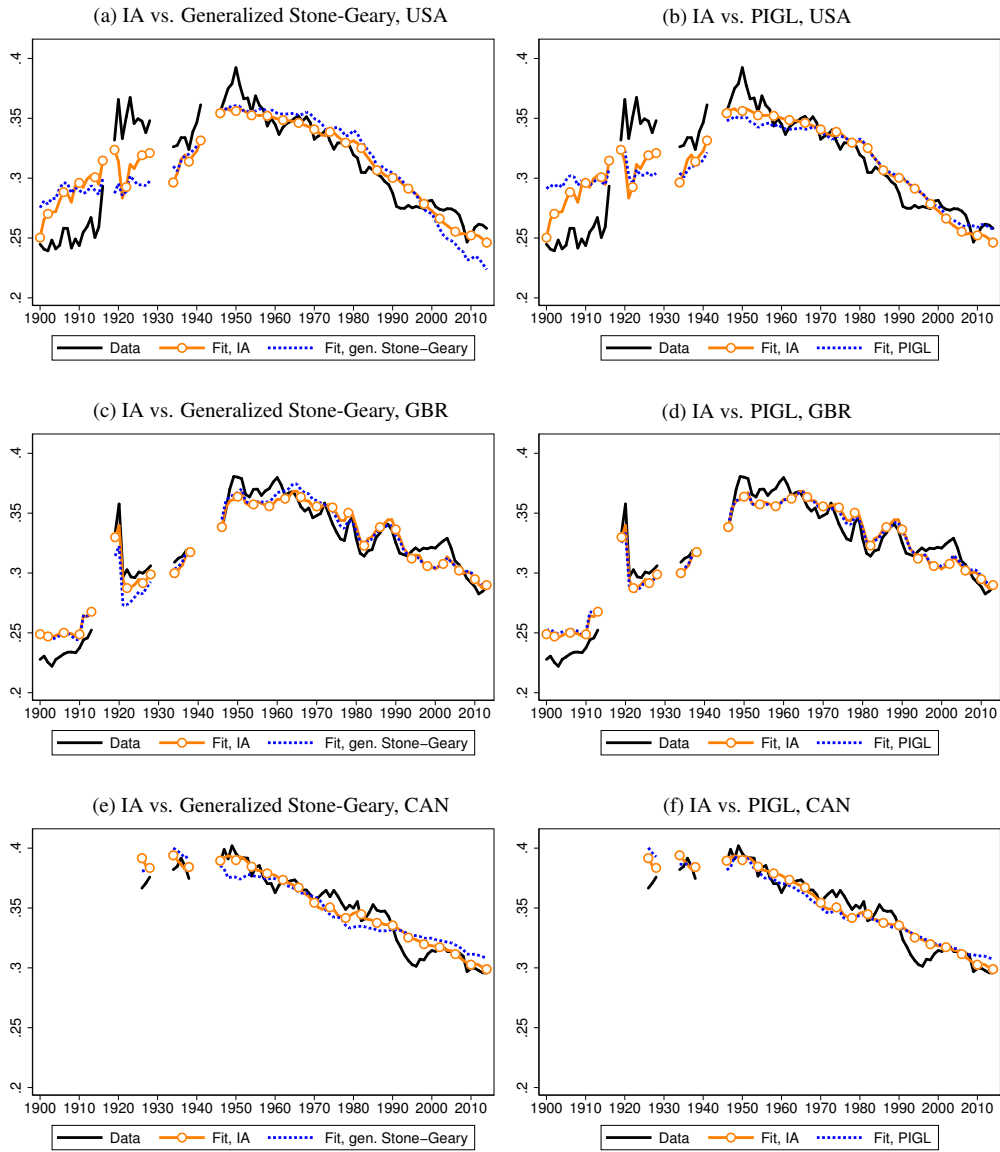
Notes: The figure plots the predicted final private nominal consumption expenditure shares in services based on the estimates in Table 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B6. Predicted final private nominal consumption expenditure shares, Services



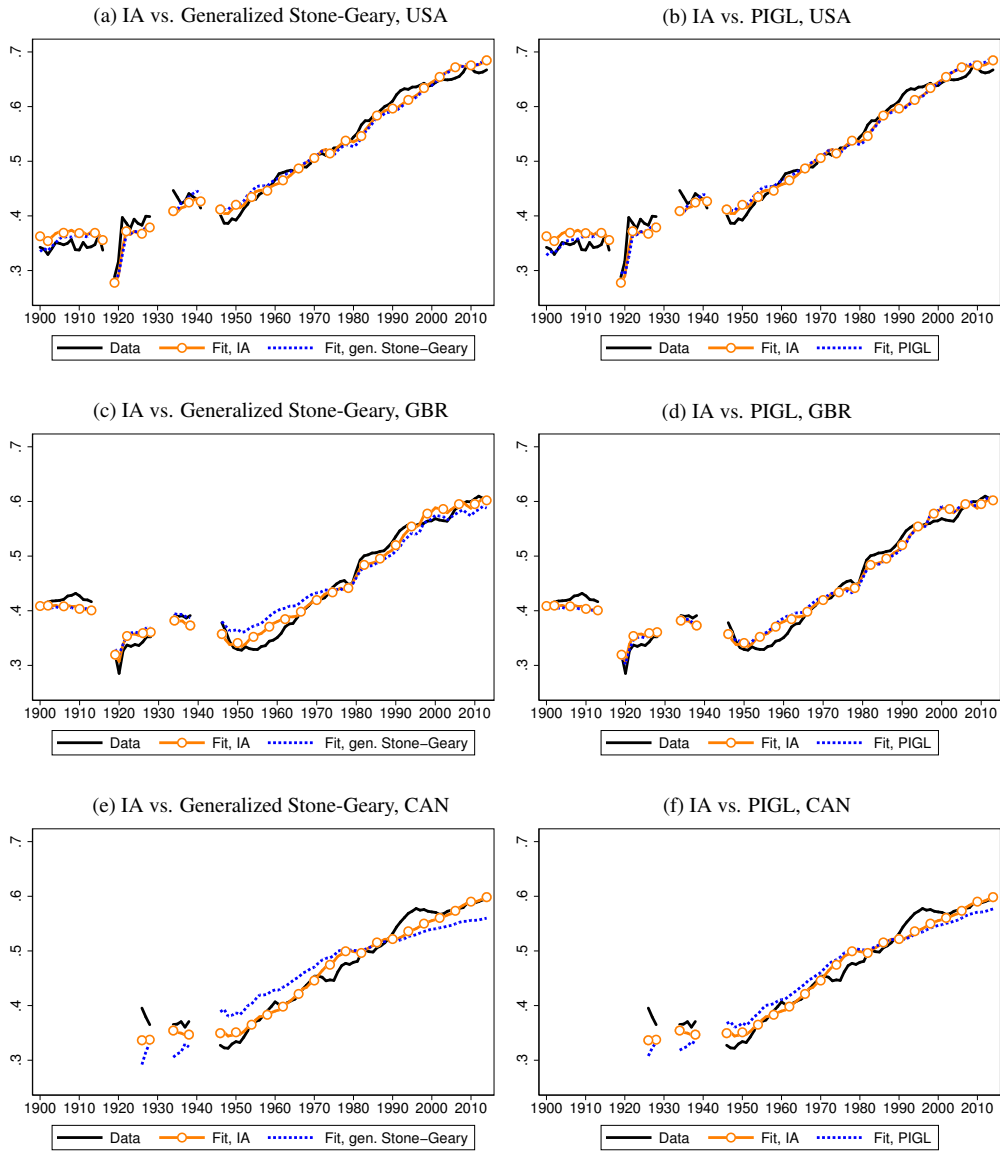
Notes: The figure plots the predicted final private real consumption expenditure shares in agriculture based on the estimates in Tables 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B7. Predicted final private real consumption expenditure shares, Agriculture



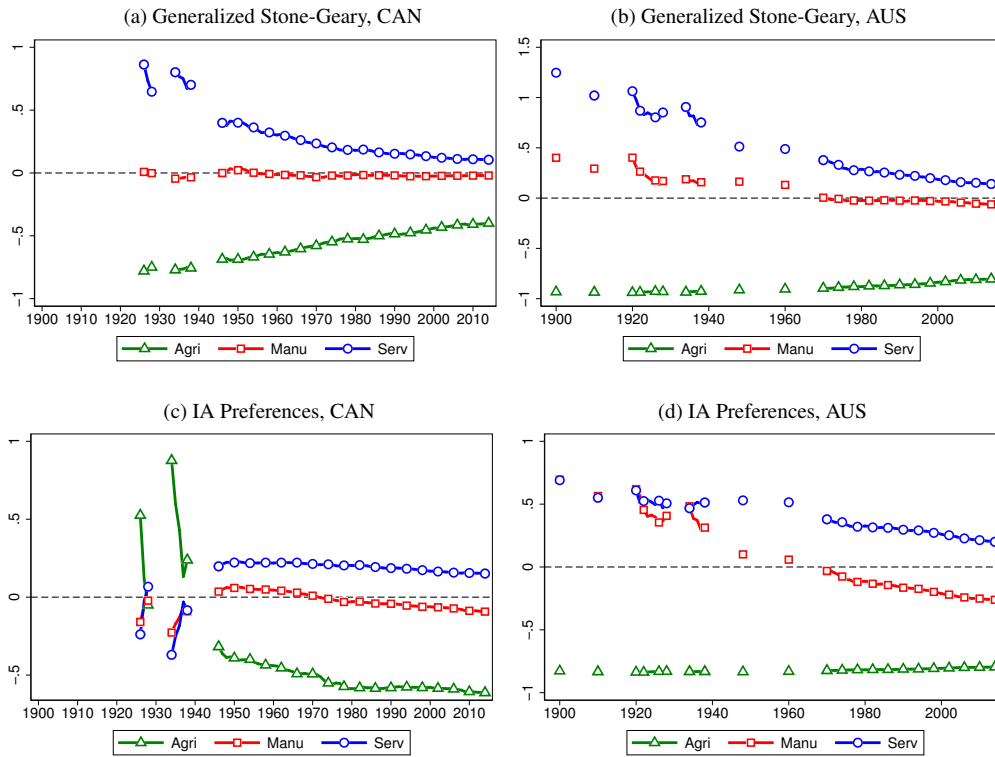
Notes: The figure plots the predicted final private real consumption expenditure shares in manufacturing based on the estimates in Tables 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B8. Predicted final private real consumption expenditure shares, Manufacturing



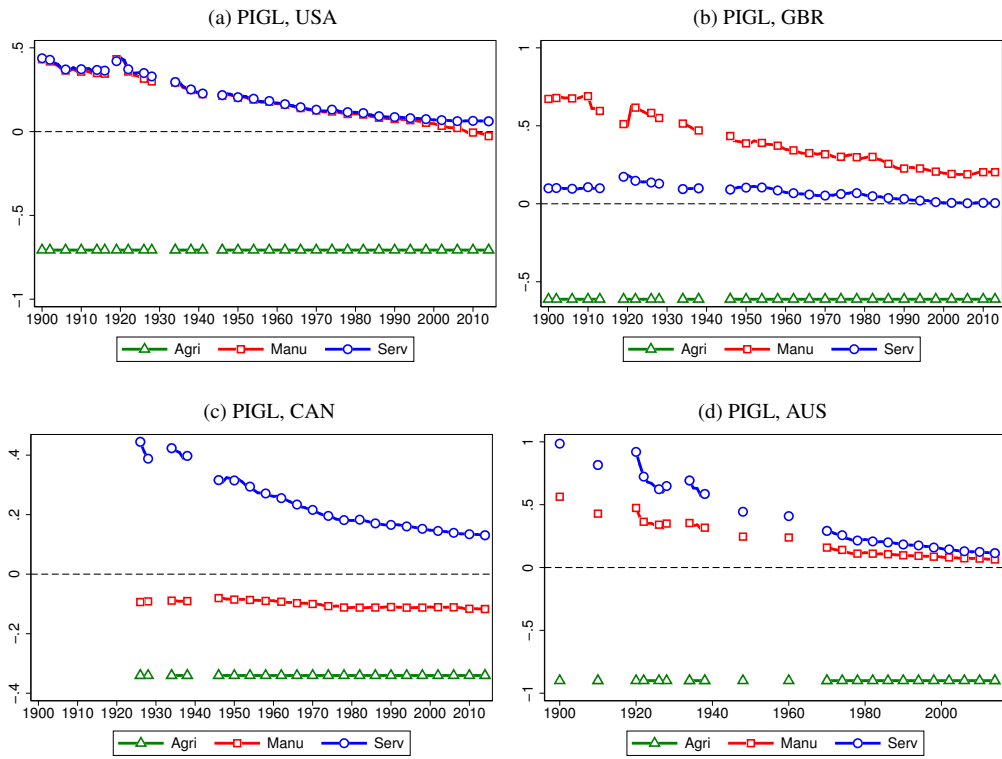
Notes: The figure plots the predicted final private real consumption expenditure shares in services based on the estimates in Tables 1 and 2. In each panel the solid black line shows the data, the orange line with circles indicates the fit of the IA preferences and the dashed blue line the prediction of the generalized Stone-Geary (left panels) or the PIGL (right panels).

Figure B9. Predicted final private real consumption expenditure shares, Services



Notes: The figure plots the predicted income elasticities of the sectoral expenditure shares for the CAN and AUS based on the estimates in Table 2. Panels (a) and (b) show the elasticities predicted by the generalized Stone-Geary specification, and panels (c) and (d) the elasticities predicted by the IA preferences.

Figure B10. Predicted income elasticities of the expenditure shares in CAN and AUS



Notes: The figure plots the PIGL preferences' predicted income elasticities of the sectoral expenditure shares for each country based on the estimates in Tables 1 and 2.

Figure B11. Predicted income elasticities of the expenditure shares with PIGL

	USA			GBR			CAN		
	IA	PIGL	SG	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$\sigma$	-1.99 (0.58)	0.22 (0.03)	0.13 (0.03)	0.51 (0.04)	0.45 (0.04)	0.47 (0.03)	-0.25 (0.18)	0.29 (0.1)	0.65 (0.03)
$\bar{c}_A$	714 (·)		714 (·)	897 (·)		897 (·)	721 (·)		721 (·)
$\bar{c}_M$	-567 (307)		-1474 (347)	446 (·)		248 (34)	556 (·)		-145 (118)
$\bar{c}_S$	1289 (·)		-3001 (705)	1292 (·)		953 (68)	1089 (·)		-1229 (420)
$\epsilon$	0.43 (0.03)	0.71 (0.03)		0.30 (0.04)	0.65 (0.02)		0.30 (0.03)	0.34 (0.06)	
$\gamma$	0.17 (0.11)	0.66 (0.16)		-4.95 (10.67)	-0.40 (0.44)		1.19 (0.45)	0.82 (0.24)	
$\omega_A$	0.000 (·)	0.000 (·)	0.047 (0.003)	0.000 (·)	0.000 (·)	0.086 (0.004)	0.000 (·)	0.000 (·)	0.077 (0.005)
$\omega_M$	0.040 (0.025)	0.335 (0.003)	0.322 (0.003)	0.451 (0.013)	0.461 (0.008)	0.390 (0.003)	0.251 (0.035)	0.276 (0.012)	0.325 (0.006)
$\omega_S$	0.960 (0.025)	0.665 (0.003)	0.632 (0.004)	0.549 (0.013)	0.539 (0.008)	0.525 (0.005)	0.749 (0.035)	0.724 (0.012)	0.598 (0.011)
$\theta_A$	0.151 (0.015)	0.967 (0.04)		0.320 (0.703)	0.120 (0.06)		0.263 (0.031)	0.507 (0.022)	
$\theta_M$	0.849 (0.015)	0.033 (0.04)		0.237 (0.426)	0.359 (0.05)		0.555 (0.027)	0.493 (0.022)	
$\theta_S$	0.000 (·)	0.000 (·)		0.443 (0.277)	0.521 (0.01)		0.181 (0.024)	0.000 (·)	
$\varphi$	1.68 (0.36)	7.84 (3.39)		0.09 (1.12)	0.34 (0.07)		2.20 (0.15)	1.67 (0.17)	
$\nu$	25.4 (7.3)	105.9 (32.1)		3.3 (7.1)	497.8 (299.4)		5.6 (1.7)	6.7 (3.6)	
Obs	104	104	104	97	97	97	77	77	77
AIC	-1104	-1001	-1000	-1245	-1203	-1058	-1012	-910	-801
RMSE <sub>A</sub>	0.032	0.032	0.033	0.008	0.011	0.019	0.011	0.016	0.029
RMSE <sub>M</sub>	0.020	0.026	0.027	0.011	0.011	0.013	0.009	0.010	0.013
RMSE <sub>S</sub>	0.016	0.017	0.017	0.015	0.016	0.022	0.017	0.021	0.038

Table B1—Estimation, Unconstrained  $\sigma$ ,  $\varphi$ , and  $\gamma$ : USA, GBR, and CAN

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>*j*</sub> is the root mean squared error for sector *j*. Robust standard errors are reported in parenthesis.

	AUS			Pooled Sample (AUS, CAN, GBR, and USA)					
	IA	PIGL	SG	IA		PIGL		SG	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$\sigma$	0.02 (0.86)	-0.02 (0.15)	0.15 (0.1)	0.40 (0.1)	-1.77 (1.24)	0.25 (0.05)	-0.04 (0.2)	0.17 (0.03)	0.00 (-)
$\bar{c}_A$	947 (-)		947 (-)	714 (-)	714 (-)			714 (-)	714 (-)
$\bar{c}_M$	-367 (1557)		-2180 (681)	-90 (166)	-621 (378)			-1213 (152)	-2012 (2183)
$\bar{c}_S$	1353 (-)		-6891 (1637)	1089 (-)	1089 (-)			-2199 (297)	-6622 (8306)
$\epsilon$	0.53 (0.27)	0.85 (0.12)		0.51 (0.05)	0.44 (0.11)	0.74 (0.02)	0.79 (0.06)		
$\gamma$	1.06 (6.39)	1.73 (0.51)		0.49 (0.11)	0.46 (0.17)	1.13 (0.18)	0.73 (1.05)		
$\omega_A$	0.000 (-)	0.000 (-)	0.020 (0.003)	0.000 (-)	0.000 (-)	0.000 (-)	0.000 (-)	0.057 (0.002)	0.020 (0.023)
$\omega_M$	0.081 (0.286)	0.284 (0.028)	0.276 (0.027)	0.265 (0.033)	0.026 (0.039)	0.361 (0.004)	0.233 (0.061)	0.341 (0.004)	0.206 (0.011)
$\omega_S$	0.919 (0.286)	0.716 (0.028)	0.704 (0.027)	0.735 (0.033)	0.974 (0.039)	0.639 (0.004)	0.767 (0.061)	0.602 (0.005)	0.774 (0.026)
$\theta_A$	0.011 (0.078)	0.318 (0.422)		0.312 (0.058)	0.165 (0.104)	0.846 (0.141)	0.155 (0.329)		
$\theta_M$	0.149 (0.569)	0.285 (0.027)		0.688 (0.058)	0.604 (0.145)	0.064 (0.06)	0.176 (0.17)		
$\theta_S$	0.840 (0.644)	0.397 (0.398)		0.000 (-)	0.230 (0.166)	0.090 (0.084)	0.669 (0.163)		
$\varphi$	0.26 (0.74)	0.56 (0.76)		0.37 (0.16)	0.49 (0.19)	1.84 (0.92)	0.07 (0.18)		
$\nu$	514.0 (3453.5)	1015.0 (2308.1)		29.5 (9.3)	23.4 (19.4)	149.5 (28.5)	1149.0 (2594.1)		
Obs	63	63	63	341	341	341	341	341	341
AIC	-693	-672	-670	-3015	-3208	-2970	-3143	-2929	-3093
RMSE <sub>A</sub>	0.018	0.018	0.017	0.026	0.026	0.026	0.026	0.028	0.027
RMSE <sub>M</sub>	0.015	0.017	0.017	0.027	0.023	0.029	0.025	0.029	0.024
RMSE <sub>S</sub>	0.018	0.019	0.018	0.032	0.025	0.035	0.028	0.036	0.029
Fixed Effects	No	No	No	No	Yes	No	Yes	No	Yes

Table B2—Estimation, Unconstrained  $\sigma$ ,  $\varphi$ , and  $\gamma$ : AUS and Pooled Sample

Note: All variables are based on final private consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Columns (5), (7), and (9) include country-sector fixed effects. Robust standard errors are reported in parenthesis.

	USA			GBR			CAN		
	IA	PIGL	SG	IA	PIGL	SG	IA	PIGL	SG
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$\sigma$	0.00 (·)	0.58 (0.03)	0.47 (0.04)	0.67 (0.14)	0.74 (0.04)	0.69 (0.03)	0.38 (0.09)	0.66 (0.03)	0.79 (0.03)
$\bar{c}_A$	787 (·)		787 (·)	74 (571)		897 (·)	450 (268)		721 (·)
$\bar{c}_M$	487 (·)		-326 (389)	332 (482)		237 (33)	507 (42)		171 (59)
$\bar{c}_S$	1613 (·)		-2317 (1512)	36 (4048)		1098 (144)	2018 (·)		-1082 (619)
$\epsilon$	0.27 (0.02)	0.73 (0.08)		0.73 (0.13)	0.68 (0.01)		0.49 (0.13)	0.64 (0.04)	
$\gamma$	0.00 (·)	0.73 (0.08)		0.00 (·)	0.00 (·)		0.49 (0.13)	0.64 (0.04)	
$\omega_A$	0.000 (·)	0.000 (·)	0.040 (0.005)	0.000 (·)	0.000 (·)	0.058 (0.003)	0.000 (·)	0.000 (·)	0.064 (0.005)
$\omega_M$	0.087 (0.009)	0.240 (0.012)	0.234 (0.003)	0.332 (0.067)	0.316 (0.007)	0.272 (0.003)	0.203 (0.045)	0.267 (0.015)	0.227 (0.007)
$\omega_S$	0.913 (0.009)	0.760 (0.012)	0.726 (0.007)	0.668 (0.067)	0.684 (0.007)	0.670 (0.005)	0.797 (0.045)	0.733 (0.015)	0.709 (0.011)
$\theta_A$	0.223 (0.009)	0.752 (0.09)		0.205 (0.28)	0.300 (0.024)		0.493 (0.178)	0.370 (0.109)	
$\theta_M$	0.777 (0.009)	0.248 (0.09)		0.132 (0.046)	0.122 (0.006)		0.507 (0.178)	0.172 (0.009)	
$\theta_S$	0.000 (·)	0.000 (·)		0.663 (0.237)	0.578 (0.018)		0.000 (·)	0.458 (0.117)	
$\varphi$	2.62 (0.16)	0.52 (0.84)		0.37 (0.27)	0.00 (·)		2.18 (0.27)	0.00 (·)	
$\nu$	3.2 (0.6)	143.2 (89.6)		495.1 (205.2)	237.8 (26)		18.0 (20.1)	135.4 (53.2)	
Obs	81	81	81	97	97	97	77	77	77
AIC	-950	-938	-926	-1248	-1212	-1108	-1074	-902	-875
RMSE <sub>A</sub>	0.017	0.016	0.016	0.008	0.009	0.013	0.008	0.019	0.023
RMSE <sub>M</sub>	0.012	0.013	0.014	0.012	0.013	0.014	0.008	0.008	0.012
RMSE <sub>S</sub>	0.013	0.013	0.014	0.016	0.016	0.019	0.013	0.022	0.033

Table B3—Estimation, Total consumption: USA, GBR, and CAN

Note: All variables are based on final total consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Robust standard errors are reported in parenthesis.

	AUS			Pooled Sample (AUS, CAN, GBR, and USA)					
	IA	PIGL	SG	IA		PIGL		SG	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$\sigma$	0.00 (·)	0.07 (0.15)	0.16 (0.1)	0.47 (0.08)	0.04 (0.61)	0.56 (0.05)	0.54 (0.13)	0.35 (0.03)	0.00 (·)
$\bar{c}_A$	947 (·)		947 (·)	721 (·)	-3 (1376)			721 (·)	721 (·)
$\bar{c}_M$	-672 (1083)		-2587 (1032)	73 (121)	446 (·)			-810 (115)	-95 (53)
$\bar{c}_S$	1738 (·)		-14965 (3720)	-661 (855)	1613 (·)			-3804 (529)	-1220 (480)
$\epsilon$	0.67 (0.12)	0.92 (0.02)		0.27 (0.12)	0.74 (0.16)	0.74 (0.02)	0.73 (0.05)		
$\gamma$	0.67 (0.12)	0.92 (0.02)		0.27 (0.12)	0.74 (0.16)	0.74 (0.02)	0.73 (0.05)		
$\omega_A$	0.000 (·)	0.000 (·)	0.012 (0.003)	0.000 (·)	0.000 (·)	0.000 (·)	0.000 (·)	0.043 (0.002)	0.087 (0.017)
$\omega_M$	0.064 (0.119)	0.221 (0.012)	0.181 (0.02)	0.308 (0.072)	0.131 (0.069)	0.258 (0.007)	0.195 (0.064)	0.229 (0.004)	0.073 (0.007)
$\omega_S$	0.936 (0.119)	0.779 (0.012)	0.808 (0.02)	0.692 (0.072)	0.869 (0.069)	0.742 (0.007)	0.805 (0.064)	0.728 (0.005)	0.840 (0.018)
$\theta_A$	0.030 (0.081)	0.798 (0.053)		0.216 (0.219)	0.096 (0.194)	0.587 (0.2)	0.869 (0.058)		
$\theta_M$	0.278 (0.526)	0.202 (0.053)		0.006 (0.06)	0.117 (0.108)	0.134 (0.02)	0.131 (0.058)		
$\theta_S$	0.692 (0.608)	0.000 (·)		0.779 (0.188)	0.787 (0.091)	0.279 (0.188)	0.000 (·)		
$\varphi$	0.38 (0.25)	0.00 (·)		0.00 (·)	0.22 (0.11)	0.00 (·)	0.00 (·)		
$\nu$	562.9 (957.4)	783.6 (117.1)		3.4 (1.8)	1616.4 (6661.8)	210.0 (48)	134.0 (51.8)		
Obs	63	63	63	318	318	318	318	318	318
AIC	-705	-679	-697	-3084	-3184	-3085	-3127	-3036	-3154
RMSE <sub>A</sub>	0.015	0.015	0.015	0.019	0.018	0.019	0.019	0.020	0.018
RMSE <sub>M</sub>	0.013	0.017	0.015	0.024	0.022	0.024	0.022	0.024	0.022
RMSE <sub>S</sub>	0.019	0.020	0.019	0.032	0.029	0.032	0.031	0.031	0.031
Fixed Effects	No	No	No	No	Yes	No	Yes	No	Yes

Table B4—Estimation, Total consumption: AUS and Pooled Sample

Note: All variables are based on final total consumption expenditure. Years affected by WWI, WWII, and the Great Depression are excluded. AIC is the Akaike information criterion and RMSE<sub>j</sub> is the root mean squared error for sector *j*. Columns (5), (7), and (9) include country-sector fixed effects. Robust standard errors are reported in parenthesis.

## APPENDIX C: DATA DESCRIPTION

For the ease of comparison, we use the same categorization of the broad sectors as in Herrendorf, Rogerson and Valentinyi (2013). Roughly speaking, agriculture consists of food and beverages purchased for off-premise consumption. Manufacturing captures durable goods, clothing and footwear, gasoline and other energy goods, and other non-durable goods. Services consist of private services when we consider private consumption expenditures. In the analysis with total consumption the service sector also contains government consumption. The latter categorization is challenging for the period before 1929 where government consumption is not always observed at an annual frequency. Our baseline analysis therefore focuses on private consumption.

We aggregate up prices and quantities (which we obtain for finer subcategories from the raw data) to the three broad sectors agriculture, manufacturing, and services using Fisher indexes (see Section C2 below). Finally, the resulting sectoral price indexes are then adjusted for the local currency and purchasing power parity (PPP) according to the PPP conversion factors (see Section C3 below) in the World Development Indicators (WDI) provided by the World Bank (2016c).

### *C1. Data Sources*

We selected USA, CAN, GBR, and AUS because they allow to compile a consistent historical data set that includes the pre-war period. The expenditure and price data need to be available for a sufficiently fine categorization, such that we can aggregate to the sector level in a consistent way across countries and time. The data sources are the national accounts and established sources, as listed below. The sample of countries could be extended if one focused solely on the post-war period. We next discuss the data sources for each country in detail one by one.

#### **United States**

HOUSEHOLD AND GOVERNMENT CONSUMPTION EXPENDITURES, 1929–2014. — We construct the broad consumption expenditure categories from the historical National Income and Product Account (NIPA) tables provided by the U.S. Bureau of Economic Analysis (2015). The series on annual real and nominal private consumption expenditures are taken from:

- Table 2.4.3. Real Personal Consumption Expenditures by Type of Product, Quantity Indexes
- Table 2.4.5. Personal Consumption Expenditures by Type of Product

The corresponding government consumption expenditures are taken from:

- Table 3.10.3. Real Government Consumption Expenditures and General Government Gross Output, Quantity Indexes

- Table 3.10.5. Government Consumption Expenditures and General Government Gross Output

We use the same categorization of the broad sectors as in Herrendorf, Rogerson and Valentinyi (2013) by aggregating the following subcategories of the NIPA tables (which are themselves classified in even finer categories):

- Agriculture: Food and beverages purchased for off-premise consumption.
- Manufacturing: Durable goods, Clothing and footwear, Gasoline and other energy goods, other nondurable goods.
- Services: Services, Government consumption expenditures.

HOUSEHOLD AND GOVERNMENT CONSUMPTION EXPENDITURES 1900–1929. — For periods earlier than 1929, we use various chapters from Carter et al. (2006). The historical consumption expenditure data are from Craig (2006*a,b*), which are based on Tables A1 and A2 in Lebergott (1996). The series on annual real and nominal private consumption expenditures are taken from:

- Tables Cd78-152. Consumption expenditures, by type: 1900–1929 [1987 constant \$].
- Tables Cd1-77. Consumption expenditures, by type: 1900–1929.

Since the subcategories available for earlier periods from Craig (2006*a,b*) are not as detailed as the more recent NIPA tables, we list the exact categorization of the broad categories as shown below (column codes from Craig (2006*a,b*) in brackets):

- Agriculture: Purchased food and meals without alcohol (Cd3), Food to employees (Cd4), Food consumed on farms (Cd5), Alcohol (Cd6).
- Manufacturing: Tobacco (Cd7), Shoes (Cd9), Civilian clothing (Cd10), Military clothing (Cd13), Jewelry (Cd14), Toilet articles (Cd17), Furniture and mattresses (Cd25), Kitchen appliances (Cd26), China (Cd27), Furnishings, other durables (Cd28), Furnishings, semidurables (Cd29), Cleaners and polishes (Cd30), Stationery (Cd31), Wood, gas, and coal (Cd35), Drugs (Cd40), Motor vehicles and wagons (Cd53), Tires and accessories (Cd54), Gasoline and oil (Cd56), Books and maps (Cd61), Magazines and newspapers (Cd62), Nondurable toys (Cd63), Durable toys and wheel goods (Cd64), Music, radio, and television (Cd65), Flowers and plants (Cd66).
- Services: Clothing services (Cd15), Barber and beauty (Cd18), Owner occupied housing (Cd20), Tenant occupied housing (Cd21), Rent of farmhouse (Cd22), Other housing (Cd23), Electricity (Cd32), Gas (Cd33), Water (Cd34), Telephone and telegraph (Cd36)<sup>56</sup>, Domestic services (Cd37), Other household operations

<sup>56</sup>We classify this as services but this category could be ambiguous. However, it is a small share of total expenditures (less than 1% in both 1900 and 1929).

(Cd38), Ophthalmology (Cd41), Medical, dental, and other professional services (Cd42), Hospitals (Cd43), Health insurance (Cd44), Brokerage (Cd46), Banking and financial services (Cd47), Life insurance (Cd48), Legal services (Cd49), Funeral (Cd50), Other personal business (Cd51), Automobile repair (Cd55), Auto insurance and tolls (Cd57), Local purchased transportation (Cd58), Intercity purchased transportation (Cd59), Recreational services (Cd67), Higher education (Cd69), Elementary education (Cd70), Other education and research (Cd71), Religion (Cd73), Welfare (Cd74), Net foreign travel (Cd75).

The composition of the broad categories is chosen such that in the overlapping year 1929 the sectoral expenditure shares derived from the historical data from Craig (2006*a,b*) and the NIPA tables are consistent. For private consumption expenditures, we obtain a complete price and nominal expenditure series for agriculture, manufacturing, and services with yearly observations from 1900 to 1929.<sup>57</sup> For total consumption (including government consumption), we obtain four additional observations (1902, 1913, 1922, 1927) before 1929.

The corresponding nominal government consumption expenditures are based on Wallis (2006*a,b*) and taken from:

- Tables Ea24-51. Total government revenue, by source: 1902–1995.
- Tables Ea52-60. Total government expenditure, by character and object: 1902–1995.

To construct government consumption expenditure, we subtract from the current operation series (obtained from the table by character and object) the unemployment benefits and social security expenditures (obtained from the table by source) in order to make it consistent with the definition of government consumption reported in the NIPA tables of the U.S. Bureau of Economic Analysis (2015). Nominal government consumption expenditure is only available at roughly ten-year intervals (1902, 1913, 1922, 1927) before 1929 and price data is missing over the entire historical period. Thus, we are using the same deflator for government expenditure as for private services to approximate the historical price index for the total service sector including government services.<sup>58</sup>

POPULATION. — The population size from 1929 onward is taken from the NIPA Table 7.1: “Selected Per Capita Product and Income Series in Current and Chained Dollars.” For earlier years, we obtain the population size from table Aa6-8. “Population: 1790–2000 [Annual estimates]” in Haines and Sutch (2006).

<sup>57</sup>Whenever possible, we take the finest categories reported in the tables. We then calculate the Fisher aggregates based on these categories. For civilian clothing, the data in constant prices is only available for the total clothing, while the nominal data is reported separately for women and men civilian clothing. We therefore rely on total civilian clothing to calculate prices and Fisher aggregates.

<sup>58</sup>When we consider the same approximation of the price for total services at later points in time where actual price data is available, we find that the difference between the approximation and the correct Fisher price index are very small. This suggests that the approximation works well.

HOUSEHOLD CONSUMPTION EXPENDITURE CROSS-SECTIONAL DATA. — We obtain nominal household consumption expenditure from the U.S. Consumer Expenditure Survey:

- Table 1101. Quintiles of income before taxes: Annual expenditure means, shares, standard errors, and coefficients of variation, Consumer Expenditure Survey, 1984–2016.
- Table 1110. Deciles of income before taxes: Annual expenditure means, shares, standard errors, and coefficients of variation, Consumer Expenditure Survey, 2014–2017.
- Table R-1. All consumer units: Annual detailed expenditure means, standard errors, coefficients of variation, and weekly (D) or quarterly (I) percentst reporting, Consumer Expenditure Survey, 2013–2017.

We use table 1101 from U.S. Bureau of Labor Statistics (2018) to obtain the total household expenditure at each quintile of the income distribution for the years since 1984. U.S. Bureau of Labor Statistics (2019*b*) provides tables 1110 with household expenditures at each decile of the income distribution for the years since 2014. We classify the expenditures as follows:

- Agriculture: Food at home; Alcoholic beverages.
- Manufacturing: Clothing; Drugs; Household furnishings and equipment; House-keeping supplies; Medical supplies; Pets, toys, hobbies, and playground equipment; Reading; Tobacco; Vehicle purchases; Gas and oil; Television, radios, sound equipment.
- Services: Education; Fees and admission; Food away from home; Health insurance; Medical services; Personal Insurance and pension; Other vehicle expenses; Other household expenses; Public transportation; Shelter; Personal services; Utilities, fuels, and public services; Miscellaneous.
- Detailed classification based on sub-categories: Several categories cannot unambiguously be allocated to either manufacturing or services and we therefore assign them in proportion to their sub-categories (see below). These categories include: Other apparel products and services; Maintenance and repairs; Other entertainment supplies, equipment, and services; Personal care products and services; Audio and visual equipment and services.

For the detailed classification of the ambiguous categories, we use additional information on detailed household expenditures (the finest categories of expenditures) to assign ambiguous categories. For example, we use the detailed data in table R-1 from U.S. Bureau of Labor Statistics (2019*a*) to identify the subcategories of “Personal care products and services” (which are “Personal care products” and “Personal care services” and can thus be clearly assigned to the broad sectors manufacturing and services) and then assign the category “Personal care products and services” to the broad sectors in proportion to

the subcategories. We apply the same procedure to the other ambiguous categories in the data by decile and we can do this for every year for which we have detailed expenditure data (2014–2017). The detailed data also show that some of the categories clearly belong to one sector, such as Miscellaneous that consists of subcategories that all belong to services. The detailed tables report the expenditures for the average household and we thus use the same proportions to assign ambiguous categories in all deciles. We adjust for household size using the modified OECD equivalence scale.

## United Kingdom

HOUSEHOLD AND GOVERNMENT CONSUMPTION EXPENDITURES. — We obtain the annual nominal and real household consumption expenditure data from three sources:

1995–2013. — We obtain the consumption expenditure series from EuroStat (2015), Series nama\_co3\_c (Final consumption expenditure of households by consumption purpose (COICOP 3 digit) – aggregates at current prices), Series nama\_co3\_k (Final consumption expenditure of households by consumption purpose – COICOP 3 digit – volumes). For the GBP/EUR exchange rate, we use OECD (2015).

We classify consumption expenditures as follows:

- Agriculture: Food, Non-alcoholic beverages, Alcoholic beverages
- Manufacturing: Tobacco, Clothing, Footwear, Furniture & carpets, Household textiles, Household appliances, Glass & table utensils, Tools & equipment, Goods and services for maintenance,<sup>59</sup> Medical products & appliances, Vehicle purchases, Telecommunication equipment, Audio and visual equipment, Durable recreational goods, Newspapers and books, Personal care, Personal effects.
- Services: Actual rent, imputed rent, house maintenance & repair, Water & miscellaneous services, Electricity & gas & fuel, Outpatient services, Hospital services, Transport operation, Transport services, Postal services, Telecommunication services, Recreational services, Holidays, Primary education, Secondary Education, Post secondary education, Tertiary education, Undefined education, Catering services, Accommodation services, Prostitution, Social protection, Insurance, Financial services, Other services.

1963–2011. — For this earlier period, we obtain the consumption expenditure series from Office for National Statistics (2015c).<sup>60</sup>

For the period from 1966 to 1995 the Office for National Statistics (2015b) only provides a real consumption index for the broad categories goods, services, and aggregate

<sup>59</sup>This category is ambiguous and we classify it as manufacturing.

<sup>60</sup>The Office for National Statistics published this data as “ad hoc data and analysis” on August 21, 2015.

private household consumption.<sup>61</sup> There is no separate price index for agriculture and manufacturing. However, using a historical food price index from the retail price index for food (series CCYY) in Office for National Statistics (2015*a*) as the price for agriculture, we can solve for the real quantity sequence of manufacturing that—after aggregating up the three sectoral quantities (agriculture, manufacturing, and services) according to the Fisher procedure stated in Equation (C1) in Online Appendix C—is consistent with the real quantity index of aggregate private consumption in the Office for National Statistics (2015*b*) data.

1900–1965. — For the period going back to 1900, we obtain the consumption expenditure series from Feinstein (1972), Table 24 (current prices, 1900–65) and Table 25 (constant prices, 1900–65).

We classify the broad sectors agriculture (with and without alcohol), manufacturing, and services as follows:<sup>62</sup>

- Agriculture: food and alcohol.
- Manufacturing: tobacco, clothing, motor cars & motor cycles, furniture & floor coverings & electrical, household textiles & hardware, matches & cleaning material, books & miscellaneous recreational goods, chemists' & other goods.
- Services: housing, fuel & light, public travel & communication, vehicle running costs, domestic services, catering (meals & accommodation), other services, and government consumption.

GOVERNMENT CONSUMPTION. — Annual real and nominal government consumption for the period 1830 to 2009 is available from Hills, Thomas and Dimsdale (2014) and for the more recent period 1948 to 2014 from the Office for National Statistics (2015*d*).<sup>63</sup>

POPULATION. — The population size is obtained from Office for National Statistics (2014) where data is provided from 1851 onwards.

## Canada

<sup>61</sup>The Office for National Statistics published this data as “ad hoc data and analysis” on September 15, 2015.

<sup>62</sup>For some of the periods, the categories are further aggregated. In particular for the period 1957–1962, the following manufacturing goods are only available as a total for the nominal expenditures: furniture, floor coverings, electrical, household textiles, hardware, matches, cleaning materials, books, miscellaneous recreational goods, chemists' and other goods. For the same period, the following services are only available as a total: domestic service, catering, other services. There are a few further instances that involve fewer categories, but in all cases the classification into the three broad sectors is unambiguous. The real consumption expenditures have a similar feature and in some cases slightly different sub-categories than the nominal expenditures, in which case we aggregated the nominal expenditures to match the categories in the real expenditures.

<sup>63</sup>The relevant ONS Series are NMRP (nominal values) and NMRY (real quantities).

HOUSEHOLD NOMINAL CONSUMPTION EXPENDITURES, 1926–1986. — We obtain the detailed subcategories of nominal household consumption expenditures for the years 1926 to 1986 from Table 380-0565. “Personal expenditure on consumer goods and services, 1968 System of National Accounts (SNA), annual (dollars)” provided by Statistics Canada (1988). The categorization is as follows:

- Agriculture: Food & non-alcoholic beverages, Alcoholic beverages.
- Manufacturing: Tobacco, Mens & boys clothing, Women & children clothing, Footwear, Furniture & carpets, Household appliances, Semi-durable household furnishings, Non-durable household furnishings, Drugs, Other health goods, Vehicle purchases, Motor vehicle repair parts, Motor vehicle fuel, Other fuels, Reading & entertainment supplies, Jewelry & watch, Toilet articles & cosmetics, Personal care.
- Services: Rent by tenant, Rent imputed, Other occupant charges, Electricity, Gas, Laundry & dry cleaning, Domestic child care, Other health services, Physician services, Hospital care, Other automobile services, Purchase of transportation, Communication, Recreational equipment & services<sup>64</sup>, Education & cultural services, Restaurants & hotels, Financial & legal services.

HOUSEHOLD REAL CONSUMPTION EXPENDITURES, 1926–1986. — We obtain the nominal and real consumption expenditures of durable goods, semi-durable goods, non-durable goods, and services for the period 1926–1986 from Statistics Canada (2016c). We can calculate the prices of services directly from this series for the entire period. Agricultural goods are not separately listed and are part of non-durable goods. Similar to the case of the United Kingdom, we compute real quantities based on the nominal expenditures and the consumer price index (CPI) for food that we obtain from Statistics Canada (2015, 2014). We then separate real quantities of manufacturing goods from the non-durable goods with a root finding procedure to find the missing sectoral quantities and prices that make the aggregate real consumption consistent with the index implied by the Fisher aggregation.

HOUSEHOLD CONSUMPTION EXPENDITURES, 1981–2014. — We obtain the series for annual nominal and real household consumption expenditures for the years 1981–2014 from Statistics Canada (2016a). The classification in the three broad categories is as follows:

- Agriculture: Food & non-alcoholic beverages, Alcohol.
- Manufacturing: Tobacco, Clothing, Garment, Footwear, Maintenance & repair goods, Furniture, Carpets, Textiles, Major household appliances, Small household appliances, Major tools & equipment, Small tools & miscellaneous accessories,

<sup>64</sup>This category is ambiguous and we classify it as services.

Other semi-durable household goods, Other non-durable household goods, Pharmaceutical & medical products, Medical products & equipment, Car purchases, Truck & van purchases, Fuel, Telecommunication equipment, Audio and visual equipment, Information processing equipment, Recording & media, Major recreational goods, Indoor recreational goods, Games & toys, Sport and camping equipment, Garden products, Pet & pet food products, Books, Newspaper, Miscellaneous print, Personal goods, Other personal goods, Jewelry & clocks & watches, Other personal effects.

- Services: Clothing services, Actual house rental, imputed house rental, Household maintenance & repair services, Water, Electricity, Gas, Repair of personal and household goods, Rent of household goods, Other property services, Outpatient services, Hospital services, Vehicle maintenance & repair, Parking, Passenger vehicle rent, Transport operation, Bus transport, Taxi & limo transport, Air transport, Rail & water transport, Other transport services, Postal services, Telephone & fax services, Veterinary services, Recreational & sport services, Cable & satellite services, Cinema, Photo services, Other cultural services, Chance & games, University education, Other education, Food & beverages services, Liquor services, Accommodation services, Insurance & financial services, Life insurance, Property insurance, Health insurance, Transport insurance, Personal services, Child-care outside services, Childcare inside services, Other social & funeral services, Legal & other services.

GOVERNMENT CONSUMPTION. — We obtain annual nominal and real government consumption for the years 1926–1986 from Statistics Canada (2016c) and for the years 1981–2015 from Statistics Canada (2016d).

POPULATION DATA. — We get the population data until 1977 from Statistics Canada (2016e) and the more recent series are obtained from Statistics Canada (2016b).

## **Australia**

HOUSEHOLD CONSUMPTION EXPENDITURES, 1900–1948. — The nominal household consumption expenditures for the period 1900–1948 (with some gaps) are obtained from Haig and Anderssen (2006). For some subcategories we have missing observations in 1900 and 1910 that we need to approximate based on more aggregated series. In particular, we assume that car purchases in 1900 and 1910 were the same proportion of total expenditures on travel as in 1920. We apply the same strategy for private transport services. Furthermore, we calculate public transport services prior to 1920 by subtracting private transport services and vehicle purchases from total transport expenditures. The real household consumption expenditures are available from the same source.<sup>65</sup>

<sup>65</sup>We corrected some obvious typos in the real data. For example, the columns for health and education were incorrectly labeled and some decimal places were shifted.

We calculate prices for each category that is available in the real and nominal series. For some categories such as private transport services we needed to calculate the nominal expenditures by subtracting subcategories from aggregates. In order to find the real quantities and prices for these subcategories, we apply a root finding procedure that inverts the Fisher aggregation as described on earlier occasions for GBR and CAN.

We then construct aggregate quantities and prices for the three broad sectors using Fisher aggregation with the following classification:

- Agriculture: Food and non-alcoholic beverages, Alcoholic beverages.
- Manufacturing: tobacco, clothing & footwear, durable goods, toys & sports goods, newspapers & books, electricity & gas & fuel,<sup>66</sup> other goods.
- Services: Rent, communication, entertainment, education, health, other services.

Since some of the subcategories like private transport had to be constructed for the early years, we need to make some assumptions in order to link the series for prices and quantities over time. In particular, we use the growth rates in prices and quantities in manufacturing and services without transport in order to link the series before and after 1920.

In order to link the series prior to 1948 to the new series starting in 1970 (discussed below), we exploit that Haig and Anderssen (2006) report nominal and real data for several subcategories every ten years between 1950 and 2000. Since this overlaps with the more recent data that starts in 1970, we are able to link the two series.<sup>67</sup>

HOUSEHOLD CONSUMPTION EXPENDITURES, 1970–2015. — We obtain household final consumption expenditure for the period 1970 to 2015 from Table 42 of the Australian System of National Accounts (Australian Bureau of Statistics, 2015).<sup>68</sup> The table includes expenditures in current and constant prices for 27 expenditure categories and we calculate prices for each category. The quantities for recreational goods, recreational services, and books are missing for the years prior to 1986, but we have the total expenditures for recreation. We therefore assume that price growth in each of the missing subcategories is the same as in total recreation.<sup>69</sup>

<sup>66</sup>This category is ambiguous because it is partly manufacturing (fuel) and partly services (electricity and gas). We allocate it to manufacturing because data from other countries suggest that fuel is the larger part. For example, in the USA in 1929, expenditures on gasoline and oil were \$1,814 and expenditures on electricity and gas were \$1,158 (in million USD), see Carter et al. (2006).

<sup>67</sup>The subcategories for which we observe both nominal and real data in both periods include Food, Clothing, Rent, Tobacco, Alcohol, Durable Goods, Fuel & Light, Household Operation, Public Transport, Private Transport, and Communication. The base year of the constant price data changes in 1948, but in that year the data is provided for both base years, such that we can express the series in a common base year. We then construct the broad aggregates from the appropriate subcategories in order to obtain series for quantities and prices that link the pre-1948 and post-1970 data.

<sup>68</sup>The table goes back to 1960, but a number of sub-categories are missing.

<sup>69</sup>This appears the best available approximation, but it should be noted that some sub categories combine services and other goods.

We then use Fisher aggregation in order to compute quantity and price growth for the broad sectors agriculture (with and without alcohol), manufacturing, and services. The subcategories are classified as follows:

- Agriculture: food and alcohol.
- Manufacturing: tobacco, clothing, furnishings and household equipment, vehicle purchases, goods for recreation and culture, books, papers, stationery and artists goods, electricity & gas & fuel.<sup>70</sup>
- Services: rent, health, vehicle operation, transport services, communication, recreational services, education services, hotel & restaurant services, insurance & financial services, and government consumption.

Quantities for insurance and financial services are not available for the years prior to 1980 and we therefore approximate their growth for the early years based on the remaining services. The series from 1900–1948 and 1970–2015 are linked together as described above.

GOVERNMENT CONSUMPTION. — The nominal and real series for government consumption for the years 1960–2014 are obtained from the WDI (World Bank, 2016*a,b*). The nominal and real series for government consumption for the years 1900–1970 are obtained from Tables 22 and 23 from Butlin, N.G. and Australian National University (1985) in the Source Papers in Economic History Series (No. 6). We use Fisher aggregation in order to combine government consumption with private household consumption.

POPULATION. — The population statistics from 1900 to 2010 are obtained from the Australian Historical Population Statistics (Australian Bureau of Statistics, 2014). The population statistics for the years 1981 to 2015 are available from the Australian Demographic Statistics (Australian Bureau of Statistics, 2016). We use these population series to obtain our per capita measures.

## *C2. Price Aggregation*

We collect data on prices (or, real quantities) and nominal expenditure for the finest subcategories available in each country and time period. By dividing the the nominal expenditure for each subcategory by the price (quantity) index we obtain the associated quantity (price) index. The real quantities are aggregated from the subcategories to the sectoral level according to a chained Fisher index. Fisher aggregation is also the standard procedure for the most recent NIPA tables provided by the Bureau of Economic Analysis (BEA) in the USA (see Whelan (2002)). More formally, let the total real consumption

<sup>70</sup>This category is ambiguous and is assigned to manufacturing. See footnote 66 for details.

index at the sectoral level (for example, manufacturing) be denoted by  $c_{j,t}$ . The real growth rate of the index satisfies the equation

$$(C1) \quad \frac{c_{j,t}}{c_{j,t-1}} = \sqrt{\frac{\sum_{s=1}^S p_{s,t} c_{s,t}}{\sum_{s=1}^S p_{s,t} c_{s,t-1}} \times \frac{\sum_{s=1}^S p_{s,t-1} c_{s,t}}{\sum_{s=1}^S p_{s,t-1} c_{s,t-1}}},$$

where  $p_{s,t}$  is the price of subcategory  $s = 1, \dots, S$  (for example, clothing and footwear) and  $c_{s,t}$  denotes the associated quantity index such that nominal expenditure on subcategory  $s$  corresponds to the product,  $p_{s,t} c_{s,t}$ . After choosing a base year for the sectoral quantity index  $c_{j,t}$  we use the the growth rate implied by Equation (C1) to chain the index backward and forward. The sectoral Fisher price index is then simply given by the  $p_{j,t}$  such that the product  $p_{j,t} c_{j,t}$  corresponds to the total nominal expenditure for sector  $j$  in period  $t$ .

The aggregation procedure in Equation (C1) can also be applied to a more aggregate level. In particular, subcategories  $s$  can be substituted by sectors  $i$  and the left-hand side by aggregate real consumption growth. This is useful whenever we cannot directly aggregate the price indexes of subcategories to the sectoral level because of missing data. In these cases, however, when we have available an aggregate consumption price index and the other two sectoral price indexes, we are using a root-finding procedure in combination with a more aggregate version of Equation (C1) to solve for the unknown sectoral price index. Or, in other words, we are solving for the unknown sectoral price index which makes the aggregate consumption price index consistent with the Fisher index that results from aggregating up the sectoral prices. This is the case for GBR in the period from 1966 to 1995, and for CAN between 1926 and 1986. The data availability of nominal expenditures for the subcategories on the other hand is always complete for the considered time periods and countries.

### C3. Purchasing Power Parity Adjustment

We adjust the sectoral price and quantity indexes measured in local currency units for the power purchasing parity (PPP) relative to the USA for each of the other countries. We follow Bolt and van Zanden (2014) and choose 1990 as the base year. Formally, we set the PPP-adjusted price index in 1990 for the USA to unity and for the remaining countries the price in the same period corresponds to the PPP-adjusted exchange rate reported in World Bank (2016c) for 1990. Then, we chain the PPP-adjusted prices in the base year forward and backward with the inflation rate of the non-adjusted sectoral prices. Thus, all prices can be interpreted in terms of 1990 international \$. The same procedure is applied to the sectoral real consumption indexes, except that in the base year real consumption corresponds to nominal consumption expressed in 1990 international \$. The PPP-adjusted nominal sectoral expenditure is then derived by simply multiplying the PPP-adjusted price and quantity indexes for each sector.

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